

THE ANNALIST

◆ Magazine of Finance, Commerce and Economics

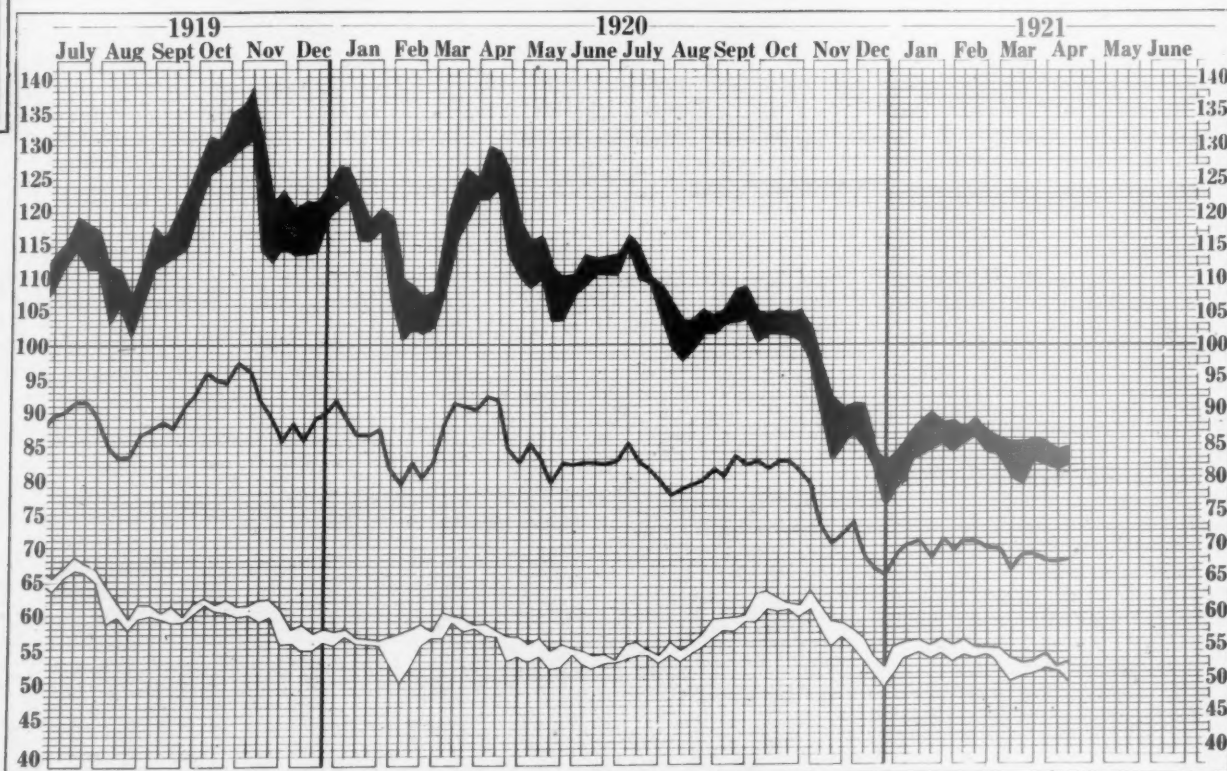
Vol. 17, No. 431

NEW YORK, MONDAY, APRIL 18, 1921

Ten Cents

Chief Contents

	Page		Page
Washington Feels Business Has Sanctioned Harding Program ..	443	The Annalist Barometer of Business Conditions	450
The Legislative Week in Washington	444	Barometrics	452
Record Gold Production in Ontario for Year 1920	444	Federal Reserve Banking Statistics	453
Eight Great Combinations Practically Control German Industry	445	Bank Clearings	453
Trade Financing Corporation Not to "Thaw Out Frozen Credits" ..	446	New York Stock Exchange Transactions	454
Sterling Exchange--British Foreign Trade and the Bank Rate ..	447	Trend of Bond Prices	458
Current Taxation Must Provide Fund for German Indemnity ..	448	Week's Curb Transactions	459
		Open Security Market	460
		Dividends Declared and Awaiting Payment	461
		Transactions on Out-of-Town Markets	462



The black line shows the closing average price of fifty stocks, half industrials and half railroads. The black area shows for each week the highest and lowest daily average price of the twenty-five industrials, and the white area the corresponding figures for twenty-five rails.

ADVERTISEMENTS.

ADVERTISEMENTS.

ADVERTISEMENTS.

Stockholding Banks

Birmingham
First National Bank

Boston
First National Bank of Boston
Old Colony Trust Co.

Chicago
First National Bank of Chicago

Cleveland
Cleveland Trust Co.

Detroit
First & Old Detroit National Bank

Kansas City
Fidelity National Bank & Trust Co.

Los Angeles
First National Bank

Minneapolis
Northwestern National Bank

New York City
Corn Exchange Bank
Huth & Company
Kuhn, Loeb & Company
New York Trust Co.

Philadelphia
Franklin National Bank

Portland, Oregon
First National Bank of Portland

Providence
Rhode Island Hospital Trust Co.

San Francisco
Wells Fargo Nevada National Bank

Seattle
Seattle National Bank

St. Louis
First National Bank

Youngstown
First National Bank

Capital and Surplus Subscribed

\$15,250,000

International Acceptance Bank, Inc.

31 Pine Street, N. Y.

Imports and Exports Financed
Bankers Acceptances—Dollar and Foreign
Foreign Exchange bought and sold

Directors

Paul M. Warburg
Chairman

Daniel G. Wing
Vice-Chairman

F. Abbot Goodhue
President

Newcomb Carlton
Pres. Western Union
Telegraph Co., New York

Emory W. Clark
Pres. First & Old Detroit
National Bank, Detroit

Walter E. Frew
Pres. Corn Exchange
Bank, New York

F. H. Goff
Pres. Cleveland Trust Co.
Cleveland

Robert F. Herrick
Herrick, Smith, Donald
and Farley, Boston

J. R. McAllister
Pres. Franklin National Bank
Philadelphia

Charles B. Seger
Pres. United States Rubber Co.
New York

L. H. Shearman
W. R. Grace & Co.
New York

H. C. Sonne
Huth & Co.
New York

Thos. H. West, Jr.
Pres. Rhode Island Hospital Trust Co., Providence

Stockholding Banks

Belgium
Banque Centrale
Anversoise Antwerp
Banque de Bruxelles
Brussels

Canada
Merchants Bank of
Canada

Great Britain
N. M. Rothschild & Sons
London
National Provincial &
Union Bank of Eng-
land, Ltd. London

Holland
Nederlandsche Handel-
Maatschappij Amsterdam
Hope & Company
Amsterdam

Sweden
Aktiebolaget Svenska
Handelsbanken Stockholm
Skandinaviska Kredit
Aktiebolaget Stockholm

Switzerland
Swiss Bank Corporation
Basle
Credit Suisse Zurich

William Skinner
William Skinner & Sons
New York

Philip Stockton
Pres. Old Colony Trust Co.
Boston

Felix M. Warburg
Kuhn, Loeb & Co.
New York

How to Read the Federal Reserve Bank Statements

A 72-page book every business man should have. Illustrated—maps, charts. Gives history and functions of Reserve Banks—purposes and results accomplished. A sample statement with explanation of items—comprehensive.

THE "WHY" OF THE FEDERAL RESERVE

You may have a copy *Gratis* by writing or calling at our nearest office.

Please ask for C-501

R. H. MacMASTERS & CO.

Members Consolidated Stock Exch. of N. Y.
82-84 Broad St. New York
Phone: Broad 6380. Entire First Floor
Chicago Richmond Hartford
Milwaukee Petersburg New Haven

Water Power Developments

Investigations Designs Appraisals

CHARLES B. HAWLEY

Consulting Engineer

Munsey Building Washington, D. C.

American Banker

NEW YORK

OLDEST AND MOST WIDELY CIRCULATED

Banking Journal in America

Do You Play Enough?

"All work and no play makes Jack a dull boy." If you're not as "buoyant" as you were a few years ago, take warning in time. Get some play into your life, that will keep your body young just as a good play keeps your mind young.

We're rejuvenating men and women in our modernly equipped Gymnasium, through natural and enjoyable exercise, and we can undoubtedly help you. Drop in today.

McGovern's Gymnasium

Durland's Riding Academy

5 West 66th St., New York

Telephone Columbus 2928
Columbus 10134
Columbus 9100

Printing

from steel

gets a better reception

The impression created by your letters or statements depends not only on the printed or typewritten message, but also on the quality of the paper used and the character of the printing on that paper.

Printing from steel gives that distinguished effect characteristic of engraving.

It is especially effective for letter-heads, envelopes, statements, and the like.

We will gladly submit samples—and prices—on request.

WILLIAM MANN COMPANY
PHILADELPHIA

FOUNDED IN 1848

New York Offices: 261 Broadway



THE PHILADELPHIA NATIONAL BANK has a most attractive steel-printed letter-head executed by us. This bank has used Mann products for more than thirty-five years.

For The Annalist, a binder, holding one year's issues, strong and handsome, gilt lettered, can be obtained by mail for \$1.50 ■ ■ ■

The Annalist
Times Square, New York

Offices

Telephone, Bryant 1000
Times Building.....Times Square
Times Annex.....229 West 43d St.
Downtown.....7 Beekman St.
Wall Street.....2 Rector St.
Harlem.....3109 Seventh Ave.
Brooklyn.....300 Washington St.

Washington.....Albee Building
Chicago.....1302-1304 Tribune Building
Detroit.....701 Ford Building
St. Louis.....613 Globe-Dem. Building
San Francisco.....742 Market St.
London.....12 Salisbury Square, E. C.
Paris.....Au Matin, 6 Boulevard Poissonniere

THE ANNALIST

A Magazine of Finance, Commerce and Economics

Published Every Monday Morning by The New
York Times Company, Times Square, New York

Subscription Rates

Three Six One
Mos. Mos. Year.
In United States, Mexico,
and United States tribu-
taries (postpaid).....\$1.25 \$2.50 \$5.00
Canada (postpaid).....1.40 2.75 5.50
Other countries (postpaid) 1.50 3.00 6.00
Single Copies, 10 Cents

Binder for 26 issues, \$1.50

Entered as second-class matter March
21, 1914, at the Post Office at New
York, N. Y., under the Act
of March 3, 1879

Vol. 17, No. 431

NEW YORK, MONDAY, APRIL 18, 1921

Ten Cents

Washington Feels Business Has Sanctioned Harding Program

*Congressional Leaders Will Hasten Tax and Tariff Revision and the Other Proposals of the President's Message—
Opinion Held That Funding of Debt Over Long Period May Eliminate Need for New Taxation in
Place of Excess Profits Tax Which Is Scheduled to Go—Economy the Aim*

Special Correspondence of The Annalist.

WASHINGTON, April 16.

DEVELOPMENTS during the week provided a definite picture of many steps which President Harding and the leaders of Congress plan to take to bring about industrial and financial readjustment of the nation. Most of the legislation and policies proposed are of a reassuring nature. They purpose to remove the "shackles" from business where taxation is concerned, keep down the national budget by economy and by spreading out the debts incident to the war, eliminate the necessity for new forms of taxation, if that is possible, and provide ample protection by tariff revision.

President Harding, in his first message to the new Congress, outlined some of the major points to which he felt the Administration was committed in carrying out the program of governmental economy and national rehabilitation promised in the campaign. It may be said that the members of his Cabinet and the more prominent leaders of Congress are in harmony with the President in most of his proposals. There are other points now decided which did not play a prominent part in the President's address.

The Administration program may properly be divided into two sections, domestic and international, although, of course, these problems are closely related where the welfare of American industry and finance are concerned. The domestic program now contemplates the following definite principles:

1. The refunding of the bonded debt of the nation (Liberty bonds, Victory notes and probably war savings stamps, included) over a long period of years in order to lighten the immediate tax burden.
2. The repeal of the excess profits taxes and general tax revision as quickly as possible, which may not include new forms of taxation.
3. The adoption of emergency tariff legislation as a temporary measure only to prevent large quantities of commodities, of which there already is a surplus, entering the country.
4. The enactment of permanent tariff legislation which shall afford legitimate protection to American industries.
5. Readjustment of the railroad situation by reduction in rates, which probably will involve reduction in wages, and a Congressional investigation of the whole question.
6. The reorganization of departmental activities having to do with business and commerce; the development of inland waterways and highways, and the maintenance of a large American merchant marine.
7. The adoption of a national budget system and drastic economy in legislation and governmental departments.

The international program, of course, includes two major points. They are:

1. The adoption of a resolution declaring a technical state of peace to

exist between the United States and the Central Powers.

2. Immediate negotiations through the State Department with our associates in the World War in the establishment of a new relationship, in which the United States, while rejecting the League of Nations, may subscribe to portions of the Treaty of Versailles, obtain representation on the Reparations Commissions and participate in economic decisions.

FUNDING OF THE DEBT ASSURED

The funding of the bonded debt is now apparently a fixed domestic policy, the only question left in doubt being the period of years over which bonds of early maturity shall be spread. Provision will be made to take care of the 7,000,000,000 or more of bonds coming due in 1922 and 1923, thus reducing the sum which it would otherwise be necessary to raise by taxation. The details of the debt policy will not be determined until after the general tax revision and tariff revision are accomplished, but the decision to fund the debt will be taken into consideration while means of obtaining necessary revenues are being framed.

The excess profits taxes are to be wiped off the boards, not simply revised. These are the taxes which have been termed the chief "shackles" on business. There have been several proposals for other forms of taxation to take the place of the excess profits taxes, but some Congressional leaders believe that, with the funding of the debt, proper tariff provisions, strict economy in government, and wisdom in the revision of other features of the present revenue legislation proposals for new forms of taxes may be abandoned.

A checking up of the financial situation may not bear out this optimistic view, but it is a question which is being much discussed. The indications now are that the proposals for the adoption of a sales tax will not be enacted into law in any event. While President Harding has made no direct statements he is believed to be opposed to the idea of a sales tax, and with him, it is said, are Senator Penrose, Chairman of the Senate Finance Committee; Chairman Fordney of the House Ways and Means Committee, and Secretary of the Treasury Mellon. Senator Smoot of Utah, a member of the Finance Committee, is the most prominent advocate of the sales tax idea.

Emergency tariff legislation, according to the present plan, will follow the lines of the bill introduced in the last session, which was vetoed by former President Wilson. It will have in many respects the effect of anti-dumping legislation where food products are concerned. The results of its operation will be watched by the framers of permanent tariff legislation to determine its effect upon our foreign trade and domestic industrial development.

The permanent tariff legislation to be

adopted later may not contain all of the high protective features of old-time Republican protective tariff laws, but President Harding has taken the stand that protection shall be provided where it is shown that the development of American industry and the maintenance of American standards of living demand it. He has stated, however, that it should be based on "the policy of protection, resisting that selfishness which turns to greed," and there is a strong sentiment among some of the leaders for tariff legislation which will fit in with the new position of the country as a great creditor nation. It is a conservative statement, however, that industry may depend upon a tariff measure which will give legitimate protection and may work out its plans along that basis.

RAILWAY WAGE READJUSTMENTS

The Administration will take a firm stand on the readjustment of the railroad situation which will avoid all thought of Government ownership. President Harding stressed that point in his address to Congress on Monday, and the majority of the leaders are solidly behind him. The words of the President in that connection should not be overlooked in the general consideration of his speech, as they reflect the Administration attitude toward radio and other public utilities. He said:

"If we can have it understood that Congress has no sanction for Government ownership, that Congress does not levy taxes upon the people to cover deficits in a service which should be self-sustaining, there will be an avowed foundation upon which to build."

Another significant remark by the President in regard to the railroad problem was that "railway rates and costs of operation must be reduced." This also reflects the opinion of the leaders of Congress who have talked about the situation, and the opinion of most, if not all, of the members of the President's Cabinet.

Reduction of the cost of operation where the railroads are concerned, it is safe to say, will mean readjustment of wages received by employees during the period of Government control of the carriers. It does not necessarily mean drastic cuts so much as readjustments, the ironing out of inequalities which are alleged to exist under the so-called national agreements, and the overhauling of the whole question on a basis that will have wage readjustments go along with rate readjustments.

It is the belief among certain officials here that this can be done on a basis fair to the employees, railway executives and the consumers, who are vitally if indirectly affected, without causing serious labor disturbances.

Reorganization of departmental activities will play a more important part in

the reconstruction program than some might believe possible, if the hopes of such officials as Secretary of Commerce Hoover are made effective. Already Mr. Hoover is hard at work on a program which would make his department an agency to which business might look for a very real aid both where foreign and domestic commerce is concerned. President Harding is in thorough sympathy with Mr. Hoover's endeavors, and is said to be prepared to do all that he can to aid in the general program.

It is Mr. Hoover's ambition to have the Government co-operate with business in bringing about efficiency in manufacturing and marketing products which will find its reflection in decreased living costs and increased ability to compete with foreign producers. Mr. Hoover has described his department as one of "service" rather than "control," and along that line he is endeavoring to build it up.

At last there appears to be a chance of effective budget legislation. President Harding asked Congress to take early action, and there would appear to be enough sentiment in Congress now to accomplish the desired result. Advocates of a national budget system have contended that its adoption would be reflected quickly in the tax schedules, and that the economies brought about would be of considerable proportions.

BUSINESS WELL PLEASED

There was a note of reassurance throughout the message read by President Harding to the Congress in regard to domestic issues which was a matter of favorable comment among representatives of business who are following the situation in Washington. It fitted in to a nicety with the opinions as to what ought to be done held by many of the more prominent leaders of the Senate and House of Representatives. The attitude taken by the leaders for the carrying out of a carefully formulated and sane program of domestic legislation was in marked contrast to the uncertain antics which were exhibited in the closing days of the last Congress.

The international policies announced by President Harding may work out more favorably for the resumption of trade relations with Europe on a largely increased scale than some of those who felt that the scrapping of the League of Nations would bring incurable chaos were prepared at first to admit. The President has virtually taken the stand that the adoption of a resolution declaring a technical state of peace to exist with Germany is not in any sense of the word a separate peace with Germany, and that the United States is prepared to stand firmly with our associates in the World War. To this end the President suggested that much of the Treaty of Versailles could be subscribed to, with

the strict understanding that the United States had no part in the League of Nations.

This will mean that the United States will be found side by side with the Allies in connection with the economic as opposed to the political considerations of the treaty, if the program as an-

nounced by President Harding is carried out. It will mean that the United States will take an interest in the carrying out of the terms of the treaty wherever its interests are involved, bringing its representatives in close touch with the representatives of the Allies.

Such an arrangement is dependent

upon the acceptance by the Allies of the principles involved in the note sent to the League of Nations by Secretary of State Hughes protesting against the Japanese mandate over the Island of Yap, and the agreement of the other nations signatory to the Versailles treaty to accept the conditions now made by the

United States in regard to the League of Nations.

There are reasons to believe that the program as announced by President Harding will finally go into effect, and the next week or ten days probably will find the attitude of the allied Governments toward it definitely disclosed.

The Legislative Week in Washington

Special Correspondence of the Annalist
WASHINGTON, April 16.

CONGRESS has assembled in a special session. Among President Harding's recommendations were resolutions for a technical peace with the Central Powers; abandonment of the League of Nations; acceptance of sections of the Treaty of Versailles; repeal of excess profit taxes; funding of the bonded debt; emergency tariff; permanent tariff protecting American industries; national budget system; reduction of railway rates; an anti-government ownership policy; investigation of retail prices by Federal Trade Commission; development of highways and inland waterways; maintenance of American merchant marine; departmental reorganization, and strict economy.

Eugene Meyer, managing director of the War Finance Corporation, has announced the approval of a loan of \$2,000,000 to a private export financing corporation to move 30,000 bales of cotton to England, France, Italy, Portugal, Japan and Germany.

Senator Knox has introduced a resolution for a technical peace with the Central Powers, and it has been referred to the Senate Committee on Foreign Relations.

Senator Cummins has introduced a resolution calling for a congressional investigation of the railroad situation through the agency of the Committee on Interstate Commerce of which he is Chairman. Senator King of Utah has introduced a resolution for the investigation of the good roads problem.

The House has passed the Emergency Tariff bill with an anti-dumping provision and an American valuation feature.

Representative Hill of Maryland has

introduced a resolution for the repeal of the Volstead prohibition enforcement law, leaving such enforcement to the States, but Representative Volstead, author of the law, said the "drys" have command of the situation.

Chairman Kahn of the House Military Affairs Committee, at the request of Secretary of War Weeks, has introduced a resolution authorizing the War Department to sell its surplus stock of canned goods to foreign countries. Mr. Weeks said passage of resolution would permit the disposition of 81,000,000 pounds of canned meat for which there is no market in the United States.

The Senate has resumed its consideration of the Colombian treaty for a period of eight legislative days, when a vote will be taken.

France has replied to Secretary Hughes's note relative to the status of Yap, making the first definite gesture toward the acknowledgment by the Allies of the American position respecting its rights, acquired as a result of participation in the world war, and indicating that France is anxious to find a solution satisfactory to this Government.

Hundreds of bills, many of them of interest to business and finance, were introduced in the Senate and House of Representatives. Some of the Senate bills follow:

A bill by Senator Jones of Washington to exempt American ships from payment of tolls in the Panama Canal.

A bill by Senator Smoot of Utah for the imposition of a general sales tax under which a tax of 1 per cent. would be collected upon all merchandise, wares and goods sold or leased after July 1, 1921, such tax to be paid by the vendor or lessor.

A bill by Senator Frelinghuysen of

New Jersey, permitting the establishment and maintenance of branch banks by national banking associations.

In the House a bill has been submitted by Representative Elston of California, permitting National banks to establish savings departments.

A bill to restrict immigration to 3 per cent. of any nationality now in the country, which had been made the subject of a pocket veto by former President Wilson, has been re-introduced by Senator Dillingham of Vermont.

A bill to strengthen the anti-trust laws by throwing up further safeguards against meetings or arrangements to control prices or transportation or to promote monopolies has been submitted by Senator King of Utah. He would make offenses criminal.

Bonus bills for soldiers and sailors of the World War are among those offered.

Senator Owen of Oklahoma has introduced a bill which would limit Federal Reserve Bank interest charges to 6 per cent.

Senator Smoot has introduced a bill advocating an embargo against the importation of wool.

Senator Frelinghuysen has introduced a bill for the creation of a coal commission; Senator Kenyon of Iowa, for the registration and regulation of all lobbyists.

Senator Norris of Nebraska, Chairman of the Senate Agriculture Committee, has re-introduced the bill for the general regulation of the meat packing industry, known as the "Packer Control Bill," and Senator Capper of Kansas has introduced a measure proposing a prohibitive tax upon the sales of grain for future delivery.

Farm loan banks would be eligible for

Federal Reserve re-discount privileges under a bill introduced by Senator Fletcher of Florida.

Some of the bills introduced in the House of Representatives were as follows:

Representative Longworth of Ohio has re-introduced his bill for the repeal of the excess profits taxes. Representative Bacharach of New Jersey has introduced a bill for a sales tax of 1 per cent. on sales of all kinds, including real estate, stocks and bonds and theatre tickets.

Representatives Fordney of Michigan and Gallivan of Massachusetts have offered a bonus bill for soldiers and sailors of the World War.

Chairman Good of the House Appropriations Committee has submitted the national budget bill, which passed both branches last session and was vetoed by former President Wilson.

A bill to prohibit the misbranding of manufactured articles by amending the Pure Food act, to make it unlawful to mis-state the contents of sealed packages and send out deceptive advertising matter, has been submitted by Chairman Haugen of the House Agriculture Committee.

Chairman Johnson of the Immigration Committee has introduced the immigration restriction bill in the House.

A bill to regulate stock yards, meat packing and transportation of livestock has been introduced by Representative Haugen.

Representative Tinch of Kansas has introduced a bill for the abolition of the Railroad Labor Board, now functioning under the Transportation act of 1920. He would lodge its duties in the Interstate Commerce Commission.

Record Gold Production in Ontario for Year 1920

Special Correspondence of The Annalist.
TORONTO, April 16.

A NEW record was created in the production of gold in Ontario in 1920. The total value was \$11,665,735, the highest in the fifty-four years that have elapsed since the first gold mine in the province was operated. Compared with the total for the Dominion (\$15,853,478), it is 73.7 per cent., which is also a new record.

Although it is over half a century since the first gold mines were worked in the Province, it is only within the last decade that the output of the metal has been of sufficient value to attract more than passing attention. The modern development of the gold-mining industry of the Province dates from the operations which began in 1910 in the then newly discovered fields of Northern Ontario. In this year a total of \$63,849 worth was produced, more than one-half being contributed by the new mines. It was not, however, until two years later that production began to assume important proportions, the value for 1912 being \$1,788,596. Notwithstanding that during the war period, owing to scarcity of labor and high cost of materials, it was found necessary to close down some of the mines working on low-grade ores, total production continued to gradually expand. Since 1914 the output has doubled.

Ontario is not only the largest producer of gold among the Canadian Prov-

inces, but surpasses every State in the Union except California.

The value of the gold produced by the mines of Northern Ontario during the last ten years amounts in the aggregate to about \$70,000,000, and the amount paid in dividends to about \$18,000,000.

Although there are several areas in Northern Ontario upon which sufficient development work has been done to prove they contain gold in large quantities, actual production is at present practically confined to the Porcupine and Kirkland Lake districts. Distance from railway points is suspending active mining operations on some of the properties that are not yet producing.

That the gold-mining industry of Northern Ontario is on the eve of further expansion there can scarcely be any doubt. To say nothing of the properties which are not yet at the producing stage, some of the active companies have decided to enlarge their mills in order to increase output, it being realized by the discovery of rich bearing ore at low levels that the mines are of a permanent nature. Still another factor in encouraging production is to be found in the fact that the Dominion Government, which is buying the greater part of the output for coinage at the Ottawa Mint, is paying, in addition to the stipulated market price of \$20.67 an ounce, the amount of the premium obtaining on New York funds.

A further interesting feature in respect to Ontario's gold production for 1920 is that for the first time since 1904 it exceeded in value that of silver, the production of the latter amounting to \$10,819,678, or \$846,057 less than gold. In view of the fact that the low price

to which silver has fallen is compelling some of the Cobalt properties to close down, it is probable gold will maintain the leadership over the white metal. The metal, however, which comes first of all in order of importance is nickel, the value of which for 1920 was \$15,714,493.



Anaconda Copper Mining Co.

7% Secured Gold Bonds—Series "B"
DUE 1929

Yielding 8%

Circular on Request for TA-384

The National City Company

Main Office—National City Bank Bldg., New York

Uptown Office—Fifth Ave. & 43rd St.

BONDS

PREFERRED STOCKS

ACCEPTANCES

Eight Great Combinations Practically Control German Industry

Vast Ramifications of the Stinnes, Kloeckner, Thyssen, Haniel, Stumm, Phoenix, Wolff and Krupp Groups, Whose Interests Are Closely Intermingled, Disclosed in an Official Survey Recently Completed—A Development Since the Armistice and a Tremendous Trade Weapon

UNDERLYING the post-war German super-trust amalgamations through which the Teutonic captains of industry hope to be able to face the altered international situation, are eight great industrial combinations, most of which have been greatly extended since the armistice. The German name of them is "Interessengemeinschaften," and at their head stands the so-called Stinnes group, headed by Herr Hugo Stinnes, Germany's richest man, who is reputed to be worth more than 1,000,000,000 marks and who reached his colossal position in large measure through war profits, passing the Krupps who, before the war, were reckoned as the wealthiest people in Germany. Stinnes has admitted for taxation purposes that his fortune ran over 999,000,000 marks and his recent acquisitions are believed to have put him across the billion mark. As a matter of fact the Krupp Group is the only one among the eight great industrial groups that now stand out in Germany that has not entered into new fusions of trade and industry:

The eight groups are the Stinnes, Kloeckner, Thyssen, Haniel, Stumm, Phoenix, Wolff and Krupp groups. These groups are quite different from what they were in pre-war days. Post-war concentration and amalgamation in the German industrial and economic world have greatly extended the activities of all of these groups except that of the Krupps. The Krupps swelled their fortunes during the war, but they gave great sums to the German Red Cross and other philanthropic uses, partly through philanthropic motives and, it is suspected, partly under the pressure of public opinion focused on the vast profits of a business founded on the manufacture of guns and war munitions.

An official survey has just been completed of the character and holdings of the eight great German industrial groups. This survey takes into account the latest available information regarding the composition of these groups, on the basis of official reports, and includes their latest amalgamations and cartel arrangements. The results obtained not only typify the tendency of post-war Germany, especially in the last year, toward centralization of industrial and economic control, but have come as an eye-opener to American economic and trade experts seeking to gauge the prospects for staging a German industrial "come-back."

STINNES GROUP THE GREATEST

The greatest of all these groups is that in which the dominant personality is that of Herr Hugo Stinnes, whose holdings before the war were mainly in coal and iron, but who now has extended his control to newspapers, explosives, shipping, warehouses, copper works, herring fisheries, merchandise, hotels, automobiles and other interests. The Kloeckner group ranks next in importance, while the Thyssen group is a close third. The Haniel, Stumm, Phoenix and Wolff groups rank next in order, all topping the Krupp interests, in the rearrangement of German steel and iron interests.

Here is the latest official birdseye picture of the status and composition of the industrial combinations in the "Interessengemeinschaften" grouping:

THE STINNES GROUP

This group is practically controlled by Herr Hugo Stinnes of Schlossstrasse 10, at Mulheim on the Ruhr. The Deutsche Luxemburgische Bergwerks und Hutten Aktien Gesellschaft of Boxum, which was one of Herr Stinnes's original concerns, has now associated itself with the

Gelsenkirchen Bergwerke Aktien Gesellschaft of Fortmund and formed a company called the Rhein Elbe Union G. m. b. H. The Rhein-Elbe Union has also acquired a majority of the shares of the Boxhumer Verein für Bergbau und Gustahlfabrikation, thus effecting a combination of three of the largest mixed iron and steel works in West Germany. It has also acquired an interest in the Gebr. Bohler Aktien Gesellschaft of Berlin for the purpose of consolidating its position in the steel tool industry, and is forming a working agreement with the Braunschweigischen Kohlen Bergwerke in order to obtain coal. Negotiations are also taking place with a view to acquiring majority shares in the Harze Werke zu Rubeland and Zarge.

Another of the activities of the Stinnes group is the concluding of a working agreement with the great German electrical concerns of the Siemens-Schuckert Werke of Berlin and the Schuckert Electric Aktien Gesellschaft of Nurnberg. This electro-metallurgical group controls a share capital of 600,000,000 marks and employs 200,000 hands. The Siemens-Schuckert concerns have very wide interests, embracing participation in various holding companies and interests also in lamp factories in conjunction with the Allgemeine Elektrizitäts Gesellschaft—the well-known A. E. G.

In addition the large electrical power works, the Rheinische Westfälische Elektrizitätswerke, were founded by Herr Stinnes and the importance of this concern has been greatly increased by its recent amalgamation with the Sächsischen Kraftwerke of Osnabrück. Among the many other activities of Herr Stinnes are: A share in the Mitteldeutschen A. Riebeck'schen Montanwerke of Halle, of which he has now been appointed Chairman of the board; a majority of the shares of the Königsberger Zellstoffabrik of Königsberg; the Norddeutsche Zellulose Fabriken Aktien Gesellschaft; the Berliner Lohndruckerei W. Buxenstein, of Berlin, which he has now purchased and incorporated with the Buch und Zellstoffgewerke Hugo Stinnes G. m. b. H.; the Norddeutsche Buchdruckerei Verlag Akt., publishers of the Deutsche Allgemeine Zeitung, the newspaper which Stinnes bought last summer in connection with his efforts to acquire control over a large portion of the German press; also the publications known as Industrie und Handelszeitung. This places Herr Stinnes in control of several newspapers; the Munich Augsburg Gazette, another publication; a majority of the shares in the Loeb Automobilewerke at Charlottenburg.

In conjunction with the Hamburg Amerika Line Herr Stinnes has founded the Hamburger Verkehrs Aktien Gesellschaft, which owns hotels in Berlin, among them the Hotel Esplanade, and also hotels in Hamburg, Frankfurt and other places.

THE KLOECKNER GROUP

The Director Engineer of this group is Geheimrat Peter Kloeckner of Has Hartenfels bei Duisburg. His works in Lorraine having been sequestered by the French Government and sold for 103,700,000 francs to the Société Metallurgique de Knutange, of Knuttingen, the Lothringen Hütten und Bergwerks Aktien Gesellschaft, of Rauxel, Westphalia, was left only in possession of its Westphalia coal properties. This concern was capitalized at 58,000,000 marks, had coal mines with an annual production of 300,000,000 tons, blast furnaces with an output of 750,000 tons, and steel works with an output of 600,000 tons. These figures include production now lost to the German company.

The Kloeckner Group has concluded, however, an agreement with the Haspe Eisenund Stahlwerke, a concern capitalized at 13,000,000 marks, with steel works and rolling mills, for the absorption of the latter's assets in exchange, partly for stock and partly cash, and a further one with the Königsborn Aktien Gesellschaft für Bergbau Selinen und Soolbad in Unna for a community of interests covering a period of twenty-four years. This latter concern is capitalized at 11,000,000 marks, and its products are coal, coke, salt, tar, sulphate of soda and sulphate of ammonia. The combining of these three companies, which form the backbone of the Kloeckner Group, is for the purpose of establishing the Lorraine company on a firmer basis after its losses in Lorraine and insuring a ready supply of coal to the combined works of the Königsborn Company.

THE THYSSEN GROUP

The directing head of this group is August Thyssen of Schloss Landsberg, Kettwig. The principal concern in the group is the Thyssen & Co. Aktien Gesellschaft in Mulheim, Ruhr, with extensive iron, steel and machine works. It specializes in the production of gas engines for dynamo plants, pumps and compressors for furnaces, generators, &c. This firm controls:

The Aug. Thyssen Hütte Gewerkschaft of Hamborn, formerly the Gewerkschaft Deutsche Kaiser, capitalized at 15,000,000 marks, which is a combination of the Maschinenfabrik Thyssen and the Stahlwerk Thyssen, which makes iron and steel products and machines, and also specializes in large gas engines; the coal mines Rhein und Lahberg at Hamborn; the Press and Walzwerk Aktien at Düsseldorf-Rusholz, capitalized at 4,900,000 marks, makers of iron tubes, rolling mill products, &c., since the armistice a large part of these works has not been in action; the Aktien für Huttenbetrieb of Duisburg and its subsidiaries, the Rhein Kalksteinwerken of Wulfrath and the Thyssensische Handelsgesellschaft of Duisburg, capitalized at 4,400,000 marks, manufacturers of hematic steel, spiegel iron, ferro manganese, ferro silicon and pig iron; the Oberbiller Stahlwerk, capitalized at 3,000,000 marks, a steel works making machines, nickel steel, railway material and ships' parts, and the Bergbau und Hutten Aktien Friedrichshütte, steel rolling mills, capital 4,000,000 marks.

THE HANIEL GROUP

The chief concern owned by the Haniel family is the Gutehoffnungshütte Aktien Gesellschaft at Oberhausen. This participates with the Allgemeine Elektrizitäts Gesellschaft and the Hamburg-American Line in the Deutsche Werft Gesellschaft in Hamburg. It also has interests in the Osnabrück Kupfer and Drahtwerke of Osnabrück; the Maschinen Fabrik Augsburg and Nurnberg at Nurnberg, which proposes to form a joint rates organization; this concern has a capital of 54,000,000 marks with debentures of 37,000,000 marks, and builds locomotives, cars and cranes; the Esslingen Maschinenfabrik of Esslingen; the Nurnberger Eisenwerk Tafel of Nurnberg; the Oberhausener Gesellschaft of Oberhausen, and the J. C. Gondreans Industrie en Export at Delft, Holland.

It has also acquired a lease of the rivet works at Mobling of Schwerte.

The Gutehoffnungshütte Aktien Gesellschaft is officially reported to be now negotiating with a view to acquiring a considerable number of shares in

the brass works of the Neuwolzwerte Aktien Gesellschaft at Bospelde. This concern wrote off 15,439,000 marks for depreciation in 1919-20 and returned net profits of 40,837,000 marks in that year, compared with 2,823,000 in 1918-19. Its dividends were at the rate of 20 per cent. on a capital of 80,000,000 in 1919-20, compared with 10 per cent. on 40,000,000 the year before.

THE STUMM GROUP

This group, headed by Stumm & Co. of Neukirchen in the Rheinland, which came into possession of capital through the disposal of their Saar interests, has shown great activity in the purchase of iron and steel works with a view to consolidating their interests. At present it is interested in the Gelsenkirchen Gustahl and Eisenwerks of Duisburg; the Annener Gustahlwerke of Annen; the Stahlwerke Oeking of Düsseldorf; the Vereinigte Press and Hammerwerke of Dalhausen, which has acquired a chemical factory in Brackewede; the Gusstahlwerke Eitten, a 13,000,000-mark crucible steel works; the Eisen Industrie of Menden and Schwerte, near Dortmund; the Norddeutsche Hütte Company of Bremen; the Metal Zuherei of Cologne; the Munich Eggenfabrik Company; the Fabrick für Eisenhahndedorf of Hangerter & Co.; the Homberger Eisenwerke Aktien and its subsidiary, Friedrichs & Co. and the Bahndebarf Company of Darmstadt. The Stumm Group is also interested in the Aplerbecker Aktienverein für Bergbau at Margarethe, Westphalia, an 18,800,000-mark concern, originally known as the Westfälische Drachtwerke, but which, to get supplies of raw material, combined under its new name with smaller factories in Aplebeck. By its fusion it participates in the Siegerland Iron Ore Association and is also a member of the Pig Iron Association, from which it receives an allotment of ore.

THE PHOENIX GROUP

It owns extensive blast furnaces, iron foundries, coal and iron mines and produces all grades of iron and steel products. Recently the K. Nederlandse Hoogovens en Staalfabriken at The Hague, a company promoted by the Dutch Government, and the well-known iron and steel machinists, Otto Wolff of Cologne, organized a 40 per cent. interest in the Phoenix Company. This group also has acquired an interest in the Rheinstieg shipyards, and, according to present reports, an interest in the Zollverein in Karnop. The Phoenix Com-

A Choice of 118 Bonds and Notes

Our new circular of investment suggestions gives the rate, maturity and yield of 22 municipal, 20 railroad, 15 public utility and 12 industrial bonds; also 22 short-time notes, 12 foreign bonds, external issue, and 15 foreign bonds, internal issue.

Many of the securities listed are legal investments for savings banks in various states.

Yields vary from 5% to over 8½%.

Complimentary copy sent on request for Circular AK-29.

A. B. Leach & Co., Inc.
Investment Securities

62 Cedar Street, New York
105 S. La Salle St., Chicago
Boston Cleveland Hartford Scranton
Philadelphia Minneapolis Pittsburgh

pany has a capital of 106,000,000 marks and debentures of 69,000,000 additional. It also participates to the extent of a third interest in the G. M. B. H. Doloritwerke in Dussberg. It produces pig iron, steel, finished products, coal and coke, and employs over 37,000 men.

THE WOLFF GROUP

The leader in this firm is Otto Wolff

of Cologne, with branches at Düsseldorf, Berlin and Leipsic. The branch at Diendenhofen has been taken over by the French Government. This firm during the war grew to be one of the largest firms of iron and steel makers in Germany, its wealth being mainly acquired from its deliveries of ore to the Krupps. Its owners are Otto Wolff and Ottmar Strauss. Its ramifications are many,

especially in the iron and steel works in Rheinland. A few of its interests are

THE KRUPP GROUP

The Messrs. Krupps of Essen in the Ruhr are showing practically no activity as regards fusions. Although it has been reported that they are negotiating with the Bohler Brothers of Berlin and the

Dortmunder Union of the Stinnes Group with a view to forming an industrial agreement to control supplies of steel. The Bohler Brothers are manufacturers of machine tool steel and high quality steel, and have a capitalization of 25,000,000 marks. They have also formed an industrial agreement with the Eimann Werke relative to production of agricultural machinery.

Trade Financing Corporation Not to "Thaw Out Frozen Credits"

John McHugh, Chairman of the Committee on Organization, Flatly Denies Gossip That New Venture Was Designed to Aid Embarrassed Bankers—Its Dealings Directed Toward "Future Foreign Trade"—Real Burden Not on the Banks but on Exporters, Manufacturers and Agricultural Producers

By JOHN McHUGH,
Chairman of Committee on Organization
of the Corporation.

IN discussion of the formation of the Foreign Trade Financing Corporation unwarranted talk has been heard that the motive of the organizers has been to form a corporation that would "thaw out" what have come to be termed the "frozen credits" of certain large banking institutions in New York, Boston, Chicago and other financial centres. This suggestion is without the slightest foundation in fact.

The outstanding facts are, first, that the movement leading to the formation of the corporation had its inception two years ago, long before the so-called "frozen credits" were a factor in the foreign trade situation, and, second, that it is not the large financial institutions of the country that are embarrassed by these credits.

As to the first point, it is a matter of record that the recommendations, later endorsed by the American Bankers Association, leading to the formation of the Foreign Trade Financing Corporation, had their beginning in 1919 in the Committee on Commerce and Marine of the American Bankers Association before the foreign commercial loans, now carried by our commercial banks, were large enough to indicate that they were in danger of becoming "frozen."

At the nation-wide conference of 500 producers, manufacturers, exporters and bankers held Dec. 10 and 11, 1920, at Chicago, at the call of the President of the American Bankers Association, definite steps were taken to form the corporation. As proof of the purposes animating the conference the report of its Committee on Resolutions, unanimously adopted, contained the distinct declaration "that the operations of the corporation shall be confined to financing for the benefit of future foreign trade." The so-called "frozen credits" are a consequence of past operations in foreign trade.

INSTITUTIONS NOT EMBARRASSED

It is pertinent to reiterate that the motive of the organizers has been and is to form a corporation that will be thoroughly representative of all the industrial, producing and financial elements of the country, and that will be sufficiently large to offer practical assistance in distributing America's commodities among the various markets of the world. The corporation from its inception has registered the intention of bringing effective machinery into active being to provide for the proper financing of long-term credits to cover future foreign trade operations.

The financial institutions of the country are not themselves directly embarrassed by the \$4,000,000,000 estimated as the present amount of open credits that have accumulated as a consequence of our unbalanced foreign trade. Hence, it is difficult to understand precisely what is in the minds of people who oppose the extension of relief to those who, having financed the export of American commodities, are now carrying the

amounts forward on open credit. Those who have engaged in export trade are aware that the obligations represented by the \$4,000,000,000 mentioned are not primarily the obligations due directly to American banking institutions. They know, for example, that a large part of this sum is owed to the producers and manufacturers who shipped their goods abroad during the last few years, taking in return the notes of their customers, and, in turn, borrowing from the commercial banks in this country, using these obligations to secure their loans. They know, moreover, that many foreign buyers have actually paid for goods purchased in the United States, and that the funds with which they made payment are on deposit in banks of foreign countries awaiting transfer to the United States. American exporters to whose credit these funds are deposited have not cared to make the transfer in view of the depreciated condition of the foreign exchanges which would make them take a loss in the transfer; hence they have preferred to borrow in the United States, using their foreign balances to secure their loans here. This has had a not inconsiderable part to do with the so-called freezing of credits; it does not mean that the American banks are suffering inconvenience or embarrassment, but that the American exporters whose funds are tied up in foreign currencies are those embarrassed.

One of the largest American industrial corporations which manufacture an article used in every country of the world recently accumulated an enormous balance in French francs. Rather than borrow in the United States against these francs in order to meet its dividend requirements, this corporation has resorted on the occasion of the last two quarterly dividend payments to the device of declaring its dividend payable in francs, in this manner relieving itself of the necessity of establishing large credits which, in their very nature, would be of the type that now are so large throughout the United States and that are designated as "frozen."

Under the circumstances it is not any bank or group of banks in a given American community that looks for relief because of the inability immediately to collect what is due from foreign importers on deferred credits. It is the exporters, with the manufacturers and agricultural producers, who seek relief; hence, the question is not one of relieving institutions of credits which, in effect, have become long-time commitments, but of assisting the exporters themselves.

FOR THE NATION'S GOOD

It may be pointed out that the Organization Committee of the corporation is made up of members from fifteen States of the Union, and that its membership is to be enlarged so that representatives from other States will have a voice in the organization, with every element of the nation's industrial, producing and financial life participating in the undertaking. Moreover, when the corporation is definitely organized the Board of Directors will be carefully selected, with a

view of avoiding any possibility of sectional domination. Proper representation will be given to every region of the country, and the Directors will be representative of the producing, industrial, commercial and financial interests, and the board will consist of not less than thirty-six members, with sixty as the possible maximum.

In view of the carefully prepared provisions made by the organizers it is evident that the resources and facilities of the Foreign Trade Financing Corporation will be used for the general welfare of the nation's industry and commerce. How this general welfare has been and is being kept in mind is made apparent by a distinct provision in the prospectus of the corporation that at least three Directors shall be selected from each Federal Reserve district; one to represent the commercial and industrial interests, one the producing interests and one the financial interests.

Although it is not the purpose of the Foreign Trade Financing Corporation in any way to assume obligations that are the result of the financing of past operations in foreign trade, it must be apparent to every one who gives thought to the financial and banking situation in the country that it would be distinctly to the interest of the business of the country were the volume of loans now being carried by the commercial banks reduced. The burden is still altogether extraordinary, and the country is suffering in many ways from the mass of credits, which, so long as they continue in their present congealed state, will contribute to prolong the strained condition of the money market. The Foreign Trade Financing Corporation by assuming credits that are established for the promotion of future foreign trade will contribute to maintain the country's prosperity during the period when the present long-standing credits are being liquidated. Were the excess loans of the present time simply due to the carrying of foreign obligations, the situation would be sufficiently severe to call for remedial measures; but in the cotton and wheat States, as well as in the manufacturing sections, the volume of commodity loans is unduly large, and the difficulties of an unsettled financial situation are not simplified by the slow manner in which these commodity loans are being paid off.

By the operation of the Foreign Trade Financing Corporation the foreign outlet for American goods will be reopened; then the cotton of the South, the grain of the West, and the manufactured products of the East will readily move forward. An active resumption of trade will naturally contribute toward enabling the payment of loans that are now outstanding against stored commodities. A foreign outlet for American goods will not be fully re-established, however, until financial mechanism is provided through the Foreign Trade Financing Corporation and other similar institutions for financing the country's exports in such a manner that deferred payments can be removed from commercial banking credit, where they do not

belong, and carried as investment credit, where they do belong.

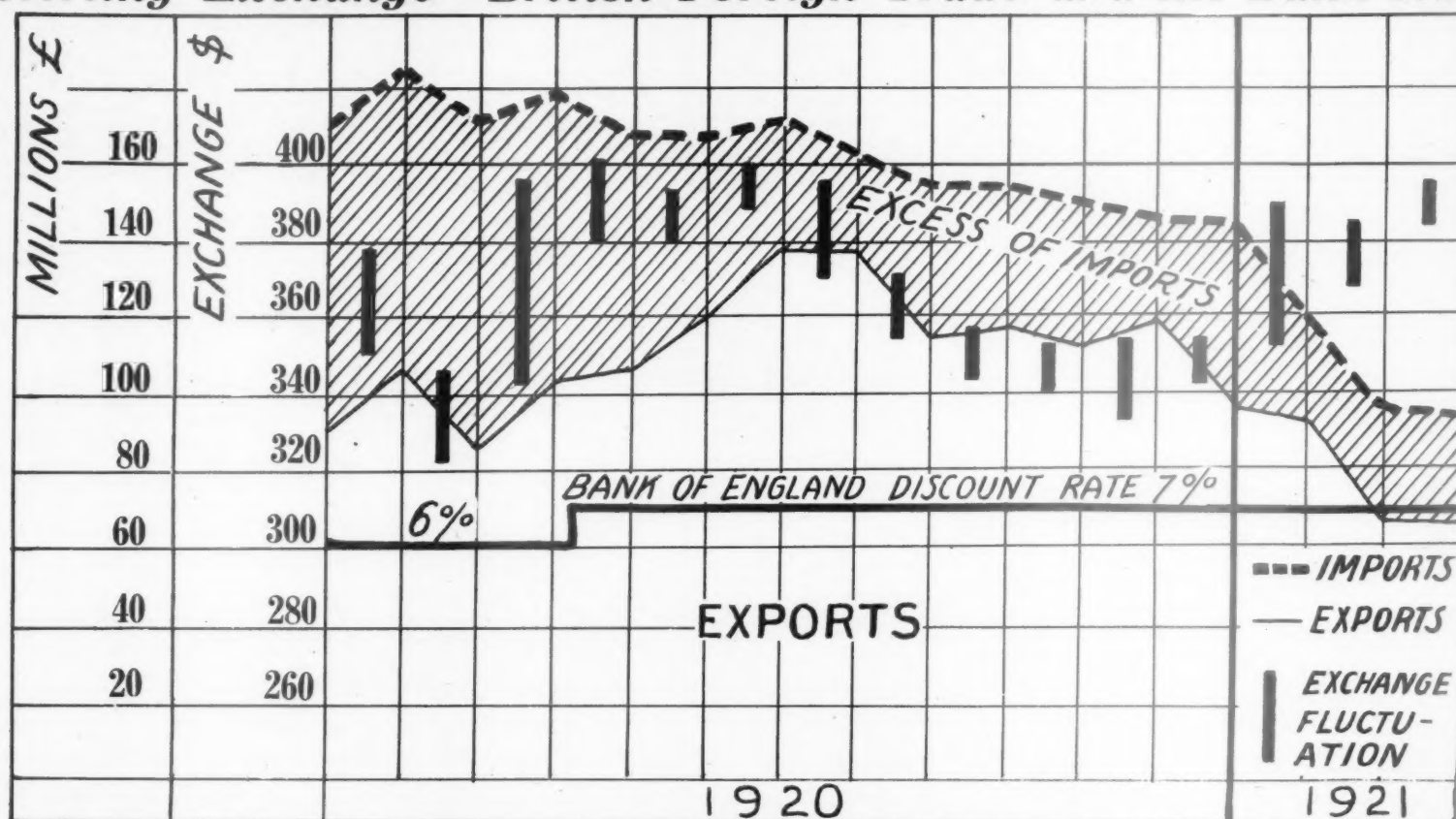
NOT TO SERVE SPECIAL INTERESTS

As with any proposal that suggests a forward step from accustomed practice, it was to have been expected that numerous questions would arise regarding the formation of the corporation and its operations. Many of the questions that have arisen were anticipated and answered in advance; others have been of a nature that can be answered only after the corporation comes into existence and is actively in operation. It would be manifestly impossible today to answer with definite assurance such a question as, "What interest will the corporation's debentures bear?" Or such a question as "What is the collateral that importers in Australia, Brazil or Belgium will offer the corporation to secure loans?" The settlement of each problem suggested by such questions will rest wholly with conditions existing in the future. When the debentures are issued they will have to find buyers, and their interest rate will be governed by what the market at the time of their issue will demand. Such commodities will be financed first as are brought first to the attention of the corporation, be they foodstuffs, raw materials or manufactured products; the collateral that is offered from abroad will be determined at the time that loans are negotiated, and will be governed in every instance, as is now the case in making commercial banking loans, by the judgment and desire of the organization making the loan. As specified in the Edge law, all the activities of the corporation are to be with the approval of the Federal Reserve Board.

Plainly, questions like those suggested cannot be answered positively at the present time. On the other hand, it is possible to answer at once and with definite assurance questions like "Is the corporation a present necessity?" Or "Will loans be made for a term of more than one year?" Or, again, "Is the corporation designed to help the trade of the entire country, or is it intended to serve only a few special sections or interests?" That the corporation is a present necessity is the positive conclusion of virtually every business man and banker who has applied his thought to the difficult position into which our foreign trade has drifted. That certain loans will be made for terms longer than a year is assured, inasmuch as credits to run several years have been and are being sought in the United States by buyers of American products in every corner of the civilized world. Finally, that the corporation is designed to help the trade of the entire country, and not a few special sections or interests, is assured by every step that has been taken leading to its formation.

JAMES J. BOYLE & CO., INC., dealers in unlisted securities, have moved from 236 Fourth Avenue to 324 Fourth Avenue, in the Keystone Bank Building, Pittsburgh, Pa.

Sterling Exchange—British Foreign Trade and the Bank Rate



By WESLEY C. MILLER Jr.

wrote of it on April 19, 1919, as follows:

AMONG careful observers of the trend of commercial affairs, especially foreign trade, the discount rate of the Bank of England is one of the most closely watched of all the important phenomena that stand in sufficiently bold relief to be used as indexes of economic conditions. The record of the fluctuations of that bank rate is as interesting and instructive as the tracings of the automatic pens of the recording gauges on the switchboard of a power plant. In both instances much depends upon the understanding vision of the person observing the fluctuations of the trader's bank rate or the engineer's gauge readings.

The rate was fixed at 7 per cent. early in April, 1920. Since that date events again have fully justified the rate as an important signal. A correspondent

I attach the greatest significance to the advance in the English bank rate to 7 per cent. It may not be as significant as it was Nov. 1, 1907, but it is significant enough, with the advance in English Treasury bills to 6½ per cent. and the advance in the French bank rate to 6 per cent. and the advance of our Treasury bills to 5½ per cent., to mean that the beginning of real business liquidation is not far away in this country. I expect to see real financial trouble in America within the next eight or ten months, and possibly quite soon.

At the other end of the scale is the young American exporter, who, when discussing export conditions, was informed that "the English bank rate is now 7." He replied, "What do I care, I use American rates anyway."

To those who remember or have read of previous 7 per cent. rates and the accompanying conditions, the rise of the

line marked English bank rate on the graph seems to hiss and sizzle with warning and, as in other crises, British trade will not revive considerably until after the rate has been reduced. For weeks the financial community has been watching for a reduction.

The import and export figures, it may be noted by reference to the chart, have reached a resting point in the decline, and there are many indications that forecast an approach to betterment in conditions affecting not only Great Britain's but all foreign trade.

In several South American countries retail prices are falling to a basis more commensurate with wholesale prices. This is a hopeful sign, as this narrowing spread is one of the signs of advanced liquidation. The credit strain is relaxing in Japan and money is accumulating there in the banks. As the crisis became acute first in Japan, it is reasonable to

look there for first signs of an improvement. This expectation seems in process of realization.

A review of the tariff changes of the various countries presents a kaleidoscopic picture that probably will occasion equally unexpected results. To list the changes here would be tedious, but the tendency generally is upward. On the other hand, some embargoes have been abrogated, which will assist in bringing supply and demand back to normalcy.

It may be noted on the chart that the March, 1920, exchange quotations appear higher than seems justified by the flow of trade. Undoubtedly this is because credit strain has been easing as a result of contraction in loans and because the invisible trade balance, which is not figured in the balance of trade, is so large, according to some computations being sufficient to wipe out the adverse balance of the early months of 1921.

Higher Freight Rates Bringing About Industrial Readjustment

IT has been, but perhaps it will not much longer be, a boast that Pacific Coast salmon is commonplace on New York tables, while Massachusetts codfish is an ordinary article of food in Seattle, Wash.

This picture is merely representative in a superficial way of the fact that the cheapest transportation in the world has made it possible and desirable for the products of all parts of the United States to find markets in nearly every other part of the country, however remote. This is one reason why the people of the United States use more transportation than do the people of any other country. The railroads in the United States move on the average 4,000 ton-miles per annum per capita of the entire population, while in Europe the movement is only about 600 tons per capita.

Low freight rates in the United States have made it economically desirable to produce where initial cost of production is lowest, almost regardless of the location of markets. This would always be true so long as the transportation cost was less than the difference in cost of production at manufacturing and marketing centres. But we are already finding out that just as soon as the cost of transportation absorbs a considerable part of the difference in cost of production, as between Illinois and Texas, for example, Illinois will cease to supply the Texas market with a given commodity.

This is not merely a generalization; it can be brought down to a specific case. Up to 1920 the huge mail order houses, generally speaking, had goods of which they handled large quantities made in one centrally located factory, and from there shipped to all parts of the United States. This was true, for example, of ready-made roofing. In one case this product was made in a single factory located near Chicago. But with the application of the increased freight rates that went into effect in August last year, it became uneconomical to ship to all parts of the United States from an Illinois factory, and as a consequence factories were built or rented in Texas for the Southwestern trade, in San Francisco for the Pacific Coast trade, and in Philadelphia and Boston for the Eastern trade. A new factory was actually established in Texas to save freight charges.

In connection with the same business another striking development is that of automobile tires manufactured in Ohio, where it has been found cheaper to ship consignments intended for the Pacific Coast by rail to the Atlantic seaboard and thence by water to Pacific Coast points.

Transportation heretofore had been so cheap that it was not necessary to cut corners in this way. Now that higher rates are in effect business is more carefully figuring how it can save in length of haul.

This is one influence, aside from the general business depression, that has reduced car loadings far below the total of the last months of 1919 and the first months of 1920. But the decline in car loadings does not tell the entire story. The reduction in the number of interchanges is far larger proportionately than the reduction in loadings. This means that not only has traffic declined, but that it is moving to a greater extent than formerly over the line on which the shipment originated. And this in turn means a shorter haul.

The Idaho wool grower is asking himself why he should ship wool to New England or even to Chicago to be manufactured and sent back to him in the form of cloth or clothing. Why, in fact, should hides be sent from the Far West to Brockton, Mass., there to be made into shoes which are later shipped back to Wyoming? Why should lumber from the Northwest be sent to Jamestown, N. Y., to be made into furniture? These are questions that are being asked with increasing insistence. If the conditions which brought these questions up are maintained, the labor and the power will be provided nearer to the sources of raw material.

It is as easy to exaggerate as it is to minimize the importance of the influences that have just been pointed out. Carried to an extreme, one can see that

these influences might conceivably result in seriously undermining the industrial strength of New England, for example. New England is the centre of the shoe and cotton manufacturing and metal trades. It has no coal. It freights its fuel and raw materials from great distances. The consumer pays the freight not only on the finished product, but on the accumulated cost of transporting the raw materials to the point of manufacture. The brass fabricated in New England is made largely of copper from the Far West. A brass factory on the edge of the Middle Western coal fields would save enormously on the transportation cost of its raw materials and fuel. When this saving overbalances the established advantages of New England factories they will lose the business.

The conclusion from all of the above is not necessarily that freight rates are too high. The facts stated merely indicate that while in the past freight rates were so trifling a part of production and distribution costs that they did not need to be considered seriously, now that they are relatively higher, although still the lowest in the world, it becomes necessary to consider how to get along with less transportation. We have looked upon rail transportation very much as some of our natural products were regarded—that is to say, as something so cheap and so plentiful that there was no incentive to economy.

Current Taxation Must Provide Fund for German Indemnity

B. M. Anderson, Jr., Economist of The Chase National Bank, in a Study of the Procedure in Paying the German Indemnity, Asserts That the First Step Must be the Restoration of Sound Public Finance, Possibly by Stabilizing the Value of the Mark by Gold Redemption at a Depreciation

Below appears the substance of a study of the Procedure in Paying the German Indemnity, published in The Chase Economic Bulletin issued by the Chase National Bank of New York and prepared

By B. M. ANDERSON JR., Ph. D., Economist of the Chase National Bank.

THE German indemnity problem is to find a method by which German goods and services can be transformed into cash for the benefit of the British, French and Belgian public treasuries, without the forced importation by clumsy Governmental methods of unwelcome German goods or unwelcome German laborers into the French, Belgian and British commodity and labor markets. A satisfactory solution of this can be found only if ordinary commercial methods can be employed. The forcible seizure of movable German assets in the form of live stock, railroad rolling stock, or gold would bring in some current cash, but would strike at the foundations of German economic efficiency and make impossible that sustained effort through a period of thirty to forty-two years which Germany must make if she is really to pay a substantial indemnity.

The greatest obstacle to indemnity payments at the present time is the depreciated, irredeemable paper mark. Sound money in Germany is a necessary pre-condition to a solution of the problem along commercial lines. Sound money is an essential instrumentality of commerce. Stability in the value of the mark is needed, both to make possible German industrial revival so that a surplus of goods and services can be created, and to serve as an instrumentality for the transfer of the value of these surplus goods and services in cash to the British and French treasuries.

ADVERSE TRADE BALANCE NOT TO

To stabilize the value of the mark by gold redemption at the pre-war basis is doubtless impossible. Measures could be devised, however, for stabilizing the value of the mark by gold redemption, if the fact of depreciation be accepted, and stabilization attempted at a low level. One essential in this process is the balancing of the German budget so that taxes will equal public expenditures.

Given sound currency and going industry in Germany, the process of indemnity payment would be as follows: (1) Additional taxation of the German people, with the accumulation of surplus bank balances in Germany to the credit of the German Government; (2) the transfer by the German Government of these surplus bank balances to the Governments receiving the indemnity; (3) the sale by these creditor countries of their German balances in the foreign exchange markets to whatever buyers appeared; (4) the utilization by the purchasers of their mark credits in the purchase of German goods.

The buyers may be people in any part of the world, and the German goods may go to whatever part of the world offers the best market. They would not be arbitrarily forced into the French or Belgian markets in large quantities by Governmental machinery, but would be drawn into markets by willing buyers who know how to dispose of them to advantage. They might, for example, go to the Argentine, serving to pay French debts in the Argentine, or serving to pay for raw materials imported from the Argentine to France.

Increased taxation in Germany would lessen the buying power of the German people. On the other hand, the relief to the British, French and Belgian treas-

uries through the indemnity payments would make it possible for them to impose less heavy taxes than would otherwise be necessary on their own people, thus increasing the buying power of the British, French and Belgian peoples. The payment of the indemnity, therefore, even though accompanied by an increased flow of foreign (not necessarily German) goods to the British, French and Belgian markets would not diminish their ability to absorb the products of their own industry.

The same general analysis applies to the whole question of international payments, including the repayment by Europe of her debts to the United States.

The so-called adverse balance of trade on the part of the creditor country is to be welcomed, rather than feared. Before the war, Germany, Britain, France, the Netherlands, Belgium and Switzerland had unfavorable balances of trade, because, as rich creditor countries, they could afford to consume more than they produced. The countries with the so-called favorable balance of trade before the war were the United States, Brazil, British India, Russia, Egypt, Siam, Haiti and Guatemala. When a debtor country, paying debts in a creditor country, sells its goods in the creditor country's markets, but leaves the money with the creditor country in payment of debts, the total income of the creditor country is increased, and its ability to consume and enjoy is increased. There is no reduction in its ability to consume the products of its domestic industries.

OVER-PRODUCTION IMPOSSIBLE

The world today is haunted by the fear of overproduction, despite the fact that vast populations are suffering from malnutrition and that the world has had six years of terribly curtailed production. There is a strong tendency to erect tariff barriers and to curtail production in many lines. The trouble is, however, not overproduction, but maladjustment. It is impossible to produce too much, if goods are produced in right proportions. The world suffers today from a relative excess of foods and raw materials and shipping, and a relative scarcity of manufacturing capacity. The great essential is to restore the equilibrium, to make trade two-sided and to eliminate the credit congestions that have grown out of the one-sided flow of trade. With Europe's manufacturing capacity going again, adequate markets will be supplied for raw materials and foods, and then the producers of raw materials and foods will be able to buy manufactured goods again in normal quantity.

This analysis is not in conflict with the suggestion that great loans might be floated in the outside world to provide immediate cash for France on the security of the German indemnity, or with the suggestion that Germany might float outside loans with which to get immediate cash to pay France. Such processes would not pay the indemnity in any proper sense. They would merely mean a shift in creditors, other countries assuming France's rights as against Germany. There would still remain the process of liquidating these credits, and that process would have to be in essentials the one described above.

[Dr. Anderson describes in detail the procedure outlined above, and takes up the process of payment.]

What guarantee is there, however, that there would be purchasers of German goods scattered over the world who would be capable of absorbing German bank balances to the amounts that the indemnity involved? The assurance would come through the fact that German ex-

change rates and German prices would be obliged to adjust themselves in such a way that German goods would be offered at prices that would be attractive in foreign markets. The tendency would be for German goods to become a little cheaper than the prevailing world market prices for such goods before the indemnity payments began, so that foreign purchasers would take them. This would come about from two causes: in the first place, the taxation in Germany would reduce the buying power of the German people to such an extent that they could not consume at home the whole of the products of their industry. As the Government reduced their incomes by taxation their ability to consume would be reduced. Secondly, the offering of large quantities of mark exchange in the foreign exchange markets of the world would tend to lower its value, and so make German goods a little cheaper than they otherwise would be when priced in dollars, francs, pesos or yen.* On the other hand, the buying power of the outside world would be increased by this same process. To the extent that Germany turned over to the British, French or Belgian Government balances in German banks and to the extent that these Governments converted these balances into sterling, francs or other currencies, surpluses would be created in the British, French and Belgian treasuries. This would make possible a remission of taxation that would otherwise be necessary in Britain, Belgium and France. This would leave the British, French and Belgian people with a greater buying power than they otherwise would have. This would make it possible for them to purchase from the outside world a greater quantity of goods than they could otherwise purchase. They might purchase these goods from Germany to the extent that Germany happened to be producing the things that they wanted. They might purchase them from the Argentine. As the French people purchased goods from the Argentinians, however, they would give the Argentinians credits in France which the Argentinians could make use of in purchasing from the French Government the mark balances held by the French Government in German banks, and with these marks the Argentinians could then buy goods from Germany.

NO LOSS TO OWN PRODUCTS

It is to be noted that this process does not involve a reduction of purchases by the French, British or Belgian people of their own products. To the extent that they receive payments from Germany the total of their national income is increased. To the extent that the German Government can relieve the treasuries of the British and French Governments, the British and French Governments are under less pressure to draw funds from the pockets of their people by taxes. There can be then in France, England and Belgium undiminished consumption of domestic products accompanied by an increased consumption of foreign products, whether they be of German origin or not. * * *

Obviously, this same analysis applies to the whole question of international payments, including the repayment by Europe of her debts to the United States. A creditor country under normal conditions tends to have an "adverse balance

of trade." * * * In the United States we have been drilled so thoroughly in the theory that a "favorable balance of trade" is a good thing that very many among us are looking forward with dread to a disappearance of our favorable balance of trade and to the turn in the tide which will bring an excess of goods to our markets, if Europe revives and really begins to pay her debts to us. The fear is that the influx of foreign goods will diminish the American market for goods produced by Americans. The fear is an idle one. We have done without comforts and luxuries long enough. Moreover, the American market for the products of American industry will not be diminished by the process. Europe will not merely send us goods, but will also provide us with funds with which to pay for them. If goods are sent from France to the United States and sold here, and if, at the same time, the French Government is making remittances to the United States Government in payments of debts, the French Government will purchase with francs from the French shipper of the goods the dollar credits in New York which have been created by the shipment of the goods, and will turn these dollar credits over to the United States Treasury. The United States Treasury, receiving dollars from this source, will need to impose less heavy taxation upon the American people, and the American people will have consequently an increased volume of spending power, adequate to take care, not merely of the products of their own industry, but also of the French goods as well. The aggregate income or purchasing power of the American people is increased by this process, and their ability to consume luxuries and necessities is increased. A rich capitalist country can afford to import more than it exports. * * *

SUPPLY AND DEMAND IDENTICAL

[Dr. Anderson calls curtailing of production industrial suicide, pointing out that vast populations are suffering from malnutrition and disease, and a generation of children is growing up in many parts of the world stunted and perverted.]

Certain of the older economists laid down the principle that a general overproduction is impossible and that a general oversupply is impossible. Wheat comes into the market as supply of wheat, but it also comes into the market as demand for the products of other industries, which the producer of wheat desires to consume—for silk, for cotton, for sugar, and for automobiles. Cotton comes into the market as supply of cotton, but it likewise constitutes demand for corn, for pork, for other products which the Southern farmer wishes to consume. And so with every other commodity. It is supply of its own kind, but it is demand for every other kind of commodity. Supply and demand then, in the aggregate, are not merely equal; they are identical, since every commodity may be looked upon either as supply or as demand.

These older economists recognized that it is possible to produce things in wrong proportion—too much of wheat and not enough of corn; too much of sugar and not enough of copper. Gluts in particular markets could occur. Maladjustments could occur. But if things are produced in the right proportion it is impossible to produce too much. Human wants are insatiable. If only men can sell their own products they are ready enough to buy the products of other men. * * *

Any sudden and violent change in the

*There is a great difference, in the effect on exports and imports, between a fall in foreign exchange rates due solely to an adverse balance of international payments, and a fall in exchange rates due to internal depreciation of paper money growing out of unsound public finance. In the former case, declining imports and rising exports tend quickly to correct the situation; in the latter case, there is no automatic corrective at all.

course of international payments can disturb the economic equilibrium and bring about disorder. If Europe had her productive powers undiminished and were in a position to begin at once sending a back-flow of goods to the United States commensurate with the flow which we have sent her during the past six years, there would be an occasion for concern. If Germany in the midst of the pre-war equilibrium as it existed, say, in 1913, had suddenly begun to pay an indemnity of two billion gold marks a year to France, the consequences upon the world's commerce and industry would have been startling. If overnight in 1913 the United States had suddenly achieved their present creditor position, and Europe, a solvent debtor, had immediately begun making the necessary payments to us to meet interest in full and something to amortize principal, it would undoubtedly have created a panic. It is important that changes of this sort should be brought about gradually, and it is highly important that they should

be brought about by commercial methods. For the Governments of France and England to seize goods in large quantity in Germany, to bring them home to their own countries, and dump them upon their domestic markets without reference to the state of the markets would be exceedingly demoralizing. If, however, individual traders all over the world, studying their local markets, knowing their sources of demand, can gradually begin to import German goods, increasing the amounts gradually, it will be possible for the outside world to absorb easily any surplus of goods that Germany can possibly create.

The danger is not in the surplus of goods, but in a sudden and great transition. No one need fear that Germany's exports will grow too rapidly. The danger rather is that Germany's revival will be pitifully slow and halting; not that she will send out too much, but that she will be able to send out too little. A much greater danger exists in one of the provisions of the terms recently pro-

posed to Germany that the maximum amount should be reached after a few years and then should be continued undiminished until the end of forty-two years, at which time it should suddenly cease. A sudden cessation of payments by Germany to the outside world at the end of forty-two years might easily constitute a catastrophe. In working out an indemnity plan it is desirable both that the amounts should be gradually brought up to the maximum and that they should be as gradually brought down from the maximum, tapering off at the end. A similar principle may be applied to the plans which we may work out for receiving payment from our allies on their war debt to us.

[Dr. Anderson considers the suggestions that international credits be provided on the basis of the German indemnity to give immediate financial relief to France, but concludes that this would only postpone final settlement, since ultimately Germany must pay out of her own surplus production the amount of

the indemnity. He discusses the five main ways by which a Government may meet its expenditures: taxes, long-time bonds, short-time Treasury loans, advances to the State by a State bank of issue and the direct issue of paper money discarding all but the first of these for Germany.]

MUST PAY BY TAXATION

The ultimate basis of a real payment of the German indemnity must then be the taxing power of the German State. * * * There is no resource left but the ultimate basic resource, i. e., taxation. While the German Government continues to exceed tax revenues by current expenditures on the present appalling scale, and especially while she continues to meet these deficits by having the State bank of issue print new banknotes, no progress can be made in really meeting the indemnity problem.

The basic physical fact is that Germany must produce more than she consumes, creating a surplus for the indemnity. The policy of internal loans and of borrowing from the Reichsbank, which Germany has followed since the armistice, has worked in a diametrically opposite direction. Germany has probably consumed more than she has produced since the armistice, through the dissipation of such liquid capital assets as she has had—a process made easy by the gigantic fiscal deficits and the enormous multiplication of banknotes. Taxation is essential to reverse this process. The State must limit its internal expenditures to what it can subtract by taxes from the real income of the German people. The indemnity must be paid out of the excess of taxes over internal Government expenditure. There may well be times in the future, after German currency is rehabilitated and a sound fiscal system established, when it may temporarily be convenient for the Government to borrow from its people, in anticipation of later taxes, to make certain payments on the indemnity. But the first step must be the restoration of sound public finance, and virtually the whole of the indemnity payments through the long period of thirty to forty-two years must come out of current taxation.

Canada Short \$43,000,000

Special Correspondence of The Annalist.

MONTREAL, April 16.

CANADA'S fiscal year came to a close March 31 with a financial situation that leaves much to be desired. The final accounting will not be available until about April 20, as it will require this much time to get in reports and adjust the accounts, but the revenue is considerably in excess of the estimate. On the other hand, it is exceeded by expenditures.

In the budget speech of last year the revenue was estimated at \$381,000,000. For the eleven months ended with February the income was \$382,000,000, and the March revenue estimated at \$35,000,000, which will bring it up to \$417,000,000, against which an expenditure is shown of \$460,000,000, leaving a deficit of \$43,000,000.

Including the requirements of the railways of the country during the coming year, and calculating the revenue on the basis of last year, there will be a deficit of upward of \$100,000,000 in the ensuing twelve months.

The financial statement for the budget speech is now under preparation and various methods of increasing the revenues, as well as cutting down the expenditure, are under consideration, among which three stand out prominently, the principal one being the extension of the sales tax into a turnover tax on every transaction. The other two are the lowering of the exemption on incomes and possibly an increased excise on liquor importations.

One favorable aspect is that while there are some short term loans to be met in New York this year, the first of the Victory loans only matures in 1923.

SUPERIOR STEEL CORPORATION

Pittsburgh, Pa., March 10, 1921.

TO THE STOCKHOLDERS OF THE SUPERIOR STEEL CORPORATION:

We herewith submit a statement showing the results of the operations of your Company for the fourth year of its existence, ended December 31, 1920. We feel sure that you will be perfectly satisfied with the results obtained during the past year.

We are continuing the policy of improving our Plant with the object in view of producing the most uniform quality and the best possible finish of our material, at the most economical cost. A number of improvements have been installed.

The most important addition to the Plant during the past year has been the construction and completion of a new ten inch Hot Mill, which increases the capacity of our Plant about twenty-five per cent. This new Mill has been in operation and the results obtained in the way of production and a fine product prove to be far in excess of our expectations.

Owing to the many difficulties under which we operated during the first few months of the year, and the scarcity of labor, we were unable to turn out the largest possible production, yet we managed to keep our Plant going continuously and did not suffer so much from Railroad embargoes and fuel shortages as most mills experienced. We feel that we were very fortunate in being able to operate our Plant on the high percentage obtained.

At the present time, owing to the general business depression, we are operating on a very reduced basis, but have reasons to believe that in the near future there will be a resumption of business, and we fully hope that the year 1921 will average up to your entire satisfaction.

Respectfully,

E. W. HARRISON, President.

CONDENSED BALANCE SHEET—31st DECEMBER, 1920

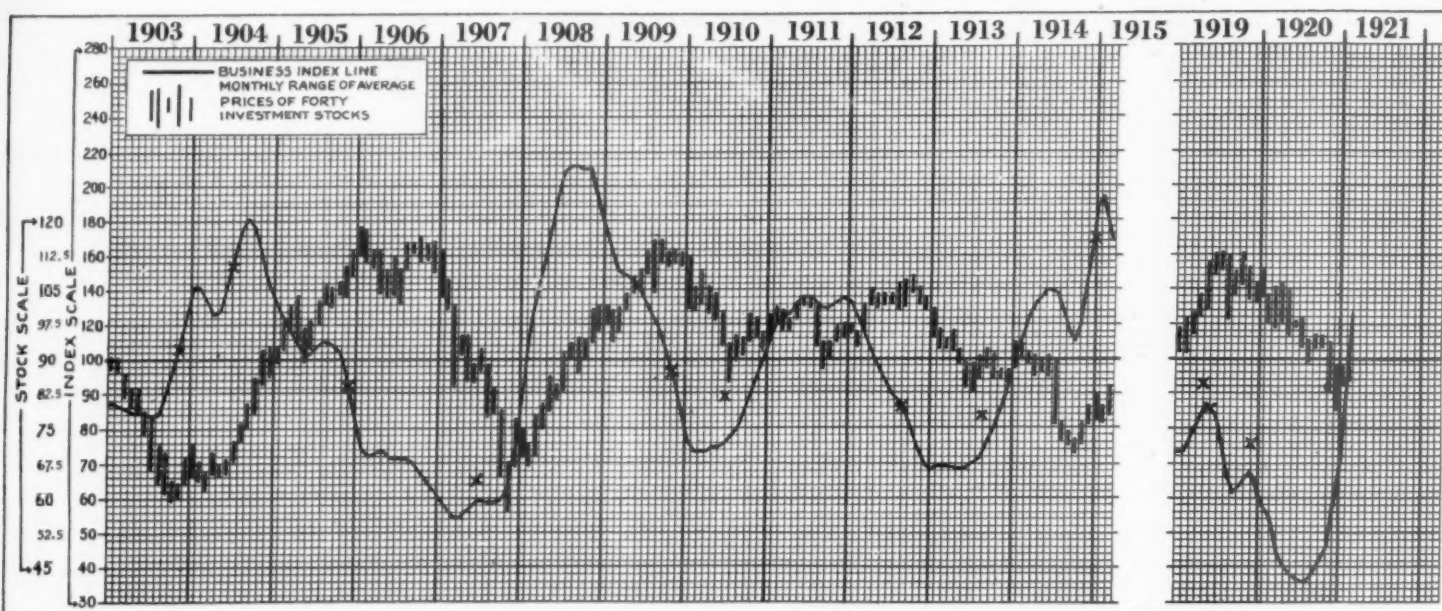
ASSETS		
Current:		
Cash in Banks and on Hand.....		\$1,984,243.18
Notes and Accounts Receivable.....	\$1,243,694.66	
Less, Reserves for Doubtful Accounts and Discounts.....	110,863.56	1,132,831.10
Inventories. (Net of Reserve)		
Finished and Partly Finished Products.....	\$333,794.03	
Materials and Supplies.....	1,499,038.39	1,832,832.42
Investments:		
W. H. Shinn Coal Co., 1st Mortgage, 6s., due 1922-1923	\$10,000.00	
U. S. Government War Savings Stamps.....	894.00	10,894.00
		\$4,960,800.70
Treasury Stock, Etc.:		
1,669 Shares First Preferred, at cost.....	\$165,363.43	
2,178 Shares Second Preferred, at cost.....	218,112.93	
1,085 Shares Common Stock, C. H. Forster, Trustee.....	37,555.00	
30 Shares Common Stock purchased for Employees.....	1,079.05	
Cash in Columbia Trust Co., New York city, for purchase of:		
First Preferred Stock.....	23.03	
Second Preferred Stock.....	81.94	104.97
422,215.38		
Deferred Charges:		
Prepaid Insurance, Taxes, Etc.....		15,060.77
Plant and Equipment:		
Land, Buildings, Power Plant and Furnaces.....	\$849,029.72	
Machinery and Equipment.....	2,197,862.11	
	\$3,046,891.83	
Less, Reserve for Depreciation.....	1,032,526.00	2,014,365.83
Goodwill.....		2,500,000.00
		\$9,912,442.68
LIABILITIES		
Current:		
Accounts Payable.....	\$436,596.65	
Dividends Payable in February, 1921.....	162,910.00	
Reserve for Taxes (including Federal Taxes for 1920, estimated).....	1,712,573.71	\$2,312,080.36
CAPITAL AND SURPLUS		
Capital represented in accordance with the laws of the State of Virginia:		
First Preferred Convertible 8 Per Cent—Total authorized and issued 35,000 shares, par value \$100; Total outstanding 23,254 shares.....		\$2,325,400.00
Second Preferred Convertible 8 Per Cent—Total authorized and issued 20,000 shares, par value \$100; Total outstanding 17,048 shares.....		1,704,800.00
Common Stock—Authorized 115,000 shares, par value \$100; Issued 60,000 shares, Book Value at Formation of the Company.....	\$1,250,514.70	
Sinking Fund used to retire First and Second Preferred Stock.....	1,455,149.02	2,705,663.72
	\$6,735,863.72	
Surplus.....	864,498.60	7,600,362.32
		\$9,912,442.68

We have examined the accounts of the SUPERIOR STEEL CORPORATION as of 31st December, 1920, and WE HEREBY CERTIFY that, in our opinion, the above balance sheet conservatively sets forth the Company's financial condition at that date.

LYBRAND, ROSS BROS. & MONTGOMERY, Accountants and Auditors.

Pittsburgh, Pa., 10th March, 1921.

The Annalist Barometer and Business Index Line



THE forecasts made by THE ANNALIST Business Index Line last November remain unchanged by the February Index Number, which has risen to 123.2. The forecasts given were that the long bear market, which had endured from November, 1919, would end in November or December of 1920:

that a rally would occur in January, and that a relapse would begin in February, after which stocks would start on a long and reasonably steady though perhaps slow upward movement. The prediction was made that business would not see the end of liquidation

and a renewal of activity before August of this year.

So far as the necessary time has elapsed these forecasts have held true. The security market made its low in December, there was a rally in January, and a second slump began the following month. The average range

of stocks for February, with a high of 88.14 and a low of 85.12, does not exactly reflect this, for the relapse in the market did not begin until the end of the month. At this time the secondary slump seems not to have run its course, and only this much may be said: That there should be no further major relapse after the first once starts upward.

Percentage Relations of Index Numbers at Turning Points in The Annalist Business Barometer

1903		1904		1907*		1907-1908		1910*		1913*		1914-1915		1919*		1919*		1920	
Index Actual	Numbers Required	Index Actual	Numbers Required	Index Actual	Numbers Required	Index Actual	Numbers Required	Index Actual	Numbers Required	Index Actual	Numbers Required	Index Actual	Numbers Required	Index Actual	Numbers Required	Index Actual	Numbers Required	Index Actual	Numbers Required
Aug. 83.7	83.7	Apr. 126.0	126.0	Apr. 53.9	53.9	Oct. 58.7	58.7	Apr. 73.9	73.9	June 69.0	69.0	Oct. 110.0	110.0	Feb. 73.6	73.6	Sep. 61.2	61.2	July 36.4	36.4
Sep. 87.4	84.5	May 128.0	127.3	May 55.2	54.4	Nov. 61.6	59.3	May 74.9	74.6	July 70.0	69.7	Nov. 122.0	111.0	Mar. 77.9	74.3	Oct. 63.3	61.8	Aug. 36.8	36.7
Oct. 96.2	94.5	June 139.0	138.6	June 57.5	59.6	Dec. 71.1	66.5	June 75.5	81.3	Aug. 71.1	75.9	Dec. 153.0	131.8	Apr. 83.3	84.1	Nov. 62.7	68.4	Sep. 40.02	40.0
Nov. 107.8	105.8	July 154.0	152.9	July 59.1	65.6	Jan. 92.0	78.2	July 76.5	89.4	Sep. 74.1	83.5	Jan. 189.0	168.3	May 87.1	92.5	Dec. 65.6	75.2	Oct. 45.95	44.0

*Note that the potential forecasts indicated by crosses in the chart for the years 1907, 1910, 1913 and 1919 did not result, as both chart and tabulations show.

TO a certain degree a waiting situation has developed with regard to business in general, brought about undoubtedly by the conflicting news, arising not only in this country, but abroad. It is true that favorable factors have come to light here and there, but it is a question whether or not something of a balance has not been struck between the favorable and the unfavorable items. During most of last week the British labor situation received the closest attention, and it was not strange that there should be a hesitancy in all markets, for it is increasingly realized that the future development of industry in this country must necessarily be bound up with world conditions. Naturally a serious disruption in England could not be construed as other than a dangerous sign, not only as to its effect on that country, but because of the possibility that like disturbances might be engendered in other countries, less well fortified to resist them, by the British example. Toward the close of last week news from England displayed a better tone, and it was significant of just how directly affected this country was by the prospect of disruption in England that the security markets should rise rapidly. This was simply an index as to the business situation in relation to foreign trade.

Possibly no happening of the week, so far as the domestic situation was concerned, stood out more prominently than the decision of the United States Railroad Labor Board to terminate the so-called national agreements on July 1. The decision is of vital importance to the carriers, and is undoubtedly one of the most constructive steps to bring about a solution of the railroad problem. It is necessary to the business of the country that the railroads should be saved from the disaster which is threatening them as a direct result of high labor costs and decreased income because of the stagnation in business generally. It is to be expected also that the Cummins investigation into the plight of the roads will bear fruit on the constructive side and set at rest the charge of poor management under private control. Given a fair chance the railroads will be able to extricate themselves from the besetting difficulties, but this cannot be done until the load of excessive labor costs is minimized.

The price situation continues to receive attention, not because any drastic cuts are taking place, but because there is a feeling in many quarters that the readjustment along this line has further to go. It is not at all clear that this will take place immediately, but at all events there is a reluctance to take on heavy commitments for the future, and this tends to hold back the trade revival which has started, but which has still a long way to go before anything like normal will be approximated. It was indicative of the continued pressure against high prices that the Steel Corporation should, during the last week, have reduced its price schedule, in a number of particulars, to a level ranging from \$1.50 to \$15 a ton below the Stabilization Board price to which the corporation has adhered for about two years. Some light picking up in demand followed the price cutting, but as in all other industries it is quite improbable that price cutting will find immediate reflection in a large and lasting increase of business. The chief point of interest with relation to steel prices was that the resistance to price cutting had been better sustained than in most other industries, and the reductions of the Steel Corporation were therefore looked upon as breaking the last bulwark of high quotations.

A reduction in the Federal Reserve rediscount rate from 7 to 6 per cent in the Boston district was a sequel to the easier credit condition prevailing in that section. It may be that other Federal Reserve districts will

adopt a similar course of procedure. In New York the betterment in the local reserve situation has stood out clearly for some time, and while there has been no intimation that the discount rate will be reduced, it seems to be within the realm of possibility. However, the really significant fact is that credit is easing in many parts of the country.

Stocks

DURING the latter part of last week the stock market gave evidence of real rallying power, a sharp advance taking place under the leadership of the railroads. Two factors of importance contributed to the rise. One related to the British labor situation, reports coming to hand on Friday that the strike had been temporarily abandoned, and the other had to do with the ruling by the Railroad Labor Board abolishing national agreements as of July 1. It is undoubtedly true that the upturn represented covering operations by the professionals, who have been systematically speculating for the decline earlier in the week. In brief then, the market was still in the throes of professional manipulation, but with a changed character, firmness succeeding what relatively might be termed weakness. The fact appeared to be shown that it was easier for the market to go up than to go down, and hence to indicate that there was no liquidation of long stock at the present time.

While in the major sense it is true that the public is not in the stock market, there is, nevertheless, some investment purchasing going on which, while small in day-to-day buying, is fairly large in the aggregate. The floating supply of some stocks is, therefore, being steadily depleted, and this makes for a strong technical position. It was noticeable last week that the copper stocks were picked up, sometimes in fairly large blocks. The basis for this was a belief that the copper companies have not only passed through a drastic readjustment, but have discounted anything which can develop in the immediate future. At no time in a number of years has there been such a falling off in output of copper as during the last two weeks.

The automobile stocks have also been in favor, and, so far as they are concerned, a more pronounced advance has taken place than in the coppers. This is for the reason that the automobile business is showing distinct signs of recovery. It is a question, however, whether the improvement will be of a permanent character or whether it is the sporadic outburst resulting from an early spring and consequently an earlier seasonal demand for cars. This period of the year is always one in which the automobile companies should show good business if there is to be any business at all.

There has been a better tone recently in the railroad issues, not so much because of any improvement in the taking place in earnings, but because the steps which are being taken are of a constructive character and may ultimately lead to a much better financial position for the carriers. The abrogation of national agreements may ultimately mean a big saving in wages, and the Cummins investigation will probably do much to clear up the situation. In view of this it is but natural that there should be a slightly improved market for railroad securities. On the other hand it is not at all improbable that while the railroads may be placed on a firm financial footing, the stocks of the carriers will in a measure be removed from the speculative limelight. In other words, it seems that the railroad issues may ultimately fall into a position similar to that of the public utilities.

Bonds

THE past week witnessed certain developments which will, in time, vitally affect the general securities market, but the necessarily slow evolution through which they must pass has prohibited any reaction immediately affecting the present bond levels. The threatening shadow of the general strike in England, although having a potential effect on sterling exchange, did not vitally affect the British issues, with the possible exception of the United Kingdom 5½s of 1937 which touched 34½. The settlement of this controversy at the last moment proved the accuracy with which its effect was discounted in the New York markets. The foreign list as a whole remained practically the same, but there was a noticeable lack of activity in the majority of the issues. The Swiss Government 8s continued to hold their premium position and the French Republic 8s were practically unchanged. The City of Paris 6s evinced the high credit of this municipality by showing fractional gains, and sold very closely in the vicinity of 98 for practically the entire week. The Kingdom of Denmark 8s were on practically the same level with the French issue and the Danish Municipal 8s were also strong, while the Norwegian Government 8s held a par position. This strength in the Scandinavian issues is perhaps due to the strategic trade position which these Governments enjoy and, in some measure, to the relatively solid basis upon which their respective currencies rest. The principal exports of these countries are foodstuffs and their principal imports have been machinery and textiles, so that their markets dovetail with those of the Continent, and the trade reports, which indicate optimistic activity, have given their securities an appreciable amount of strength.

There were several important developments in the domestic markets during the past week and particularly in the matter of the railroad labor situation. The decision of the Railroad Board to abrogate national agreements, as of July 1, 1921, puts the railroads in a position more effectively to regulate their labor charges on a basis of their particular situation. The employees, after this date, with the exception of the members of the Four Brotherhoods, must reach agreements on wages through direct contact with their employers. This action will undoubtedly reflect very favorably on the earnings statements of a great many roads whose securities have been forced to weak market positions because of the deficits entailed through heavy operating costs maintained in place of decreased traffic. Another important development was the reduction in the price of steel, which, however, had little effect upon the securities of the producers. The United States Steel sinking fund 5s remained practically the same at 95½, as did the Midvale Steel 5s, while the Illinois Steel 4½s gained only about half a point. The railroad issues as a whole were quite inactive despite the fact that the attention of investors has been focused on practically every angle of railroad securities. The progress toward a plan for meeting the Chicago, Burlington & Quincy maturity has seemed to be satisfactory, and it has been planned that the roads interested, the Great Northern and the Northern Pacific, will jointly issue 6½ per cent bonds at approximately 98½. It was stated before the Interstate Commerce Commission that these bonds would be of the highest type and would be attractive to all types of investors and institutions. The issues of the three Hill lines remained practically steady during the week and the varying opinions concerning what will eventuate in the matter of the

joint 4s have had seemingly no influence on their market position.

The New Haven Railroad issues have developed new weaknesses on the strength of a report showing a deficit in net corporate income of over \$4,500,000 even after adding receipts from the Government. The labor situation of the New Haven is most embarrassing at present and it must be corrected if this deficit is to be wiped out. The operating costs of this road have increased about \$33,000,000 over the 1919 figures as against an increase in operating revenue of \$18,000,000. The Pennsylvania general 5s and the new 6½s receded to new low ground during the week. The Norfolk & Western convertible 4s also developed a recessive tendency. The Union Pacific first 4s were fractionally higher as were the Atchafalaya adjustment 4s.

The industrial list was quite unchanged and the standard issues were occupying familiar berths. The United States Rubber 5 per cent, were at 78½ with fractional upward swings and the 7½ per cents commanded a premium of from one to one and a half points. Trading in Westinghouse 7 per cents was active, but not of sufficient consequence to offset the price. The Atlantic Refining 6½ per cents were steady at about 99½, while the Armour 4½ per cents showed upward fractional inclination to about 79. International Paper 5 per cent, in spite of the activity in the stock, were quiet around 83.

Several new issues were during the week, the most important of which was the Mexican Petroleum fifteen-year 8 per cent, sinking fund debentures. This issue was for \$10,000,000 and was offered at 98½. The National City Company offered \$1,000,000 Southern Indiana Gas & Electric Co. twenty-year 7½ per cent, first lien and refunding mortgage bonds at 94 on an 8.10 per cent, basis.

Another factor which will undoubtedly affect security prices is the flow of gold to this market, which is setting in from all points of the compass. It is to be hoped that our markets will not be flooded as too much gold is almost as embarrassing as too little. If this condition were to continue and a prohibitive tariff to be enforced, we would be automatically isolated from the rest of the world because our gold would do us little good, and others, particularly continental nations, must have it, as it would restrict them to trading among themselves on practically a barter basis. It is to be hoped that the wheels in this country will not be clogged any longer than is necessary, for upon their activity depends in a large measure the prosperity of the security markets.

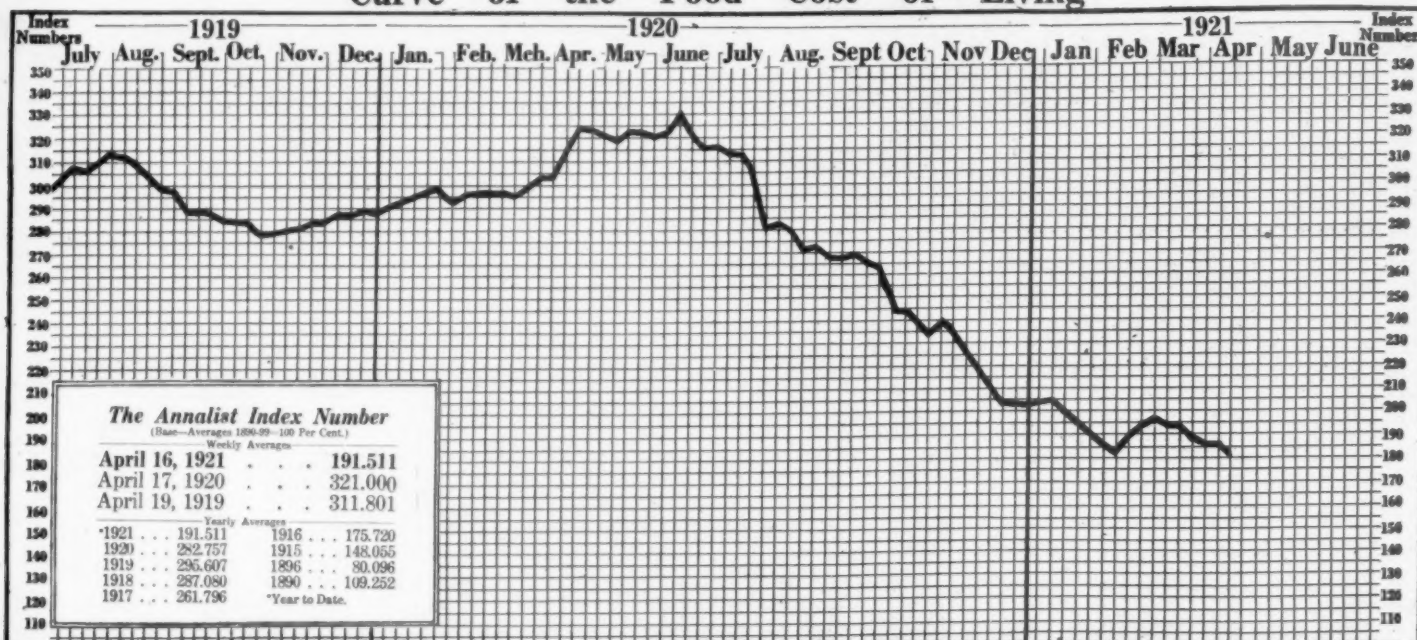
Money

THE reduction in the commercial paper rediscount rate from 7 per cent to 6 per cent by the Boston Federal Reserve Bank on Thursday last, probably was the most important development in the money market during all of last week. This alteration is the first change to be announced by any central bank since the present general downward movement in rates began, and is the first change to be made by the Boston Reserve Bank since June 4 last. At that time the commercial paper rate was advanced from 6 per cent to 7 per cent.

Whether this action prefaces any general lowering of rediscount rates throughout the system, or not, is something which probably nobody can comment on definitely. Comment from Washington was to the effect that the action should be regarded as something peculiar to the Boston Reserve Bank, and in this respect stress was laid on the fact that the Boston Bank has a reserve per-

N. Y. Bureau of Business Research,
Incorporated
1416 Broadway New York, N. Y.

Curve of the Food Cost of Living



An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget.

Financial Transactions

BAROMETRICS

The State of Credit

	Last Week.	Same Week Last Year.	Year to Date.	Same Period Last Year.
Sales of stocks, shares.....	2,942,309	6,266,024	48,350,648	83,980,417
Sales of bonds, par value.....	\$49,062,250	\$90,080,050	\$866,300,930	\$1,151,823,450
Average price of 50 stocks.....	High 68.34	High 93.14	High 72.23	High 94.07
	Low 65.69	Low 90.39	Low 64.96	Low 78.37
Average price of 40 bonds.....	High 69.80	High 69.10	High 71.00	High 72.51
	Low 69.63	Low 68.38	Low 68.80	Low 68.38
Average net yield of ten high-priced bonds.....	5.355%	5.472%	5.264%	5.253%
New security issues.....	\$36,330,000	\$75,471,000	\$509,152,600	\$563,294,000
Refunding.....			13,722,000	66,619,210

POTENTIALS OF PRODUCTIVITY

The Metal Barometer

	—End of March—	—End of February—
	1921.	1920.
United States Steel orders, tons.....	6,284,765	9,892,075
Daily pig iron capacity, tons.....	51,468	108,900
Pig iron production, tons.....	\$1,595,322	\$3,375,907
*Month of March. †Month of February.		

Alien Migration

	June, 1920.	May, 1920.	April, 1920.	March, 1920.	Feb., 1920.	Jan., 1920.
Inbound.....	62,692	53,772	48,219	39,971	30,906	31,858
Outbound.....	24,543	17,131	19,107	22,639	11,607	27,066
Balance.....	+38,149	+36,651	+29,112	+17,332	+19,299	+4,772

Building Permits (Bradstreet's)

	February, 1920.	January, 1920.	December, 1919.
	1921.	1920.	1919.
184 Cities.....	156 Cities.	142 Cities.	150 Cities.
\$81,649,447	\$108,815,030	\$56,035,925	\$130,903,182
			\$59,869,487
			\$140,640,514

MEASURE OF BUSINESS ACTIVITY

Bank Clearings

Entire country, estimated from complete returns from cities representing 92.3 per cent. of the total. Percentages show changes from preceding year.			
	The Last Week. P.C.	The Week Before. P.C.	Year to Date. P.C.
1921.....	\$6,814,000,000—30.1	\$6,460,000,000—25.7	\$186,944,000,000—19.2
1920.....	9,800,000,000+48.6	8,715,000,000+24.7	132,424,000,000+28.6

Gross Railroad Earnings

	First Week in April.	Fourth Week in March.	Third Week in March.	Month of December.	From Jan. 1 to Dec. 31.
	1921.	1920.	1919.	1920.	1919.
1921.....	\$12,669,000	\$18,153,006	\$12,037,514	\$550,582,381	\$6,225,402,762
1920.....	13,568,318	20,427,446	13,172,001	\$53,386,816	5,184,064,221
Gain or loss.....	—\$809,318	—\$2,274,440	—\$334,577	—\$97,195,565	—\$1,041,338,541
	—6.63%	—11.13%	—2.78%	+21.4%	+20.8%

WEEK'S PRICES OF BASIC COMMODITIES

	Current Minimum Price.	Range 1921.	Mean Price 1921.	Mean Price of Other Years.
	High.	Low.	1921.	1920.
Copper: Lake, spot, per lb.....	\$0.12375	\$0.13	\$0.12375	\$0.1275
Cotton: Spot, middling upland, lb.....	.1245	.1825	.1130	.14725
Cement: Portland, bbl.....	3.10	4.80	3.10	3.95
Pine: Nor. Car. Roofs 6 in., per 1,000 ft.....	29.00	29.00	27.00	46.50
Hides: Packers, No. 1, native, lb.....	.10	.16	.10	.13
Petroleum: Pennsylvania crude at well, bbl. 3.00	6.10	6.10	3.00	4.55
Pig iron: Bessemer, at Pittsburgh, per ton.....	33.96	36.96	30.46	43.71
Stubber: Up silver, fine, per lb.....	.1925	.1925	.16%	.17875
Silk: Japan, Shishiu, No. 1, per lb.....	7.00	7.00	5.50	6.25

Comparison of Week's Commercial Failures (Dun's)

	Week Ended Apr. 14, 1921.	Week Ended Apr. 15, 1920.	Week Ended Apr. 17, 1919.	Week Ended Apr. 18, 1918.	Week Ended Apr. 19, 1917.
	To-Over	To-Over	To-Over	To-Over	To-Over
East.....	115	62	45	25	79
South.....	122	61	21	6	27
West.....	70	41	30	19	26
Pacific.....	34	17	22	10	21
United States.....	350	181	121	57	125
Canada.....	43	16	12	4	13

Failures by Months

	1921.	1920.	1921.	1920.	1919.
	Number	Liabilities	Number	Liabilities	Number
March.....	1,336	\$67,408,900	566	\$12,009,325	4,572
Three Months.....					
1921.....	1,627	\$29,702,499			
1920.....	1,904	\$35,821,052			

OUR FOREIGN TRADE

	February, 1921.	February, 1920.	Two Months, 1921.	Two Months, 1920.
	Exports	Imports	Exports	Imports
Exports.....	\$489,310,942	\$645,145,225	\$1,144,310,942	\$1,367,309,015
Imports.....	214,525,137	467,402,320	423,525,137	941,226,189
Excess of exports.....	\$274,785,805	\$177,742,905	\$720,785,805	\$426,082,826

Foreign and Domestic Exchange Rates

New York funds in Montreal were quoted at \$126.87@125.62 premium. The discount on Montreal funds in New York was from \$117.50@111.00. The week's range of exchange on the principal foreign centres last week compared as follows:

	—Last Week—	—Prev. Week—	—Yr. to Date—	—Same Wk., 1920.
	High.	Low.	High.	Low.
4.8665—London.....	3.92%	3.89%	3.92%	3.87%
10.28—Paris.....	7.15	7.06%	7.14	6.97%
19.28—Belgium.....	7.43	7.36	7.42	7.30
19.28—Switzerland.....	17.36	17.28	17.33	17.43
19.28—Italy.....	4.95%	4.45%	4.43	4.13%
40.20—Holland.....	34.75	34.56	34.71	34.48
19.30—Greece.....	7.28	6.85	7.50	7.23
19.30—Spain.....	14.02	13.90	14.02	13.90
26.80—Copenhagen.....	18.25	18.05	18.25	17.85
26.80—Stockholm.....	23.83	23.56	23.63	23.40
26.80—Christiania.....	16.29	15.95	16.05	16.00
51.44—Russia.....	.43	.35	.32	.48
48.06—Bombay.....	25.75	25.75	26.00	25.75
48.06—Calcutta.....	26.00	26.00	25.75	25.00
78.00—Hongkong.....	52.50	50.50	49.25	47.75
108.32—Shanghai.....	68.00	64.00	63.50	64.00
49.83—Kobe.....	48.125	48.00	48.25	48.00
49.83—Yokohama.....	48.125	48.00	48.25	48.00
50.00—Manila.....	46.25	46.00	46.00	46.00
42.44—Buenos Aires.....	32.75	32.125	33.025	32.375
33.55—Rio.....	14.125	13.50	14.375	13.625
23.83—Germany.....	1.63%	1.56	1.63%	1.56
20.46—Austria.....	.31	.29	.28	.26%
20.26—Jugoslavia.....	.72	.71%	.71%	.69%
20.26—Czechoslovakia.....	1.40%	1.39	1.36%	1.34%
19.30—Belgrade.....	2.86	2.85	2.86	2.80
19.30—Finland.....	2.40	2.35	2.60	2.48
19.30—Rumania.....	1.69	1.54	1.50	1.42

Cables.

	3.93%	3.90	3.93%	3.88%	3.93%	3.54	3.98	3.93
4.8665—London.....	3.93%	3.90	3.93%	3.88%	3.93%	3.54	3.98	3.93
19.28—Paris.....	7.15%	7.07	7.14%	6.98%	7.40%	5.80%	6.26%	5.83%
19.28—Belgium.....	7.44	7.37	7.43	7.31	7.80	6.13	6.66	6.20
19.28—Switzerland.....	17.36	17.30	17.35	17.30	17.45	15.25	18.12	17.98
19.28—Italy.....	4.96%	4.46%	4.43%	4.14%	4.96%	3.41	4.53	4.42
40.20—Holland.....	34.76	34.57	34.72	34.49	34.76	31.375	37.325	37.125
19.30—Greece.....	7.28	6.90	7.55	7.28	7.75	6.90	11.40	11.30
19.30—Spain.....	14.02	13.91	14.03	13.91	14.25	13.15	17.70	17.60
26.80—Copenhagen.....	18.30	18.10	18.30	17.90	20.65	15.00	18.85	18.40
26.80—Stockholm.....	23.83	23.61	23.68	23.45	23.88	20.10	22.30	22.00
26.80—Christiania.....	16.25	16.00	16.10	16.05	19.65	15.60	20.55	20.00
50.44—Russia.....	.41	.33	.50	.40	.65	.33	1.90	1.60
48.06—Bombay.....	26.00	26.00	26.25	26.00	29.50	25.25	47.75	47.75
48.06—Calcutta.....	26.00	26.00	26.25	26.00	29.50	25.25	47.75	47.75
78.00—Hongkong.....	52.50	50.00	49.35	47.85	59.10	44.60	94.00	93.10
108.32—Shanghai.....	68.00	64.00	63.50	64.00	64.00	64.10	141.00	141.00
49.83—Kobe.....	48.375	48.25	48.50	48.25	48.75	48.25	48.75	48.75
49.83—Yokohama.....	48.375	48.25	48.50	48.25	48.75	48.25	48.75	48.75
50.00—Manila.....	46.50	46.25	46.25	46.25	48.00	45.75	49.25	49.25
42.44—Buenos Aires.....	32.875	32.25	33.75	32.50	35.75	32.25	43.35	43.30
33.55—Rio.....	14.25	13.625	14.30	13.75	16.25	13.625	27.00	26.065
23.83—Germany.....	1.63%	1.56	1.64%	1.61%	1.86	1.34%	2.00	1.64
20.46—Austria.....	.31%	.29%	.28%	.27	.32	.10	.....	.....
20.26—Jugoslavia.....	.72%	.72	.72	.70	.74%	.68%	.58	.52
20.26—Czechoslovakia.....	1.41	1.39%	1.37	1.35%	1.41	1.15	.....	.....
19.30—Belgrade.....	2.87	2.86	2.87	2.81	3.00	2.74	.....	.....
19.30—Finland.....	2.45	2.36	2.65	2.53	3.65	2.53	.....	.....
19.30—Rumania.....	1.70	1.55	1.50%	1.43	1.40	1.25%	.....	.....

Cost of Money

	Last Week.	Previous Week.	Year to Date.	—Same Week—
	High.	Low.	High.	Low.
New York.....	7	7	7	7
Call loans.....	7	7	7	7
Time loans, 60-90 days.....	7	7	7	7
Six months.....	7	7	7	7
Commer. disc'ts, 4-6 mos.....	7	7	7	7

Foreign Government Securities

	Last Week.	Previous Week.	Year to Date.	—Same Week—
	High.	Low.	High.	Low.
British Con. 2½%.....	48½@48½	48½@48½	48½@48½	48½@48½
British 5%.....	87½@87½	87½@87½	87½@87½	87½@87½
British 4½%.....	79½@79½	79½@79½	79½@79½	79½@79½
French rentes (in Paris).....	56.90@56.12	57.75@56.10	56.90@56.10	57.25@56.90
French War Loan (in Paris).....	83.95	85.20@83.95	85.20@83.95	88.53@88.50

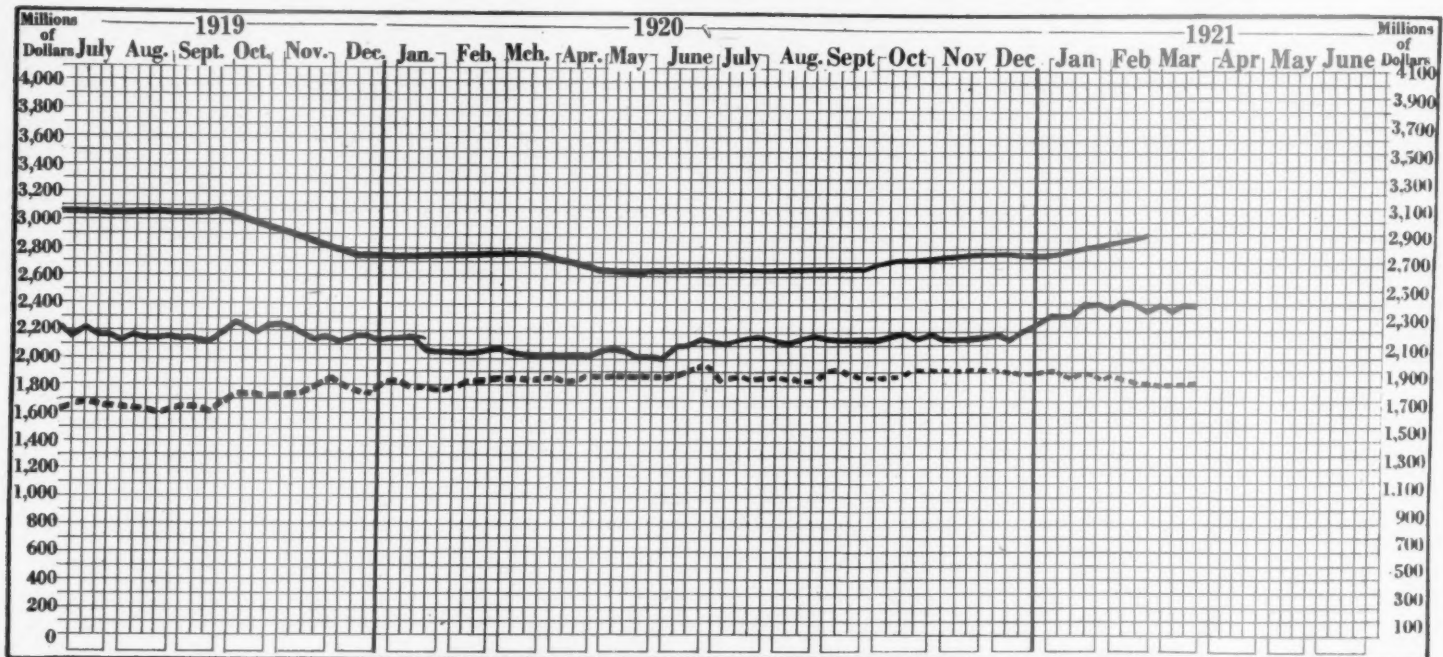
Bar Gold and Silver

	Last Week.	Previous Week.	Year to Date.	—Same Week—
	High.	Low.	High.	Low.
Bar gold in London.....	105s 4d@104s 10d	105s 5d@104s 7d	111s 11d@104s 6d	104s 10d@103s 3d
Bar silver in London.....	30½d@33½d	33½d@33d	42½d@30½d	09½d@7½d
Bar silver in N. Y.....	62½c@58½c	58½c@56½c	68½c@52½c	45½d@48½d

Average of Wholesale Prices

	Last Week.	Previous Week.	Year to Date.	—Same Week—
	High.	Low.	High.	Low.
Steers, good to choice, live weight.....	8.50	9.00	13.75	18.45
Hogs, light and heavy.....	8.2625	9.4875	14.90	20.4875
Flour, S. F., per barrel 196 pounds.....	9.425	9.35	14.425	12.75
Flour, W. S., per barrel 196 pounds.....	7.35	7.925	12.425	12.25
Potatoes, white, bushel.....	.64	.60	4.35	1.11
Beef, native sides, per pound.....	.1550	.1550	.2150	.2250
Mutton, dressed, per pound.....	.13	.1175	.28	.23

Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Week Ended Saturday, April 16					By Telegraph to The Annalist				
Central Reserve Cities		Last Week		Year to Date		Last Week		Year to Date	
1921	1920	1921	1920	1921	1920	1921	1920	1921	1920
New York	\$3,627,208,519	\$5,514,604,503	\$39,441,370,248	\$73,878,652,074	Baltimore	\$80,744,906	\$96,796,193	\$1,198,398,864	\$1,338,467,062
Chicago	519,798,099	651,330,568	7,777,551,545	9,736,401,024	Buffalo	37,425,512	49,519,204	532,320,073	626,760,316
St. Louis	124,780,810	179,932,294	1,885,865,127	2,585,232,404	Cincinnati	56,054,918	74,368,026	870,559,539	1,044,121,848
Total, 3 C. R. cities	\$4,271,787,428	\$6,345,887,365	\$69,104,786,920	\$86,200,285,502	Columbus, Ohio	15,433,800	17,384,000	200,925,200	210,986,100
Decrease	32.6%		19.8%		Denver	15,876,588	22,474,250	280,675,247	345,034,133
Other Federal Reserve cities:					Los Angeles	84,373,000	80,773,000	1,227,207,000	1,065,903,000
Atlanta	\$42,678,973	\$77,152,606	\$646,127,312	\$1,033,886,315	Louisville	25,824,876	30,811,389	276,283,487	233,969,556
Boston	283,535,865	437,477,284	4,201,386,152	5,586,654,038	New Orleans	39,245,754	68,885,580	673,729,727	1,065,903,581
Cleveland	112,121,505	160,263,959	1,618,603,647	1,907,753,717	Pittsburgh	135,265,490	164,324,311	2,294,079,863	2,391,107,034
Kansas City, Mo.	158,401,611	234,254,663	2,386,836,272	3,756,714,632	Providence	10,451,300	16,802,600	156,016,800	219,649,218
Minneapolis	65,784,028	90,341,095	947,102,891	791,384,146	St. Paul	32,388,823	47,745,919	505,408,420	317,260,054
Philadelphia	405,172,655	519,192,767	6,068,398,314	6,879,940,971	Seattle	35,873,911	50,449,553	437,156,897	632,620,237
Richmond	37,116,000	62,848,000	648,425,000	986,576,606	Washington	16,639,926	17,874,938	249,494,938	239,820,892
San Francisco	135,100,000	159,036,794	1,982,500,000	2,330,063,989	Total 13 cities	\$585,628,784	\$736,208,963	\$8,923,446,055	\$9,729,603,001
Total, 8 cities	\$1,239,929,237	\$1,740,567,168	\$18,499,439,588	\$23,272,994,434	Decrease	20.4%		8.2%	
Decrease	28.7%		20.5%		Total 24 cities	\$6,097,345,449	\$8,822,663,496	\$96,527,672,563	\$119,202,882,937
Total, 11 cities	\$5,511,716,665	\$8,086,454,533	\$87,604,226,508	\$109,473,270,936	Decrease	30.8%		19.02%	
Decrease	31.8%		19.9%						

Actual Condition

Statements of the Federal Reserve Banks

April 15

	Dist. 1. Boston.	Dist. 2. New York.	Dist. 3. Philadelphia.	Dist. 4. Cleveland.	Dist. 5. Richmond.	Dist. 6. Atlanta.	Dist. 7. Chicago.	Dist. 8. St. Louis.	Dist. 9. Minneapolis.	Dist. 10. Kansas City.	Dist. 11. Dallas.	Dist. 12. San Fran.co.
Gold reserve	\$244,860,000	\$637,046,000	\$184,724,000	\$274,459,000	\$76,461,000	\$90,146,000	\$337,980,000	\$95,177,000	\$48,321,000	\$70,320,000	\$34,185,000	\$193,200,000
Rediscouts	46,770,000	349,507,000	104,274,000	63,038,000	48,148,000	52,433,000	123,798,000	35,225,000	13,142,000	33,450,000	9,243,000	50,158,000
Bills on hand	114,757,000	691,932,000	161,352,000	169,087,000	114,045,000	113,018,000	379,389,000	80,172,000	71,658,000	95,958,000	61,805,000	170,963,000
Due members	107,289,000	661,184,000	103,666,000	139,390,000	54,095,000	43,867,000	240,504,000	62,962,000	43,785,000	71,862,000	45,115,000	111,784,000
Notes in circula'n	256,329,000	762,173,000	235,815,000	283,489,000	139,678,000	158,648,000	473,559,000	113,756,000	66,545,000	90,849,000	57,461,000	230,225,000
Ratio reserve	71.3	53.2	54.8	65.2	41.2	46.6	48.8	58.5	43.3	43.7	38.0	54.6

Federal Reserve Bank Statement

Consolidated statement of the twelve Federal Reserve Banks compares as follows:

RESOURCES—	April 15, 1921	April 8, 1921	April 16, 1920
Gold and gold certificates	\$327,637,000	\$313,322,000	\$189,229,000
Gold settlement fund, Federal Reserve Board	466,241,000	504,061,000	360,088,000
Gold with foreign agencies			112,781,000
Total gold held by banks	\$793,878,000	\$817,383,000	\$662,098,000
Gold with Federal Reserve agents	1,346,558,000	1,306,949,000	1,170,313,000
Gold redemption fund	146,443,000	139,678,000	122,883,000
Total gold reserves	\$2,286,879,000	\$2,264,010,000	\$1,955,294,000
Legal tender notes, silver, &c.	198,198,000	217,824,000	132,437,000
Total reserves	\$2,485,077,000	\$2,481,834,000	\$2,087,731,000
Bills discounted: Secured by U. S. Government obligations	929,186,000	936,021,000	1,430,888,000
All other	1,175,368,000	1,218,731,000	980,303,000
Bills bought in open market	119,582,000	103,607,000	416,784,000
Total bills on hand	\$2,224,136,000	\$2,258,359,000	\$2,827,975,000
United States Government bonds	25,914,000	25,547,000	26,799,000
United States Victory notes	19,000	19,000	68,000
U. S. certificates of indebtedness: One-year certificates (Pittman act)	245,875,000	247,375,000	259,375,000
All other	7,824,000	6,303,000	44,353,000
Total earning assets	\$2,503,768,000	\$2,537,603,000	\$3,158,570,000
Bank premises	21,514,000	21,002,000	12,123,000
Five per cent. redemption fund against Federal Reserve Bank notes	12,166,000	12,647,000	14,015,000
Uncollected items	618,107,000	544,255,000	956,565,000
All other resources	11,802,000	11,454,000	6,418,000
Total resources	\$5,652,524,000	\$5,607,795,000	\$6,235,422,000
LIABILITIES—			
Capital paid in	\$101,274,000	\$101,226,000	\$91,272,000
Surplus	202,036,000	202,036,000	120,120,000
Government deposits	31,117,000	48,053,000	30,595,000
Due to members—reserve account, &c.	1,685,503,000	1,661,938,000	1,898,810,000
Other deposits, including foreign Govt. credits	38,323,000	35,325,000	103,606,000
Total deposits	\$1,754,943,000	\$1,745,316,000	\$2,033,316,000
Federal Reserve notes in actual circulation	2,868,527,000	2,823,964,000	3,073,693,000
Fed. Res. Bank notes in circulation, net liab.	163,187,000	157,152,000	186,501,000
Deferred availability items	507,724,000	445,108,000	677,282,000
All other liabilities	54,833,000	52,993,000	53,483,000
Total liabilities	\$5,652,524,000	\$5,607,795,000	\$6,235,422,000
Ratio of total reserves to deposit and F. R. note liabilities combined	53.7%	53.5%	43.3%
Ratio of gold reserves to F. R. notes in circulation after setting aside 35 per cent. against deposit liabilities	65.2%	64.7%	48.0%

Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities.

	New York April 8. 71	New York April 1. 71	Chicago April 8. 52	Chicago April 1. 52
Number of reporting banks	71	71	52	52
Loans sec. by U. S. Gov. obliga'ns	\$313,065,000	\$312,000,000	\$66,694,000	\$65,769,000
Loans sec. by stocks and bonds	1,073,825,000	1,081,193,000	306,478,000	312,004,000
All other loans and discounts	2,727,043,000	2,743,151,000	849,622,000	862,235,000
Total loans and discounts	4,113,933,000	4,136,344,000	1,222,794,000	1,240,008,000
U. S. bonds owned (exclusive of bonds borrowed)	260,549,000	256,997,000	19,812,000	19,899,000
U. S. Victory notes	72,349,000	72,957,000	13,010,000	12,219,000
U. S. cfs. of indebtedness	116,412,000	125,810,000	9,551,000	9,121,000
Other bonds, stocks and sec's	555,555,000	564,161,000	143,983,000	146,622,000
Loans, discounts, investm'ts, &c.	5,118,798,000	5,156,289,000	1,409,130,000	1,427,869,000
Reserve balance with F.R. Bank	533,576,000	563,146,000	125,199,000	121,119,000
Cash in vault	92,715,000	86,837,000	31,263,000	29,649,000
Net demand deposits	4,085,548,000	4,178,769,000	876,117,000	855,044,000
Time deposits	297,871,000	289,931,000	314,370,000	314,611,000
Government deposits	156,940,000	165,208,000	12,445,000	13,098,000
Bills payable	191,100,000	201,745,000	20,602,000	24,256,000
Bills rediscounted	368,561,000	231,252,000	140,577,000	169,584,000
—All Reserve Cities—				
Number of reporting banks	285	285	215	216
Loans sec. by U. S. Gov. obliga'ns	\$550,745,000	\$553,228,000	\$112,606,000	\$113,637,000
Loans sec. by stocks and bonds	2,073,367,000	2,112,481,000	487,210,000	487,750,000
All other loans and discounts	5,751,077,000	5,777,019,000	1,553,728,000	1,566,362,000
Total loans and discounts	8,375,189,000	8,442,728,000	2,153,544,000	2,167,749,000
U. S. bonds owned (exclusive of bonds borrowed)	436,991,000	435,479,000	219,204,000	220,253,000
U. S. Victory notes	106,533,000	105,742,000	50,255,000	49,693,000
U. S. cfs. of indebtedness	154,289,000	162,694,000	35,757,000	36,546,000
Other bonds, stocks and sec's	1,110,003,000	1,127,188,000	575,940,000	575,412,000
Loans, discounts, investm'ts, &c.	10,183,005,000	10,273,829,000	3,034,700,000	3,049,653,000
Reserve balance with F.R. Bank	910,951,000	930,502,000	194,494,000	182,994,000
Cash in vault	181,457,000	172,604,000	62,599,000	57,995,000
Net demand deposits	7,115,514,000	7,176,034,000	1,613,702,000	1,611,320,000
Time deposits	1,358,670,000	1,360,168,000	913,755,000	915,763,000
Government deposits	249,091,000	262,243,000	35,445,000	37,623,000
Bills payable	325,877,000	339,573,000	121,296,000	129,170,000
Bills rediscounted	826,839,000	842,772,000	158,031,000	150,998,000
—All Other Reporting Banks—				
Number of reporting banks	320	321		
Loans secured by U. S. Government obligations	\$88,705,000	\$88,586,000		
Loans secured by stocks and bonds	421,362,000	427,704,000		
All other loans and discounts	1,425,880,000	1,432,172,000		
Total loans and discounts	1,935,956,000	1,948,462,000		
U. S. bonds owned (exclusive of bonds borrowed)	215,540,000	215,044,000		
U. S. Victory notes	34,589,000	34,764,000		
U. S. certificates of indebtedness	28,288,000	32,141,000		
Other bonds, stocks and securities	344,820,000	348,820,000		
Loans, discounts, investments, &c.	2,559,199,000	2,579,231,000		
Reserve balance with Federal Reserve Bank	146,356,000	149,610,000		
Cash in vault	72,628,000	89,870,000		
Net demand deposits	1,474,829,000	1,483,219,000		
Time deposits	650,588,000	649,296,000		
Government deposits	19,751,000	25,899,000		
Bills payable	58,339,000	62,046,000		
Bills rediscounted	140,194,000	140,854,000		

New York Stock Exchange Transactions

Highest and lowest prices of the year are based on sales of 100 shares. Where prices are used for less than that amount they are marked with an asterisk (*).

Week Ended April 16

Total Sales 2,942,209 Shares

Yearly Price Ranges										This Year to Date		STOCKS		Amount Capital Stock Listed		Last Dividend		Last Week's Transactions		
High	Low	High	Low	High	Low	High	Low	Date	Date	Stock	Stock	Date Paid	Per Cent	Period	First	High	Low	Last	Change	Sales
64	29 1/2	46	22	35	Jan. 28	20 1/2	Jan. 3	ADAMS EXPRESS	12,000,000	Dec. 1, '17	1	..	..	..	27 1/2	30	27 1/2	28 1/2	+ 1 1/2	600
54	21	46 1/2	22 1/2	35 1/2	Jan. 10	45	Jan. 3	Advance Rummy pf.	13,163,000	Apr. 1, '21	1 1/2	Q	50	50	50	50	50	50	0	100
76	56 1/2	74	34	40	Jan. 12	32 1/2	Jan. 6	Air Reduction (sh.)	135,000	Apr. 15, '21	8 1/2	Q	31	31	32	32 1/2	32	32 1/2	+ 1 1/2	800
11 1/2	66	88 1/2	24	32 1/2	Jan. 11	25 1/2	Feb. 24	Ajax Rubber (\$50)	10,000,000	Dec. 15, '20	8 1/2	..	..	..	1	1 1/2	1	1 1/2	+ 1/2	1,700
4 1/2	1 1/2	2 1/2	1 1/2	1 1/2	Feb. 9	1 1/2	Jan. 3	Alaska Gold Mines (\$10)	7,500,000	..	..	..	..	..	1 1/2	1 1/2	1 1/2	1 1/2	0	1,300
..	..	..	..	..	..	..	..	Alaska Juneau & M. (\$10)	13,967,400	..	..	..	..	..	1 1/2	1 1/2	1 1/2	1 1/2	0	1,300
..	..	..	..	..	..	..	..	Albion & Western	2,300,000	Jan. 1, '21	3	SA	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	+ 1 1/2	100	
..	..	..	..	..	..	..	..	All-American Cables	22,901,400	Apr. 14, '21	1 1/2	Q	105 1/2	105 1/2	105 1/2	105 1/2	105 1/2	+ 1 1/2	100	
..	..	..	..	..	..	..	..	Alliance Realty	2,000,000	Apr. 15, '21	1 1/2	Q	..	..	..	..	..	..	0	..
..	..	..	..	..	..	..	..	Allied Chemical & Dye (sh.)	2,116,496	..	..	..	..	..	43 1/2	44 1/2	42 1/2	43 1/2	+ 1	8,300
..	..	..	..	..	..	..	..	Allied Chemical & Dye pf.	30,070,900	Apr. 1, '21	1 1/2	Q	88 1/2	88 1/2	88 1/2	88 1/2	88 1/2	88 1/2	0	400
5 1/2	30	53 1/2	20 1/2	38 1/2	Mar. 25	29 1/2	Jan. 3	Allis-Chalmers Mfg.	24,454,700	Feb. 15, '21	1 1/2	Q	78	78	77 1/2	77 1/2	77 1/2	77 1/2	+ 1 1/2	4,200
97	87 1/2	101	98 1/2	84	Jan. 7	72 1/2	Feb. 28	Amalgamated Sugar	15,719,100	Apr. 15, '21	1 1/2	Q	51 1/2	51 1/2	51 1/2	51 1/2	51 1/2	51 1/2	+ 1 1/2	600
..	..	..	..	..	..	..	..	Amal. Sugar 1st pf.	5,000,000	Feb. 1, '21	2	Q	..	..	..	..	..	..	0	..
11 1/2	87	95	51	63 1/2	Jan. 6	45 1/2	Feb. 25	Am. Agricultural Chemical	31,979,400	Apr. 15, '21	1 1/2	Q	49 1/2	49 1/2	49 1/2	49 1/2	49 1/2	49 1/2	0	3,200
10 1/2	102	96 1/2	79	84	Jan. 7	72 1/2	Feb. 28	Am. Agricultural Chem. pf.	28,455,200	Apr. 15, '21	1 1/2	Q	73 1/2	73 1/2	73 1/2	73 1/2	73 1/2	73 1/2	0	100
55	33	48 1/2	39	54	Feb. 28	40 1/2	Jan. 6	Am. Bank Note (\$50)	4,495,700	Feb. 15, '21	8 1/2	Q	51 1/2	51 1/2	51 1/2	51 1/2	51 1/2	51 1/2	+ 1 1/2	600
5 1/2	42	45 1/2	40	48	Mar. 15	43 1/2	Jan. 11	Am. Bank Note pf. (\$50)	15,000,000	Jan. 31, '21	1 1/2	Q	37 1/2	37 1/2	37 1/2	37 1/2	37 1/2	37 1/2	+ 1 1/2	3,600
101 1/2	82	100 1/2	32 1/2	51	Feb. 15	29 1/2	Apr. 4	Am. Beet Sugar Co.	5,000,000	Jan. 1, '21	1 1/2	Q	..	..	..	..	..	..	0	..
95	84 1/2	93	75	74 1/2	Jan. 5	74	Mar. 8	Am. Beet Sugar pf.	5,000,000	Apr. 1, '21	1 1/2	Q	..	..	..	..	..	..	0	..
14 1/2	84 1/2	128 1/2	43 1/2	62	Mar. 28	49 1/2	Jan. 14	Am. Bosch Magneto (sh.)	90,000	Apr. 1, '21	\$1.25	Q	34 1/2	34 1/2	34 1/2	34 1/2	34 1/2	34 1/2	0	100
..	..	..	..	..	..	..	..	Am. Brake S. & Fy. new (sh.)	100,000	Mar. 31, '21	8 1/2	Q	49 1/2	49 1/2	49 1/2	49 1/2	49 1/2	49 1/2	+ 1 1/2	200
..	..	..	..	..	..	..	..	Am. Brake S. & Fy. pf. new	9,000,000	Mar. 31, '21	1 1/2	Q	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	92 1/2	+ 1 1/2	6,100
68 1/2	42 1/2	61 1/2	21 1/2	32 1/2	Jan. 29	25 1/2	Jan. 3	Am. Can Co.	41,253,300	Apr. 1, '21	1 1/2	Q	83	83	83	83	83	83	+ 3/4	200
107 1/2	98	101	72 1/2	88	Jan. 29	72 1/2	Jan. 3	Am. Can Co. pf.	41,253,300	Apr. 1, '21	1 1/2	Q	83	83	83	83	83	83	+ 3/4	200
148 1/2	84 1/2	147 1/2	111	127 1/2	Jan. 10	120	Jan. 3	Am. Car & Foundry	30,000,000	Apr. 1, '21	3	Q	123	123 1/2	121	121 1/2	121 1/2	121 1/2	+ 1	2,900
119	113	116 1/2	103 1/2	114	Feb. 28	110	Jan. 6	Am. Car & Foundry pf.	30,000,000	Apr. 1, '21	3	Q	110 1/2	112	110 1/2	112	112	112	+ 1 1/2	100
..	..	..	..	..	..	..	..	Am. Chicor (sh.)	149,230	Nov. 1, '21	1	..	21 1/2	22 1/2	21 1/2	22 1/2	21 1/2	22 1/2	+ 1/2	800
67 1/2	39 1/2	54 1/2	15 1/2	23 1/2	Jan. 29	19 1/2	Mar. 11	Am. Cotton Oil Co.	20,267,160	June 1, '20	1	..	20 1/2	21	20 1/2	21	20 1/2	21	+ 1/2	900
93	88	86	59 1/2	64 1/2	Jan. 10	58 1/2	Jan. 6	Am. Cotton Oil Co. pf.	10,198,000	Dec. 1, '20	3	SA	63 1/2	63 1/2	63 1/2	63 1/2	63 1/2	63 1/2	0	100
14 1/2	10 1/2	15 1/2	6 1/2	8 1/2	Jan. 11	6	Apr. 11	Am. Drug Syndicate (\$10)	5,250,000	Dec. 15, '20	40c	..	6	6	6	6	6	6	+ 1/2	1,200
103	76 1/2	175	95	133	Jan. 20	120	Jan. 4	Am. Express	18,000,000	Apr. 1, '21	\$2	Q	127	127	124 1/2	124 1/2	124 1/2	124 1/2	+ 1 1/2	2,200
43 1/2	13 1/2	5 1/2	3 1/2	5 1/2	Apr. 11	5 1/2	Apr. 11	Am. Hide & Leather Co.	11,274,100	Oct. 1, '20	1 1/2	Q	9	9	8	8	8	8	+ 1/2	3,000
142 1/2	71 1/2	122	35	53 1/2	Jan. 11	40 1/2	Feb. 2	Am. Hide & Leather Co. pf.	12,548,380	Oct. 1, '20	1 1/2	Q	9	9	8	8	8	8	+ 1/2	2,100
46 1/2	37 1/2	53 1/2	37	53 1/2	Apr. 17	42	Jan. 25	Am. Ice	1,161,400	Jan. 25, '21	12	Q	56	56 1/2	56	56 1/2	56	56 1/2	+ 1/2	400
76 1/2	54 1/2	68	53	64	Apr. 5	57	Jan. 4	Am. Ice pf.	14,920,000	Jan. 25, '21	1 1/2	Q	63	63	63	63	63	63	0	100
152 1/2	103 1/2	120 1/2	80 1/2	98 1/2	Jan. 11	88 1/2	Jan. 5	Am. International	49,000,000	Sep. 30, '20	1	..	41 1/2	42	41	42 1/2	41 1/2	42 1/2	+ 1 1/2	5,000
..	..	..	..	..	..	..	..	Am. La F. Fire Eng. (\$10)	2,110,000	Feb. 15, '21	25c	..	10	10 1/2	10	10 1/2	10	10 1/2	+ 1/2	1,200
86 1/2	43 1/2	104 1/2	30 1/2	49 1/2	Jan. 7	41 1/2	Feb. 4	Am. Linsed Co.	16,750,000	Mar. 31, '21	1 1/2	Q	84	84	84	84	84	84	+ 1 1/2	9,800
96 1/2	85	90 1/2	80	93	Jan. 29	80	Apr. 5	Am. Linsed Co. pf.	16,750,000	Apr. 1, '21	1 1/2	Q	84	84	84	84	84	84	+ 1 1/2	200
117 1/2	88	100 1/2	74	88 1/2	Mar. 23	81 1/2	Feb. 4	Am. Locomotive Co.	25,000,000	Mar. 31, '21	1 1/2	Q	86	86	85 1/2	85 1/2	85 1/2	85 1/2	+ 1 1/2	5,800
100 1/2	107	107 1/2	107 1/2	107 1/2	Feb. 28	100	Jan. 4	Am. Locomotive pf.	25,000,000	Mar. 31, '21	1 1/2	Q	106 1/2	106 1/2	106 1/2	106 1/2	106 1/2	106 1/2	+ 1 1/2	100
63	39 1/2	44	17 1/2	29 1/2	Feb. 17	19	Jan. 5	Am. Malt & Grain (sh.)	55,000	Mar. 1, '21	..	..	70	70 1/2	70	70 1/2	70	70 1/2	+ 1 1/2	200
..	..	..	..	..	..	..	..	Am. Radiator (\$25)	13,800,225	Feb. 15, '21	8 1/2	Q	..	..	..	..	..	..	0	..
..	..	..	..	..	..	..	..	Am. Radiator pf.	3,000,000	Feb. 15, '21	8 1/2	Q	..	..	..	..	..	..	0	..
..	..	..	..	..	..	..	..	Am. Safety Razor (\$25)	12,500,000	Feb. 1, '21	14	Q	..	..	..	..	..	..	0	..
135	135	135	135	135	Jan. 23	80	Feb. 23	Am. Shipbuilding	7,000,000	Feb. 1, '21	14	Q	..	..	..		

New York Stock Exchange Transactions—Continued

Yearly Price Ranges.										Amount		Last Dividend		Last Week's Transactions						
1919		1920		This Year to Date.		Date.		STOCKS.	Capital Stock Listed.	Date Paid.	Per Cent	Per Cent	First	High	Low	Last	Change	Sales		
High	Low	High	Low	High	Low	High	Low													
54 1/2	32	62	31 1/2	48	Jan. 20	35	Mar. 30	Cleve. C. C. & St. Louis	47,050,000	Sep. 1, '10	2	Q	38 1/2	78 1/2	38 1/2	38 1/2	38 1/2	+ 3 1/2	100	
74	61	69	60	66	Mar. 3	0	Feb. 3	Cleve. C. C. & St. Louis	9,968,000	Jan. 20, '21	1 1/2	Q	40	60	60	60	60	0	100	
60 1/2	67	65	58 1/2	62 1/2	Jan. 19	41	Apr. 4	Cleveland & Pittsburgh (\$50)	11,387,750	Mar. 1, '21	1 1/2	Q	43 1/2	43 1/2	43 1/2	43 1/2	43 1/2	+ 1 1/2	510	
108	60 1/2	106	46 1/2	62 1/2	Jan. 19	41	Apr. 4	Cluett, Peabody & Co.	18,000,000	Feb. 1, '21	1 1/2	Q	83	83	83	83	83	0	100	
110	103 1/2	104	80	86	Jan. 13	79 1/2	Apr. 4	Cluett, Peabody & Co. pf.	18,000,000	Apr. 1, '21	1 1/2	Q	83	83	83	83	83	0	100	
43 1/2	37 1/2	40 1/2	18	27 1/2	Apr. 13	19	Feb. 24	Coca-Cola (sh.)	455,543	July 15, '20	\$1	Q	22 1/2	27 1/2	22 1/2	20 1/2	20 1/2	+ 4	18,250	
56	34 1/2	44 1/2	22	30 1/2	Jan. 11	20 1/2	Mar. 11	Colorado Fuel & Iron	34,255,500	Feb. 20, '21	2	Q	20 1/2	20 1/2	20 1/2	20 1/2	20 1/2	0	300	
120	101 1/2	105 1/2	97 1/2	100	Apr. 11	100	Apr. 11	Colorado Fuel & Iron pf.	2,000,000	Feb. 20, '21	2	Q	100	100	100	100	100	+ 2 1/2	100	
65	37 1/2	56	30 1/2	37 1/2	Mar. 4	27 1/2	Jan. 8	Colorado & Southern	31,000,000	Dec. 31, '20	1	SA	34 1/2	34 1/2	33 1/2	33 1/2	33 1/2	0	200	
58 1/2	48	51	46	52	Mar. 1	49	Jan. 3	Colorado & Southern 1st pf.	8,500,000	Dec. 31, '20	2	SA	43	43	43	43	43	0	100	
51 1/2	45	47	35	40 1/2	Mar. 8	42	Jan. 26	Colorado & Southern 2d pf.	8,500,000	Dec. 31, '20	4	SA	43	43	43	43	43	0	100	
69	39 1/2	67	50	63	Jan. 20	50 1/2	Mar. 15	Columbia Gas & Electric	50,000,000	Jan. 15, '21	1 1/2	Q	50 1/2	60 1/2	50 1/2	50 1/2	50 1/2	+ 1 1/2	2,300	
75 1/2	50 1/2	63 1/2	52 1/2	62 1/2	Feb. 10	34	Mar. 18	Columbia Graph (sh.)	1,311,852	Jan. 1, '21	1 1/2	Q	62 1/2	7	62 1/2	7	62 1/2	7	+ 1 1/2	10,900
95 1/2	91 1/2	92 1/2	52 1/2	62 1/2	Feb. 10	34	Mar. 18	Columbia Graph pf.	10,581,500	Apr. 1, '21	1 1/2	Q	12 1/2	42 1/2	42 1/2	42 1/2	42 1/2	+ 1 1/2	600	
63 1/2	37 1/2	56	34	38 1/2	Jan. 19	35 1/2	Apr. 1	Comp. Tab. Rec. (sh.)	131,033	Apr. 11, '21	1	Q	36	36	36	36	36	0	100	
75	34	70 1/2	51 1/2	61	Jan. 13	41 1/2	Mar. 11	Consolidated Clear (sh.)	103,500	Apr. 15, '21	1 1/2	Q	68	68	68	68	68	0	100	
86 1/2	78	80 1/2	70	80	Feb. 18	68	Apr. 15	Consolidated Clear pf.	4,000,000	Mar. 1, '21	1 1/2	Q	68	68	68	68	68	0	100	
100 1/2	78 1/2	85 1/2	65 1/2	82 1/2	Apr. 16	77 1/2	Jan. 5	Consol. Distributors	180,750	Jan. 21, '21	1 1/2	Q	82 1/2	82 1/2	82 1/2	82 1/2	82 1/2	+ 3 1/2	1,300	
94	94	85	85	85	Apr. 16	77 1/2	Jan. 5	Consol. Coal M.	40,265,499	Jan. 21, '21	1 1/2	Q	82 1/2	82 1/2	82 1/2	82 1/2	82 1/2	+ 3 1/2	5,510	
37 1/2	30 1/2	46 1/2	16 1/2	21 1/2	Jan. 7	17 1/2	Mar. 12	Consolidated Textile (sh.)	267,355	Jan. 15, '21	1 1/2	Q	19	19	19	19	19	0	100	
103 1/2	65 1/2	97 1/2	51 1/2	66	Jan. 20	52	Apr. 4	Continental Can Co.	13,500,000	Apr. 1, '21	1 1/2	Q	90	90	90	90	90	0	200	
110	100 1/2	102 1/2	97 1/2	98	Jan. 20	90	Apr. 4	Continental Can Co. pf.	4,455,000	Apr. 1, '21	1 1/2	Q	90	90	90	90	90	0	200	
16	10 1/2	14 1/2	5 1/2	5	Jan. 7	1	Feb. 15	Continental Candy (sh.)	500,000	Oct. 20, '20	25c	SA	11 1/2	11 1/2	11 1/2	11 1/2	11 1/2	+ 1 1/2	5,400	
84 1/2	58	85 1/2	48 1/2	61	Jan. 26	61	Mar. 15	Continental Candy pf.	37,500,000	Jan. 20, '21	\$2.50	SA	61 1/2	61 1/2	61 1/2	61 1/2	61 1/2	+ 1 1/2	900	
90	46	103 1/2	61	70 1/2	Jan. 26	65	Mar. 15	Corn Products Refining Co.	49,784,000	Jan. 20, '21	1 1/2	Q	75	75	75	75	75	+ 1 1/2	18,400	
109 1/2	102	107	97	104 1/2	Jan. 17	100	Jan. 5	Corn Products Refining Co. pf.	29,827,000	Apr. 15, '21	1 1/2	Q	102	102	102	102	102	+ 2 1/2	7,400	
79	48	64	45 1/2	54	Feb. 14	25 1/2	Mar. 11	Cosden & Co. (sh.)	759,464	Feb. 1, '21	62 1/2c	SA	28 1/2	30 1/2	28 1/2	28 1/2	28 1/2	+ 2 1/2	1,100	
261	52 1/2	278 1/2	70	107 1/2	Jan. 11	75	Jan. 3	Crescent Carpet Co.	2,098,500	Dec. 31, '20	2	Q	85	85 1/2	85 1/2	85 1/2	85 1/2	+ 2 1/2	111,800	
105	91	106 1/2	81 1/2	91	Jan. 17	83 1/2	Jan. 11	Crescent Steel Co.	37,500,000	Jan. 31, '21	2	Q	84 1/2	84 1/2	84 1/2	84 1/2	84 1/2	+ 2 1/2	600	
107 1/2	101 1/2	106	93 1/2	95	Feb. 14	93 1/2	Jan. 11	Cuban-American Sugar (\$10)	10,000,000	Apr. 1, '21	1	Q	25	25	25	25	25	+ 1 1/2	16,000	
85	20 1/2	59 1/2	16 1/2	26	Feb. 14	18 1/2	Apr. 14	Cuban-American Sugar pf.	7,895,800	Apr. 1, '21	1	Q	20 1/2	21	20 1/2	20 1/2	20 1/2	+ 1 1/2	9,400	
87 1/2	60 1/2	85 1/2	54	67 1/2	Feb. 18	60	Apr. 14	Cuba Cane Sugar (sh.)	500,000	Apr. 1, '21	1	Q	63 1/2	63 1/2	63 1/2	63 1/2	63 1/2	+ 2 1/2	2,000	
								Cuba Cane Sugar pf.	50,000,000	Apr. 1, '21	1	Q	63 1/2	63 1/2	63 1/2	63 1/2	63 1/2	+ 2 1/2	2,000	
								DAVISON CHEMICAL (sh.)	197,300	Nov. 15, '20	\$1	Q								
								De Heers Con. M. (sh.)	62,900	Jan. 27, '21	75c	Q								
103	93 1/2	101	92	102	Jan. 12	90	Apr. 14	Deere & Co. pf.	37,828,500	Mar. 1, '21	1 1/2	Q	97 1/2	97 1/2	97 1/2	97 1/2	97 1/2	+ 3 1/2	8,300	
116	91 1/2	108	83 1/2	102	Jan. 12	90	Apr. 14	Delaware & Hudson	42,500,000	Mar. 2, '21	2 1/2	Q	202 1/2	202 1/2	202 1/2	202 1/2	202 1/2	+ 2 1/2	200	
217	172 1/2	200 1/2	165	228	Jan. 10	202 1/2	Jan. 8	Delaware & Hudson	42,500,000	Jan. 20, '21	2 1/2	Q	202 1/2	202 1/2	202 1/2	202 1/2	202 1/2	+ 2 1/2	200	
15 1/2	3 1/2	16 1/2	5 1/2	9	Jan. 20	3 1/2	Mar. 30	Denver & Rio Grande	38,000,000	Jan. 15, '21	2 1/2	Q	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	+ 1 1/2	1,200	
24	6 1/2	24	6 1/2	24	Jan. 20	3 1/2	Mar. 30	Denver & Rio Grande	38,000,000	Jan. 15, '21	2 1/2	Q	1 1/2	1 1/2	1 1/2	1 1/2	1 1/2	+ 1 1/2	1,200	
120	110	108	96 1/2	97 1/2	Feb. 21	97 1/2	Feb. 21	Detroit Edison	27,656,000	Apr. 15, '21	2	Q	40	40	40	40	40	+ 1 1/2	300	
105	80	101	81	72	Mar. 24	69	Apr. 16	Detroit United Railway	15,000,000	Mar. 1, '21	2 1/2	Q	17	19 1/2	17	19 1/2	19 1/2	+ 2 1/2	22,200	
104 1/2	108 1/2	113	94 1/2	106 1/2	Apr. 16	106 1/2	Jan. 3	Dome Mines (sh.)	4,000,000	Jan. 20, '21	25c	Q	18 1/2	20	18 1/2	20	20	+ 1 1/2	200	
								Duluth Superior Traction	1,500,000	Apr. 1, '21	1	Q	18 1/2	20	18 1/2	20	20	+ 1 1/2	200	
6 1/2	2 1/2	8	1	4 1/2	Jan. 3	3 1/2	Mar. 23	Duluth, South Shore & Atlantic	12,000,000											
11 1/2	6 1/2	12 1/2	5 1/2	7 1/2	Jan. 17	4 1/2	Mar. 23	Duluth, South Shore & Atl. pf.	10,000,000											
63 1/2	67 1/2	67 1/2	27	37 1/2	Jan. 20	25	Mar. 18	Durham H												

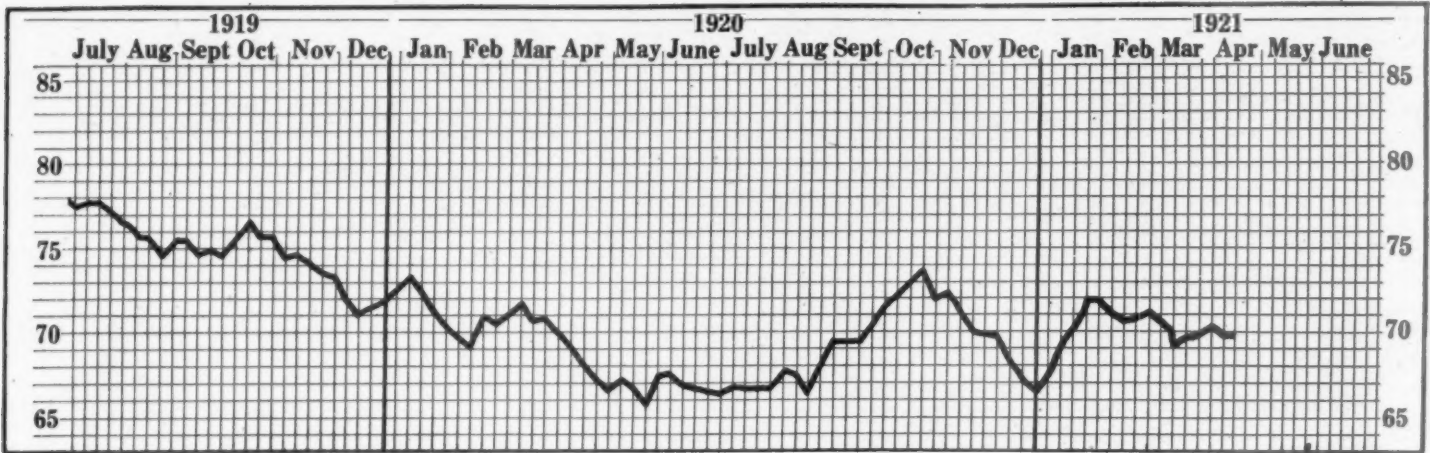
New York Stock Exchange Transactions—Continued

Yearly Price Ranges										STOCKS		Last Dividend		Last Week's Transactions															
1919		1920		This Year to Date		Low		Date		Capital Stock Listed		Date Paid		Per Cent		Period		First		High		Low		Last		Change		Sales	
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.
250 1/4	195	206 1/4	127 1/4	153	153	Feb. 23	138 1/4	Jan. 22	Liggett & Myers	21,496,400	Mar. 1, '21	3	Q	145	145	145	145	145	145	145	145	145	145	145	145	145	145	145	145
115	107	110 1/4	90	105 1/4	105 1/4	Feb. 7	97 1/4	Jan. 3	Liggett & Myers, Class B	5,246,400	Mar. 1, '21	3	Q	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	
27 1/2	25 1/4	28	14 1/4	21 1/4	21 1/4	Mar. 26	15	Jan. 3	Liggett & Myers pf.	22,512,000	Apr. 1, '21	1 1/2	Q	74 1/4	74 1/4	74 1/4	74 1/4	74 1/4	74 1/4	74 1/4	74 1/4	74 1/4	74 1/4	74 1/4	74 1/4	74 1/4	74 1/4	74 1/4	
81 1/4	40 1/4	70	25	42	42	Jan. 31	31	Jan. 3	Lima Locomotive	4,350,000	Feb. 1, '21	50c	Q	35	36 1/4	35	36 1/4	35	36 1/4	35	36 1/4	35	36 1/4	35	36 1/4	35	36 1/4	35	36 1/4
106 1/4	94 1/4	100	93 1/4	93 1/4	93 1/4	Jan. 10	93 1/4	Jan. 10	Loew's, Inc. (sh.)	754,932	Feb. 1, '21	50c	Q	10 1/4	10 1/4	10 1/4	10 1/4	10 1/4	10 1/4	10 1/4	10 1/4	10 1/4	10 1/4	10 1/4	10 1/4	10 1/4	10 1/4	10 1/4	
120	94	115 1/4	100	100	100	Mar. 11	100	Mar. 11	Loose-Wiles Biscuit 1st pf.	4,599,700	Apr. 1, '21	1 1/2	Q	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	
245	147 1/4	183 1/4	120 1/4	164 1/4	164 1/4	Feb. 28	136	Feb. 28	Loose-Wiles Biscuit 2d pf.	2,000,000	Feb. 1, '21	3	Q	150	152 1/2	150	150	150	150	150	150	150	150	150	150	150	150	150	
115	107	110 1/4	97	107	107	Feb. 3	100	Jan. 5	Lorillard (P.) Co.	24,246,600	Apr. 1, '21	3	Q	97	98 1/4	97	98 1/4	97	98 1/4	97	98 1/4	97	98 1/4	97	98 1/4	97	98 1/4	97	
122 1/2	104 1/4	112 1/4	94	103 1/4	103 1/4	Jan. 11	97	Apr. 14	Lorillard (P.) Co. pf.	11,307,600	Apr. 1, '21	3 1/2	SA	97	98 1/4	97	98 1/4	97	98 1/4	97	98 1/4	97	98 1/4	97	98 1/4	97	98 1/4	97	
79 1/4	63	69 1/4	56	68	68	Jan. 21	59 1/4	Jan. 3	MACKAY COMPANIES	41,380,400	Apr. 1, '21	1 1/2	Q	63	63 1/4	63	63	63	63	63	63	63	63	63	63	63	63	63	
66	63	64 1/4	56	57 1/4	57 1/4	Jan. 24	56	Mar. 11	Mackay Companies pf.	50,000,000	Apr. 1, '21	1 1/2	Q	56	56	56	56	56	56	56	56	56	56	56	56	56	56	56	
137	130	151 1/4	63	89 1/4	89 1/4	Feb. 14	68	Jan. 3	Mallinson (H. R.) Co. (sh.)	200,000	Apr. 1, '21	1 1/2	Q	73	73	73	73	73	73	73	73	73	73	73	73	73	73		
88	37 1/4	60 1/4	57	58 1/4	58 1/4	Jan. 25	45 1/4	Jan. 6	Mallinson (H. R.) Co. pf.	3,000,000	Apr. 1, '21	1 1/2	Q	51	52 1/4	50	51	51	51	51	51	51	51	51	51	51	51	51	
136	110	133 1/4	69	12	12	Jan. 14	7 1/4	Apr. 7	Manati Sugar	3,500,000	Apr. 1, '21	1 1/2	Q	23	23	23	23	23	23	23	23	23	23	23	23	23	23		
31 1/2	23	30 1/4	11	21	21	Jan. 20	14 1/4	Mar. 11	Manati Sugar pf.	3,500,000	Apr. 1, '21	1 1/2	Q	15	15	15	15	15	15	15	15	15	15	15	15	15	15		
43	25	33 1/4	14	20	20	Jan. 24	15 1/4	Jan. 10	Manhattan Electric Supply (sh.)	58,852	Apr. 1, '21	1 1/2	Q	23	23	23	23	23	23	23	23	23	23	23	23	23	23		
61	26 1/4	38	2	7 1/4	7 1/4	Jan. 11	2 1/4	Jan. 3	Manhattan Elevated gtd.	58,173,000	Apr. 1, '21	1 1/2	Q	51	52 1/4	50	51	51	51	51	51	51	51	51	51	51	51		
43	28	35 1/4	2	7 1/4	7 1/4	Jan. 11	2 1/4	Jan. 3	Manhattan Beach	5,000,000	Mar. 1, '21	43 1/2c	Q	15	15	15	15	15	15	15	15	15	15	15	15	15	15		
84 1/4	59	63 1/4	3 1/4	5	5	Jan. 29	3 1/4	Apr. 15	Manhattan Shirt (\$50)	5,000,000	Mar. 1, '21	50c	Q	15	15	15	15	15	15	15	15	15	15	15	15	15	15		
46 1/4	19 1/4	30 1/4	2 1/4	3	3	Mar. 23	3	Mar. 23	Marlin-Rockwell (sh.)	22,705	Mar. 1, '21	50c	Q	15	15	15	15	15	15	15	15	15	15	15	15	15	15		
100 1/4	70	90 1/4	63	73	73	Jan. 11	66	Mar. 11	Matheson Alkali (\$50)	5,885,700	Jul. 2, '17	2 1/2	Q	5 1/2	5 1/2	5	5 1/2	5	5 1/2	5	5 1/2	5	5 1/2	5	5 1/2	5	5 1/2		
100 1/4	70	90 1/4	63	73	73	Jan. 11	66	Mar. 11	Maxwell Motors	3,505,800	Jul. 2, '17	2 1/2	Q	5 1/2	5 1/2	5	5 1/2	5	5 1/2	5	5 1/2	5	5 1/2	5	5 1/2	5	5 1/2		
100 1/4	70	90 1/4	63	73	73	Jan. 11	66	Mar. 11	Maxwell Motors c. of dep.	9,239,400	Oct. 1, '18	1 1/2	Q	7 1/4	7 1/4	7	7 1/4	7	7 1/4	7	7 1/4	7	7 1/4	7	7 1/4	7	7 1/4		
100 1/4	70	90 1/4	63	73	73	Jan. 11	66	Mar. 11	Maxwell Motors 1st pf.	3,406,800	Oct. 1, '18	1 1/2	Q	7 1/4	7 1/4	7	7 1/4	7	7 1/4	7	7 1/4	7	7 1/4	7	7 1/4	7	7 1/4		
100 1/4	70	90 1/4	63	73	73	Jan. 11	66	Mar. 11	Maxwell Motors 1st pf. c. d.	9,727,800	Jul. 2, '17	1 1/2	Q	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4			
100 1/4	70	90 1/4	63	73	73	Jan. 11	66	Mar. 11	Maxwell Motors 2d pf.	1,298,300	Jul. 2, '17	1 1/2	Q	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4			
100 1/4	70	90 1/4	63	73	73	Jan. 11	66	Mar. 11	Maxwell Motors 2d pf. c. d.	8,839,200	Jul. 2, '17	1 1/2	Q	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4			
100 1/4	70	90 1/4	63	73	73	Jan. 11	66	Mar. 11	Maxwell Motors c. d. st. as.	8,839,200	Jul. 2, '17	1 1/2	Q	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4			
100 1/4	70	90 1/4	63	73	73	Jan. 11	66	Mar. 11	Max. Mot. 1st pf. c. of d. st. as.	8,839,200	Jul. 2, '17	1 1/2	Q	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4			
100 1/4	70	90 1/4	63	73	73	Jan. 11	66	Mar. 11	Max. Mot. 2d pf. c. of d. st. as.	8,839,200	Jul. 2, '17	1 1/2	Q	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4	3 1/4			
100 1/4	70	90 1/4	63	73	73	Jan. 11	66	Mar. 11	May Department Stores	15,000,000	Apr. 1, '21	1 1/2	Q	91 1/4	91 1/4	91 1/4	91 1/4	91 1/4	91 1/4	91 1/4	91 1/4	91 1/4	91 1/4	91 1/4	91 1/4	91 1/4			
100 1/4	70	90 1/4	63	73	73	Jan. 11	66	Mar. 11	May Department Stores pf.	6,250,000	Apr. 1, '21	1 1/2	Q	101 1/4	101 1/4	101 1/4	101 1/4	101 1/4	101 1/4	101 1/4	101 1/4	101 1/4	101 1/4	101 1/4	101 1/4	101 1/4			
100 1/4	70	90 1/4	63	73	73	Jan. 11	66	Mar. 11	Mexican Petroleum	32,668,200	Apr. 1, '21	3	Q	140	144 1/4	136 1/4	143 1/4	143 1/4	143 1/4	143 1/4	143 1/4	143 1/4							

New York Stock Exchange Transactions—Continued

Yearly Price Ranges				Time Year to Date		STOCKS	Amount Capital Stock Listed	Last Dividend Paid	Per Cent	Period	Last Week's Transactions					
High	Low	High	Low	High	Low						First	High	Low	Last	Change	Sales
17	12 1/2	17 1/2	10	13 1/2	10	ST. JOSEPH LEAD (\$10)	14,094,000	Mar. 21 '21	25c	Q	12 1/2	12 1/2	11 1/2	12	+ 1/2	1,100
27 1/2	20 1/2	27 1/2	13 1/2	23 1/2	13 1/2	St. Louis-San Francisco	46,432,000	Mar. 21 '21	25c	Q	20 1/2	21 1/2	19 1/2	21 1/2	+ 1/2	11,000
37 1/2	26 1/2	37 1/2	14 1/2	30 1/2	14 1/2	St. Louis-San Francisco pf.	7,300,000	Mar. 21 '21	25c	Q	20 1/2	21 1/2	19 1/2	21 1/2	+ 1/2	1,000
37 1/2	26 1/2	37 1/2	14 1/2	30 1/2	14 1/2	St. Louis Southwestern	16,556,200	Mar. 21 '21	25c	Q	27 1/2	28	26 1/2	28	+ 1 1/2	5,800
37 1/2	26 1/2	37 1/2	14 1/2	30 1/2	14 1/2	St. Louis Southwestern pf.	18,862,700	Mar. 21 '21	25c	Q	27 1/2	28	26 1/2	28	+ 1 1/2	1,000
9 1/2	5 1/2	9 1/2	2 1/2	6 1/2	2 1/2	St. Cecilia Sugar (sh.)	105,000	Nov. 1 '20	25c	Q	2 1/2	2 1/2	2 1/2	2 1/2	+ 1/2	1,000
9 1/2	5 1/2	9 1/2	2 1/2	6 1/2	2 1/2	Savage Arms	9,329,300	Sep. 15 '20	1 1/2	Q	1 1/2	1 1/2	1 1/2	1 1/2	+ 1/2	1,000
12	8 1/2	12	4 1/2	9 1/2	4 1/2	Saxon Motor (sh.)	187,000	Apr. 15 '17	1 1/2	Q	1 1/2	1 1/2	1 1/2	1 1/2	+ 1/2	1,100
12	8 1/2	12	4 1/2	9 1/2	4 1/2	Seaboard Air Line	21,355,300	Apr. 15 '21	1 1/2	Q	5 1/2	6	5 1/2	5 1/2	+ 1/2	1,100
25 1/2	12	25 1/2	6 1/2	18 1/2	6 1/2	Seaboard Air Line pf.	12,715,900	Aug. 15 '14	1 1/2	Q	5 1/2	6	5 1/2	5 1/2	+ 1/2	1,100
230 1/2	188 1/2	241 1/2	85 1/2	198 1/2	85 1/2	Sears, Roebuck & Co.	105,000,000	Feb. 15 '21	1 1/2	Q	73 1/2	78	73 1/2	77 1/2	+ 1 1/2	38,000
120	113 1/2	119 1/2	109 1/2	115 1/2	109 1/2	Sears, Roebuck & Co. pf.	8,400,000	Apr. 1 '21	1 1/2	Q	73 1/2	78	73 1/2	77 1/2	+ 1 1/2	38,000
19 1/2	10	19 1/2	5 1/2	12 1/2	5 1/2	Sonoco Copper (sh.)	200,000	Jan. 20 '21	25c	Q	11 1/2	12 1/2	11 1/2	12 1/2	+ 1/2	1,800
80 1/2	74 1/2	80 1/2	30 1/2	68 1/2	30 1/2	Shat. Ariz. Copper (\$10)	3,500,000	Jan. 20 '21	25c	Q	6 1/2	6 1/2	6 1/2	6 1/2	+ 1/2	1,100
64 1/2	41 1/2	64 1/2	18 1/2	48 1/2	18 1/2	Shell Trans. & Trading (sh.)	352,385	Jan. 27 '21	72 1/2	Q	41 1/2	41 1/2	40 1/2	41 1/2	+ 1/2	1,400
89	46 1/2	89	24 1/2	62 1/2	24 1/2	Sinclair Cons. Oil (sh.)	3,881,631	Apr. 15 '21	1 1/2	Q	23 1/2	24	23 1/2	23 1/2	+ 1/2	39,100
97 1/2	85 1/2	97 1/2	43 1/2	78 1/2	43 1/2	Sloss-Sheffield Steel & Iron	10,000,000	Feb. 10 '21	1 1/2	Q	43 1/2	43 1/2	43 1/2	43 1/2	+ 1/2	6,100
25 1/2	13 1/2	25 1/2	6 1/2	16 1/2	6 1/2	Sloss-Sheffield Steel & Iron pf.	6,000,000	Apr. 1 '21	1 1/2	Q	43 1/2	43 1/2	43 1/2	43 1/2	+ 1/2	6,100
117 1/2	107 1/2	117 1/2	70 1/2	103 1/2	70 1/2	South Porto Rico Sugar	5,625,000	Apr. 1 '21	1 1/2	Q	7 1/2	7 1/2	7 1/2	7 1/2	+ 1/2	200
117 1/2	107 1/2	117 1/2	70 1/2	103 1/2	70 1/2	South Porto Rico Sugar pf.	5,000,000	Apr. 1 '21	1 1/2	Q	7 1/2	7 1/2	7 1/2	7 1/2	+ 1/2	200
115 1/2	91 1/2	115 1/2	56 1/2	101 1/2	56 1/2	Southern Pacific	302,087,409	Apr. 1 '21	1 1/2	Q	7 1/2	7 1/2	7 1/2	7 1/2	+ 1/2	35,000
23	20 1/2	23	13 1/2	21 1/2	13 1/2	Southern Pac. trust receipts	1,047,200	Apr. 1 '21	1 1/2	Q	21 1/2	21 1/2	21 1/2	21 1/2	+ 1/2	12,100
72 1/2	52 1/2	72 1/2	26 1/2	58 1/2	26 1/2	Southern Railway	28,558,100	Dec. 30 '20	2 1/2	SA	58 1/2	58 1/2	58 1/2	58 1/2	+ 1 1/2	300
50	46 1/2	50	24 1/2	48 1/2	24 1/2	St. Ry. & M. & O. St. L. F.	5,760,200	Apr. 1 '21	2 1/2	SA	46 1/2	46 1/2	46 1/2	46 1/2	+ 1/2	1,000
100	124	100	100	100	100	Standard Milling	7,399,000	Feb. 28 '21	2 1/2	Q	100	100	100	100	+ 1/2	1,000
94 1/2	85 1/2	94 1/2	77 1/2	88 1/2	77 1/2	Standard Milling pf.	6,488,300	Feb. 28 '21	1 1/2	Q	85 1/2	85 1/2	85 1/2	85 1/2	+ 1/2	1,000
113 1/2	104 1/2	113 1/2	88 1/2	106 1/2	88 1/2	Standard Oil, N. J. (\$25)	98,338,300	Mar. 15 '21	\$1.25	Q	104 1/2	104 1/2	104 1/2	104 1/2	+ 1/2	5,400
113 1/2	104 1/2	113 1/2	88 1/2	106 1/2	88 1/2	Standard Oil, N. J. pf.	196,676,900	Mar. 15 '21	1 1/2	Q	104 1/2	104 1/2	104 1/2	104 1/2	+ 1/2	5,400
100 1/2	86 1/2	100 1/2	43 1/2	88 1/2	43 1/2	Steel & Tube pf.	17,500,000	Apr. 1 '21	1 1/2	Q	86 1/2	86 1/2	86 1/2	86 1/2	+ 1/2	600
100 1/2	86 1/2	100 1/2	43 1/2	88 1/2	43 1/2	Stearns Bros. pf.	3,000,000	Apr. 1 '21	1 1/2	Q	86 1/2	86 1/2	86 1/2	86 1/2	+ 1/2	600
100 1/2	86 1/2	100 1/2	43 1/2	88 1/2	43 1/2	Stewart-War. Sp. (sh.)	433,322	Feb. 15 '21	\$1	Q	27 1/2	27 1/2	27 1/2	27 1/2	+ 1/2	2,500
151 1/2	126 1/2	151 1/2	62 1/2	126 1/2	62 1/2	Stromberg Carb. (sh.)	74,926	Jan. 3 '21	50	Q	36	36 1/2	36 1/2	36 1/2	+ 1/2	108,800
104 1/2	92 1/2	104 1/2	76 1/2	96 1/2	76 1/2	Studebaker Corp.	60,000,000	Mar. 1 '21	1 1/2	Q	96 1/2	96 1/2	96 1/2	96 1/2	+ 1/2	4,800
104 1/2	92 1/2	104 1/2	76 1/2	96 1/2	76 1/2	Studebaker Co. pf.	10,200,000	Mar. 1 '21	1 1/2	Q	96 1/2	96 1/2	96 1/2	96 1/2	+ 1/2	4,800
54 1/2	52	54 1/2	48	52 1/2	48	Submarine Boat (sh.)	755,929	Feb. 7 '21	50c	SA	52 1/2	52 1/2	52 1/2	52 1/2	+ 1/2	2,100
105	96 1/2	105	86 1/2	97 1/2	86 1/2	Superior Oil (sh.)	3,881,631	Dec. 20 '20	50c	Q	96 1/2	96 1/2	96 1/2	96 1/2	+ 1/2	1,500
105	96 1/2	105	86 1/2	97 1/2	86 1/2	Superior Steel	6,000,000	Feb. 1 '21	1 1/2	Q	96 1/2	96 1/2	96 1/2	96 1/2	+ 1/2	1,500
105	96 1/2	105	86 1/2	97 1/2	86 1/2	Superior Steel 1st pf.	2,379,300	Feb. 15 '21	2 1/2	Q	96 1/2	96 1/2	96 1/2	96 1/2	+ 1/2	1,500
47	19 1/2	47	10 1/2	25 1/2	10 1/2	TEMTOR CORN & F. PROD.	137,000	Oct. 5 '20	\$1	Q	12 1/2	12 1/2	12 1/2	12 1/2	+ 1/2	200
17 1/2	9 1/2	17 1/2	4 1/2	13 1/2	4 1/2	Do Class B (sh.)	55,559	Oct. 5 '20	\$1	Q	9 1/2	9 1/2	9 1/2	9 1/2	+ 1/2	3,500
17 1/2	9 1/2	17 1/2	4 1/2	13 1/2	4 1/2	Tenn. C. & C. (sh.)	793,683	May 13 '18	\$1	Q	9 1/2	9 1/2	9 1/2	9 1/2	+ 1/2	25,200
17 1/2	9 1/2	17 1/2	4 1/2	13 1/2	4 1/2	Texas Co. (\$25)	130,982,000	Mar. 21 '21	75	Q	40 1/2	40 1/2	40 1/2	40 1/2	+ 1/2	25,200
70 1/2	27 1/2	70 1/2	14 1/2	53 1/2	14 1/2	Do warrants	137,000	Apr. 1 '21	1 1/2	Q	27 1/2	27 1/2	27 1/2	27 1/2	+ 1/2	55,500
70 1/2	27 1/2	70 1/2	14 1/2	53 1/2	14 1/2	Do rights	137,000	Apr. 1 '21	1 1/2	Q	27 1/2	27 1/2	27 1/2	27 1/2	+ 1/2	55,500
160	180	160	120	180	120	Texas & Pacific	38,500,000	Mar. 31 '21	25	Q	170	170	170	170	+ 1/2	1,700
25 1/2	11 1/2	25 1/2	6 1/2	20 1/2	6 1/2	Texas & P. Coal & O.	6,000,000	Mar. 31 '21	25	Q	11 1/2	11 1/2	11 1/2	11 1/2	+ 1/2	1,700
27 1/2	20 1/2	27 1/2	10 1/2	22 1/2	10 1/2	Texas Pac. Land Tr.	2,600,700	Oct. 1 '16	1	Q	20 1/2	20 1/2	20 1/2	20 1/2	+ 1/2	1,700
115	72 1/2	115	35 1/2	88 1/2	35 1/2	Third Avenue	16,500,000	Oct. 1 '16	1	Q	72 1/2	72 1/2	72 1/2	72 1/2	+ 1/2	1,700
120	97 1/2	120	50 1/2	106 1/2	50 1/2	Tide Water Oil	40,576,700	Mar. 31 '21	1 1/2	Q	97 1/2	97 1/2	97 1/2	97 1/2	+ 1/2	9,550
13 1/2	5 1/2	13 1/2	2 1/2	9 1/2	2 1/2	Tobacco Products	17,586,940	Feb. 15 '21	1 1/2	Q	5 1/2	5 1/2	5 1/2	5 1/2	+ 1/2	200
29 1/2	10 1/2	29 1/2	4 1/2	20 1/2	4 1/2	Tobacco Products pf.	8,000,000	Apr. 1 '21	1 1/2	Q	10 1/2	10 1/2	10 1/2	10 1/2	+ 1/2	200
62 1/2	34 1/2	62 1/2	16 1/2	44 1/2	16 1/2	T. St. L. & W. pf. cfs. of d.	9,466,806	Mar. 15 '21	1 1/2	Q	34 1/2	34 1/2	34 1/2	34 1/2	+ 1/2	2,600
102 1/2	74 1/2	102 1/2	38 1/2	82 1/2	38 1/2	Transcon. Oil (sh.)	2,000,000	Apr. 15 '21								

The Trend of Bond Prices—Average of 40 Listed Issues



Stock Exchange Bond Trading

Week Ended April 16

Total Sales \$49,052,250 Par Value

1921															1921															1921															1921														
High	Low	Sales	Net	High	Low	Last	Chge	High	Low	Sales	Net	High	Low	Last	Chge	High	Low	Sales	Net	High	Low	Last	Chge	High	Low	Sales	Net	High	Low	Last	Chge																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.																												
85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. & S. S.	85	78	5	M. St. P. &																																												

ADVERTISEMENTS

Chicago	Grand Rapids
Detroit	Milwaukee

INDUSTRIAL AND MISCELLANEOUS			
Advance Monthly 6m, 1925.....	85	58	Rauscher & Mackay, 15 Broad. Hanover 4434.
do 6m, Scrip	85	..	Rauscher & Mackay, 15 Broad. Hanover 4434.
American Office 1st 6m, 1930 ..	Want	offer	J. Nickerson Jr., 61 Broadway. Bowling Green 6840.
Writing Paper 6-7m, 1930 ..	70	72	Ehrlich & Co., 69 Exchange Place. Rector 8411.
Trading 7m, 4th 6m, 1925	81	81	Tracy & Co., 111 Broadway. Rector 813.
Trading 1st 4m of Canada 7m, 1925 ..	81	83	Pynchon & Co., 111 Broadway. Rector 813.
Trading Iron 7m, 1927	80	00	A. E. Ingeid & Co., 14 Broadway. Rector 3903.

Broad St. New York

**Specialists in
Independent Oils**

ADVERTISEMENTS.

Listed & Unlisted
Stocks & Bonds
In All MarketsPRIVATE WIRES TO
Chicago Milwaukee Detroit St. Louis
Boston Minneapolis Philadelphia
Denver Montreal Toronto

PYNCHON & CO.

Members New York Stock Exchange
111 Broadway, N. Y.
Rookery Bldg., Chicago
LONDON—LIVERPOOL—PARISCanadian Provincial
And
Municipal Bonds

Standard Oil Stocks

E. A. Baker & Son

15 Broad St., N. Y. Tel. Hanover 1011

Advance Rumely 6s
Providence Securities 4s
Sierra & San Fran. Pr. 5s & 6s
South Calif. Edison 6s, 1944

HUGHES & DIER

Stocks—Bonds—Grain
Philadelphia Stock Exchange
Pittsburgh Stock Exchange
Chicago Board of Trade
New York Produce Exchange
42 New St., New York
Telephone Broad 5140

Investment Securities

W. A. Harriman & Co.
INCORPORATED25 BROAD ST., NEW YORK
60 FEDERAL ST., BOSTON

MUNICIPAL BONDS

BRANDON, GORDON
AND
WADDELLGround Floor Singer Building
89 Liberty Street, New York
Telephone Cortlandt 3183

STANDARD

STANDARD OIL \$25 Par Value
INDIANA StockCARL H. PFORZHEIMER & CO.
Phone 4880-1-2-3-4 Broad. 25 Broad St., N. Y.

Bank and Trust Co.

Stocks
CLINTON GILBERT
2 Wall St., N. Y. Tel. 4848 RectorBlank Books, Bound and Loose-Leaf;
Printing, Lithographing, En-
graving; Office Stationery
and Supplies.
WILLIAM MANN COMPANY
Philadelphia
Founded in 1842
New York Offices: 261 Broadway.

Wolff & Stanley

BONDS
Tel.: Rector 2920.
72 Trinity Place, N. Y.

ADVERTISEMENTS.

Open Security Market

INDUSTRIAL AND MISCELLANEOUS—Continued

Bid	Offered	
Canadian Car & Foundry 6s, 1939.	70 1/2	80 1/2
City of Hagerstown, Md., 5s, '32	80 1/2	80 1/2
Col. Ry. & L. ref. 5s, 1940.	80 1/2	80 1/2
Can. Car & Fdy. Co., Ltd., 1st	80 1/2	80 1/2
6s, 1939.	80 1/2	80 1/2
Dominion Coal 1st 5s, 1940.	77 1/2	79
Donner Steel 5s, 1935.	67 1/2	71
Fleischmann 5s, 1930.	100 1/2	101 1/2
Herr Corp., 6s, 1927 (defeated)	87 1/2	91
Lima Loco 1st mfg. & P. 6s, '39	87 1/2	91
Manchester Tr. & P. 6s, '22.	95 1/2	97
Marquette Iron 7s, 1927.	84 1/2	87
Nova S. St. & Coal Co. 1st 5s, '39	65 1/2	70
Nova S. Tram. Co., 1st 5s, '36.	59 1/2	61
Nat. Conduit & Cable 6s, 1927.	63 1/2	67
O'Garra Coal 5s, 1935.	63 1/2	66
Pac. Pr. & L. 5s, 1930.	78 1/2	82
Phila. Co. 1st mfg. col. 5s, '49	91 1/2	95
stamped	91 1/2	95
Rocky Mt. Coal & Iron 1st 5s, '51	76 1/2	80
Rosita Coal, Coke 6s, 1924.	93 1/2	97 1/2
Shafter Oil & Ref. 6s, 1929.	79 1/2	83
Do	79 1/2	83
Sloss-Sheffield S. & L. 6s, 1929.	85 1/2	87
State of W. Va. 3 1/2s, 1939.	79 1/2	81
U. S. Light & Heat 6s, 1935.	90 1/2	94
Utah Fuel 5s, 1931.	82 1/2	86
Webster Coal & Coke 1st 5s, '42	88 1/2	92
Western L. & P. 5s, 1925.	75 1/2	79

PUBLIC UTILITIES

Adirondack El. Pow. 1st 5s, '62.	79 1/2	80
Adirondack L. & L. 1st 6s, 1939.	85 1/2	87
Alabama Power Co. 1st 5s, 1940.	77 1/2	79
Am. Cities 5-6 col. tr. J. & J., '19	35 1/2	41
Am. Lt. Trac. Co. 6s, 1925.	88 1/2	90 1/2
Am. Waterworks & Elec. col. tr.	54 1/2	55
Do 5s, 1934.	54 1/2	55 1/2
Do 5s, 1934.	55 1/2	56 1/2
Anacostia & Potomac Riv. 5s, '40	66 1/2	68
Am. Power & Light Co. 6s, 1921.	97 1/2	99
Do Ser. A, deb. 6s, 1936.	82 1/2	85
Asheville Pow. & L. Co. 1st 5s, '42	74 1/2	78
Baltimore Dry Docks & Ship-	90 1/2	92
building 6s, 1935.	90 1/2	92
Birmingham Ry. & Elec. 5s, '24.	90 1/2	92
Bloomington, Decatur & Cham-	57 1/2	59
paign Ry. Co. 1st ref. 5s, 1940.	78 1/2	80
B'klyn. Ed. Co. Ser. A, inc. gen. 5s, '49	87 1/2	89 1/2
Do Ser. B, 6s, 1930.	87 1/2	89 1/2
Do col. tr. Ser. C, 7s, 1934.	95 1/2	97 1/2
Do Ser. D, 7s, 1940.	96 1/2	97
Burlington G. & L. 1st 5s, 1935.	60 1/2	62
Hurlington Ry. L. Co. 1st 5s, '32	51 1/2	53
Butte E. & P. Co. 1st 5s, 1931.	83 1/2	85
Cal. Elec. Gen. Co. 1st 5s, '48.	80 1/2	82 1/2
Carolina P. & L. Co. 1st 5s, 1938	75 1/2	77 1/2
C. Rap. M. & P. Co. 1st 5s, '33.	70 1/2	72 1/2
Central St. El. Corp. 5s, new, '22	80 1/2	82
Central Power & Light 6s, 1940.	65 1/2	67
Cleve. El. B. Co. 1st 5s, 1935.	99 1/2	100
Do 7s, 1935.	99 1/2	100
Do 1939.	84 1/2	85 1/2
Cities Ser. Co. 7 1/2 deb. B., '08	125 1/2	130
Do 7 1/2 deb. C, '08.	125 1/2	130
Do 7 1/2 deb. D, '08.	84 1/2	86 1/2
Col. St. Ry. Co. 1st con. 5s, '32.	62 1/2	64
Con. C. L. & P. Tr. Co. 1st 5s, '62	60 1/2	62
Cons. Cities L. & P. 5s, 1940.	60 1/2	62
Consumers Power Co. 1st 5s, '36.	80 1/2	82
Dallas P. & L. Co. 1st 5s, '49.	87 1/2	89
D. U. & C. Ry. Co. 1st 5s, '23.	79 1/2	82
Duluth St. Ry. 1st 5s, 1930.	71 1/2	74 1/2
Economy L. & P. Co. 1st 5s, '36	80 1/2	82
Elc. Dev. Co. 1st 5s, 1932.	82 1/2	84 1/2
Elmira W. L. & Ry. Co. 1st 5s, '36	74 1/2	77
Et. Worth Pr. & L. 5s, 1931.	81 1/2	84
Gal.-Hous. El. Ry. 1st 5s, '34.	70 1/2	73
Great Western P. 1st 5s, '46.	75 1/2	78 1/2
Do conv. deb. 6s, 1925.	87 1/2	89
Houston Elec. Co. 1st 5s, 1925.	80 1/2	83
Houston Light & Power 5s, 1931	80 1/2	83
Hydro P. Co. ref. & imp. 5s, '51	82 1/2	84
Idaho Power Co. 1st 5s, 1940.	78 1/2	80
Indianapolis Gas 5s, 1932.	71 1/2	73
International Ry. 5s, 1932.	70 1/2	72
Internat. Trac. 5s, 1940, cfs. Want Mark	70 1/2	72
Jacksonville (Fla.) El. 5s, 1927.	60 1/2	62
Kansas City Ry. 1st 5s, 1941.	73 1/2	75
Kansas City Lt. & P. 1st 5s, '24	73 1/2	75
Do 2d 6s.	73 1/2	75
Knoxville Ry. & L. Co. ref. and	57 1/2	59
ext. 5s, 1940.	57 1/2	59
Knoxville Trac. Co. 1st 5s, '36.	70 1/2	72
Laclede Gas Lt. Co. 1st ref. 7s, '29	90 1/2	92
Lake Shore Elec. Ry. Co. 1st	60 1/2	62
con. 5s, 1923.	45 1/2	47
Do gen. 5s, 1932.	45 1/2	47
Laurentide Power Co. 1st 5s, '46	79 1/2	81
Lorain & Cleve. Elec. Ry. 5s, '29.	60 1/2	62
Los Angeles Ry. Corp. 1st and	59 1/2	61
ref. 5s, 1940.	59 1/2	61
Mad. River Pow. Co. 1st 5s, '36.	81 1/2	83
Mason City & Clear Lake Ry.	75 1/2	77
Co. gen. 6s, 1932.	75 1/2	77
Michigan Un. Ry. Co. 1st 5s, '36.	57 1/2	59
Memphis St. Ry. Co. conv. 5s, '45	90 1/2	92
Mil. El. Ry. & L. Co. 1st 5s, '24.	91 1/2	93 1/2
Do ref. and ext. 4 1/2s, 1931.	72 1/2	75
Do gen. ref. 5s, 1951.	63 1/2	66
Mil. Light, Heat & Trac. 5s, '29.	81 1/2	83
Minn. St. Ry. & L. P. Co. Ry.	78 1/2	80
joint con. 5s, 1928.	77 1/2	79
Miss. Riv. Pow. Co. 1st 5s, '31.	77 1/2	79
Miss. Val. G. & E. col. tr. 5s, '22	88 1/2	90
Montgomery (Ala.) St. Ry. 5s, '23	90 1/2	92
Mont. L. H. & P. 1st con. 5s, '32	81 1/2	83 1/2
Do 5s, 1933.	81 1/2	83 1/2
Mont. Tram. 1st & ref. 5s, '41.	72 1/2	75
Nashville Ry. & L. 1st 5s, 1935.	71 1/2	74
Nevada-Cal. Pr. Co. 1st 6s, '27.	84 1/2	86
New England Pr. Co. 1st 5s, '24.	82 1/2	84
New Or. Ry. & L. 4 1/2s, 1935.	50 1/2	54
Norfolk (Va.) Gas 6s, 1926.	90 1/2	92
Niag. Lock & Ont. ref. 5s, '38.	81 1/2	84
Norfolk & Ports. T. Co. 1st 5s, '36.	68 1/2	70
Northern Electric 1st 5s, 1939.	71 1/2	74
Nor. Ont. L. & P. 1st 6s, '31.	70 1/2	72 1/2
Nor. S. Pr. Co. 1st ref. 5s, '41.	77 1/2	79
N. W. Elec. Ry. 1st 5s, 1941.	57 1/2	60
N. S. Tram. Co. 1st 5s, '38.	58 1/2	60
O. & C. B. Ry. & L. 1st con. 5s, '28.	70 1/2	74
Do St. Ry. 1st 5s, '28.	73 1/2	76
Ontario Power Co. 1st 5s, 1943.	80 1/2	82
Ohio Pr. Co. "A," 1st ref. 7s, '51	91 1/2	93
Pac. Pow. & L. Co. 1st 5s, '30.	80 1/2	82
Pa. & Ohio Pr. & L. 1st 7 1/2s, '40	94 1/2	96 1/2
Portland Gas & Coke 1st 5s, '40.	75 1/2	77
Pub. Serv. of N. J. 7s, new, '22.	92 1/2	94 1/2
Provincial Lt., H. & P. 1st 5s, '46	77 1/2	80
P. & Ohio Pr. & L. 5s, '30.	92 1/2	94
Do 1st 7s, A, '51.	89 1/2	90 1/2
Pac. Coast P. & L. 1st & ref. 5s, '30	77 1/2	80
"Rio de Janeiro Tram. Lt. & Pr.	68 1/2	70
1st 5s, 1935.	68 1/2	70
Do 1st 5s, 1935.	68 1/2	70
Do 3s, 1935.	68 1/2	70
Rockford El. Co. 1st & ref. 5s, '39	81 1/2	84
Salmon River Power Co. 5s, '32.	78 1/2	80
Seattle Electric 5s, 1930.	80 1/2	82 1/2
Do 5s, 1929.	80 1/2	82 1/2
Seattle Everett 1st 5s, 1939.	70 1/2	73
Seattle Lighting 5s, 1940.	65 1/2	68
Shawinigan W. & Pow. 1st col.	87 1/2	89
5s, 1934.	84 1/2	86 1/2
Do 5 1/2s, 1930.	84 1/2	86 1/2
Southern Cal. Edison gen. 5s, '39	80 1/2	82
Do gen. & ref. 6s, 1944.	88 1/2	90
Do 6s, 1944.	88 1/2	90
Southern Wisconsin Pr. 1st 5s, '38	62 1/2	65
St. Paul City Cable 1st 5s, '34	75 1/2	78
Syracuse L. & P. Co. 1st mfg. 5s, '54	69 1/2	72
Tacoma Ry. & P. Co. 5s, '29.	63 1/2	65
Terre Haute Elec. Co. 5s, '29.	75 1/2	77
Texas Pr. & L. 1st 5s, 1937.	77 1/2	79
Toronto Pr. Co. Ltd., ref. 5s, '24	75 1/2	77
Tri-City Ry. & L. col. tr. 5s, '23	91 1/2	93
Do 1st & ref. 5s, 1930.	71 1/2	74
Toronto Power Co. 6th 5s, 1924.	80 1/2	82
Twin City G. & E. 1st & ref. 5s, '52	60 1/2	63
Un. El. Lt. & P. Co. conv. 5s, '25	94 1/2	96 1/2
United Lt. & Ry. Co. 1st 5s, '32.	72 1/2	74
Union El. Lt. & P. 1st 5s, '32.	81 1/2	83

A. F. Ingold & Co., 74 Broadway. Rector 3993.	
Howard R. Taylor & Co., Baltimore, Md. St. Paul 1726.	
S. P. Larkin & Co., 43 Exchange Place. Hanover 6457.	
Pynchon & Co., 111 Broadway. Rector 813.	
Pynchon & Co., 111 Broadway. Rector 813.	
Pynchon & Co., 111 Broadway. Rector 813.	
W. E. Hutton & Co., 60 Broadway. Bowling Green 4140.	
Howard R. Taylor & Co., Baltimore, Md. St. Paul 1726.	
Redmond & Co., 33 Pine St. John 6165.	
S. P. Larkin & Co., 43 Exchange Place. Hanover 6457.	
A. F. Ingold & Co., 74 Broadway. Rector 3993.	
Pynchon & Co., 111 Broadway. Rector 813.	
A. F. Ingold & Co., 74 Broadway. Rector 3993.	
Pynchon & Co., 111 Broadway. Rector 813.	
Pynchon & Co., 111 Broadway. Rector 813.	
Pynchon & Co., 111 Broadway. Rector 813.	
A. F. Ingold & Co., 74 Broadway. Rector 3993.	
Ehrich & Co., 67 Exchange Place, N. Y. C.	
J. Nickerson Jr., 61 Broadway. Bowling Green 6840.	
Ehrich & Co., 67 Exchange Place, N. Y. C.	
Pynchon & Co., 111 Broadway. Rector 813.	
Pynchon & Co., 69 Exchange Place. Rector 8411.	
Pynchon & Co., 111 Broadway. Rector 813.	
Howard R. Taylor & Co., Baltimore, Md. St. Paul 1726.	
Pynchon & Co., 111 Broadway. Rector 813.	
Pynchon & Co., 111 Broadway. Rector 813.	
Pynchon & Co., 111 Broadway. Rector 813.	
A. F. Ingold & Co., 74 Broadway. Rector 3993.	

Dividends Declared,
Awaiting Payment

STEAM RAILROADS

Company.	Rate paid.	Pay- able.	Books Close.
Atch. Top. & Santa Fe, 1 1/2%	June 1	*May 6	
Del. Lack. & Western, 1 1/2%	Q June 20	*Apr. 3	
Pere Marquette pr. pld. 1 1/4%	Q May 2	*Apr. 14	
Pitts. & West Va., 1 1/2%	Q May 31	*May 6	
Reading, 2%	Q May 12	*Apr. 19	

STREET RAILWAYS.

Company.	Rate paid.	Pay- able.	Books Close.
Cape Breton 1 1/2%	May 2	*Apr. 15	
Carolina P. & L., 1 1/2%	Q May 2	*Apr. 15	
Puget Sound 1 1/2%	Q May 2	*Apr. 1	
Hav. El. Ry. & L. & P., 3%	S May 16	*Apr. 20	
Mil. El. Ry. & L. pld. 1 1/2%	Q Apr. 30	*Apr. 20	
Montreal Tramway, 2 1/2%	Q May 2	*Apr. 15	
Philadelphia Co., 1 1/2%	Q Apr. 30	*Apr. 1	
Do 1 1/2% pld. \$1.50	Q May 2	*Apr. 1	
York Railway pld. 62 1/2c	Q Apr. 30	*Apr. 20	
West. Penn. Power pld. 1 1/2%	Q Apr. 21	*Apr. 21	
W. P. T. & W. P. pld. 1 1/2%	Q May 16	*May 2	
W. P. T. & W. P. pld. 1 1/2%	Acc May 16	*May 2	

Continued on Following Page

ADVERTISEMENTS.

STOCKS BONDS

Bought—Sold—Quoted

Telephone John 6006

MELHUSH & CO.

40 Wall Street, New York

Branch Offices

Boston, Worcester, Newark, Phila-
delphia, Baltimore, Washington
Correspondents in Principal CitiesBusiness men who desire to sell
or purchase large blocks of Un-
listed Securities without disturb-
ing the market are invited to com-
municate with us.

Quotations on Any Unlisted Issue

R. J. McCLELLAND & CO.,

Unlisted Division
100 Broadway Telephone
New York City Rector 604Central Pacific Coll. Tr. 4s
Chic., Milw. & St. Paul 4s
N. Y., New Haven & Hartford 4s
Japanese 5s, 1907-47 (French Issue)

AND ALL FOREIGN BONDS

MAXWELL B

Open Security Market

Week Ended April 10

BONDS

BONDS			
1,000 Met. R. R. 3s.....	92	92	92
1,000 Pot. El. con. 5s.....	84	84½	84½
1,000 Pot. El. g. m. 6s.....	94	94	94
1,000 Wash. Ry. & El. g. 6s...	92	91	92
1,000 Wash. Ry. & El. 4s.....	59½	59	59½
1,500 Washington Gas 5s.....	78	77	78
1,500 Washington Gas 7½s.....	100½	100%	100½

Out-of-Town Markets

Boston

MINING

Sales	High	Low	Last	Chg
275 Adventure.....	100	90	96	—
280 Alaska G. M.....	100	90	90	—10
372 Amesbury.....	50	44	44	+4
212 Alton.....	21	18	21	+3
180 Algonquin.....	25	18	25	—4
150 Anacosta.....	38 1/2	37 1/2	38 1/2	+2
880 Arcadian Con.....	2 1/2	2	2 1/2	— 1/2
250 Arizona Con.....	8 1/2	8	8 1/2	+ 1/2
28 Bingham.....	8 1/2	8	8 1/2	—
409 Calumet & Arizona.....	45	44 1/2	44 1/2	+ 1/2
247 Calumet & Hecla.....	230	230	230	+10
1,355 Carson Hill.....	14 1/2	13 1/2	13 1/2	—
10 Chile Copper.....	10 1/2	10 1/2	10 1/2	—
245 Chino Copper.....	22 1/2	22 1/2	22 1/2	—
2,823 Copper Range.....	32 1/2	32 1/2	32 1/2	+ 1/2
1,225 Davis-Dale.....	6 1/2	5	6 1/2	+ 1/2
1,215 East Butte.....	8 1/2	8	8 1/2	+ 1/2
250 Franklin.....	2 1/2	2 1/2	2 1/2	+ 1/2
10 Greene-Canaan.....	2 1/2	2 1/2	2 1/2	— 1/2
344 Island Creek.....	54	54	54	+2
115 Island Creek pf.....	76	76	76	—
970 Isle Royale.....	19 1/2	19 1/2	19 1/2	+1
10 Inspiration Copper.....	34 1/2	33 1/2	33 1/2	—
270 Kerr Lake.....	3 1/2	3 1/2	3 1/2	—
100 Keweenaw.....	1 1/2	1 1/2	1 1/2	+ 1/2
85 Lake Copper.....	2 1/2	2 1/2	2 1/2	—
20 La Salle.....	1 1/2	1 1/2	1 1/2	+ 1/2
100 Mason Valley.....	1 1/2	1 1/2	1 1/2	—
20 Miami.....	20	20	20	—
100 Michigan.....	3	2 1/2	3	—
100 Mass. Con.....	30	20	30	—6 1/2
298 Mayflower O. C.....	3 1/2	3 1/2	3 1/2	— 1/2
523 Mohawk.....	30 1/2	30 1/2	30 1/2	+ 1/2
50 Nevada Copper.....	11 1/2	10 1/2	11 1/2	—
6 New River.....	33	33	33	+2
20 New River pf.....	90 1/2	90 1/2	90 1/2	+ 1/2
690 New Cornelia.....	13 1/2	13 1/2	13 1/2	+ 1/2
785 Nipissing.....	7 1/2	6 1/2	6 1/2	—
1,925 North Butte.....	11 1/2	11 1/2	11 1/2	+ 1/2
158 Osceola.....	24 1/2	24 1/2	24 1/2	+ 1/2
42 Old Dominion.....	20	18	19	—
595 Pond Creek.....	14 1/2	13 1/2	14 1/2	—
243 Quincy.....	38 1/2	37 1/2	38 1/2	+ 1/2
30 Ray Copper.....	13	12 1/2	12 1/2	—
157 St. Mary's Land.....	36 1/2	35	36 1/2	—
190 Shannon.....	100	80	80	—10
50 Seneca.....	15	15	15	—
25 Shattuck & Arizona.....	5 1/2	5 1/2	5 1/2	—
25 Superior & Boston.....	1 1/2	1 1/2	1 1/2	—
500 Trinity.....	2 1/2	2	2	—
500 Tuolumne.....	4 1/2	4 1/2	4 1/2	—
443 U. S. Smelting.....	31 1/2	30	31 1/2	+ 1/2
198 U. S. Smelting pf.....	41 1/2	40 1/2	40 1/2	+ 1/2
125 Utah Alps.....	2 1/2	2 1/2	2 1/2	—
125 Utah Alps.....	4	3 1/2	3 1/2	—
1,100 Utah Metals.....	1 1/2	1 1/2	1 1/2	+ 1/2
85 Victoria.....	1 1/2	1 1/2	1 1/2	+ 1/2
160 Winona.....	60	50	50	—
285 Wolverine.....	12 1/2	11 1/2	12	+2

RAILROADS

401 Boston & Albany.....	121	119	119	— 1/2
301 Boston Elevated.....	62	62	62	—
30 Boston Elevated pf.....	81	80	81	—3
276 Boston & Maine.....	20 1/2	18	20 1/2	+ 1/2
15 Chicago Junction.....	130	130	130	—
35 Maine Central.....	40	38	38	—1
949 N. Y. N. H. & H.....	17 1/2	15 1/2	17 1/2	+ 1/2
1 Old Colony.....	40	40	40	—
20 Providence & Worcester.....	97	97	97	—
25 Vermont & Mass.....	75	75	75	—
620 West End.....	41 1/2	40 1/2	41 1/2	+ 1/2
22 West End pf.....	51	50	51	—

MISCELLANEOUS

93 Am. Ag. Ch.....	49 1/2	47 1/2	48	— 1/2
62 Am. Ag. Ch pf.....	74 1/2	73	74 1/2	—1
775 Am. P. Ser.....	3 1/2	3	3 1/2	— 1/2
265 Am. P. Ser. pf.....	13 1/2	13	13 1/2	+ 1/2
545 Am. Oil & E.....	30	30	30	—
105 Am. Sugar.....	90 1/2	80	90 1/2	—
175 Am. Sugar pf.....	103 1/2	103 1/2	103 1/2	— 1/2
3,394 Am. T. & T.....	106 1/2	106 1/2	106 1/2	+ 1/2
100 Am. Wool.....	71 1/2	71 1/2	71 1/2	— 1/2
315 Am. Wool pf.....	97 1/2	96 1/2	97 1/2	— 1/2
181 Amoskeag.....	84 1/2	84	84 1/2	—2
49 Amoskeag pf.....	77 1/2	77	77 1/2	—
30 A. G. & W. L.....	36 1/2	36 1/2	36 1/2	+ 1/2
100 Atlas Tack.....	15 1/2	15	15 1/2	— 1/2
100 Bos-Mex. Pet.....	30	30	30	+ 1/2
12 Cudahy.....	48	47 1/2	47 1/2	— 1/2
45 Eastern.....	19	17 1/2	17 1/2	— 1/2
260 East S. S. P.....	19 1/2	18	19 1/2	+ 1/2
6 East S. S. P pf.....	75	75	75	—
64 Edison Elec.....	160	156	156	—3
315 Elder Mfg.....	9 1/2	9	9 1/2	—
2,930 Gardner Motor.....	23 1/2	23 1/2	23 1/2	+ 1/2
108 Gen. Elec.....	137	133 1/2	133 1/2	— 1/2
25 Gray & Davis.....	15	14 1/2	14 1/2	— 1/2
120 Green Tap & Die.....	31	31	31	—
485 Hender Mfg.....	24 1/2	19 1/2	24 1/2	—
1,509 Int. Cement.....	25 1/2	25 1/2	25 1/2	+ 1/2
22 Int. Cot. M. pf.....	82 1/2	82	82 1/2	—1
10 Int. Products.....	7 1/2	7 1/2	7 1/2	— 1/2
545 Island Oil.....	4 1/2	4 1/2	4 1/2	+ 1/2
45 J. T. Connor.....	13	12 1/2	13	—
263 Libby, M. N. & L.....	10 1/2	10	10 1/2	— 1/2
1,710 Loew's Theatres.....	14	13 1/2	13 1/2	— 1/2
161 Mass. Gas.....	83 1/2	81	81	—
107 Mass. Gas pf.....	62 1/2	61	62 1/2	—
37 McEldown pf.....	120	118	120	+ 1/2
45 Merg. Lumber.....	120	118	120	—
2,870 Mex. Invest.....	33	32 1/2	32 1/2	+ 1/2
100 Miss. River Power.....	12 1/2	12 1/2	12 1/2	+ 1/2
392 Miss. River Pow. pf.....	63	64	64	+ 1/2
1,844 Nat. Leather.....	7 1/2	7 1/2	7 1/2	+ 1/2
329 N. E. Tel.....	102	101 1/2	101 1/2	— 1/2
722 Opheim Tire.....	25	25	25	—
35 Pacific Mills.....	160	160	160	—2
300 P. A. Sugar.....	42 1/2	40	42 1/2	—2
85 Pullman.....	102	102	102	—
6 Reece Buttonhole.....	13	12 1/2	12 1/2	—
410 Simms Gas.....	6 1/2	6 1/2	6 1/2	— 1/2
1,735 Swift & Co.....	99 1/2	99 1/2	99 1/2	+ 1/2
882 Swift, Int'l.....	25	25	25	+ 1/2
10 Torrington.....	56	55	55	—
97 United Drug.....	94 1/2	94 1/2	94 1/2	— 1/2
54 U. Drug, Int'l pf.....	44	43 1/2	43 1/2	— 1/2
10 Un. Twist Drill.....	19 1/2	19 1/2	19 1/2	—
1,104 United Fruit.....	108	107	107	+ 1/2
9,015 United Shoe M.....	35	34 1/2	34 1/2	— 1/2
879 U. Shoe M. pf.....	25 1/2	25 1/2	25 1/2	+ 1/2
4,940 Ventura Oil.....	19 1/2	18 1/2	18 1/2	+ 1/2
953 Waldorf.....	18 1/2	17 1/2	17 1/2	+ 1/2
120 Waltham Watch.....	13 1/2	13 1/2	13 1/2	—
50 Waltham W. pf.....	70	70	70	—1
30 Waltham Mfg.....	14 1/2	14	14	—1
852 Warren Brothers.....	22	21	21	—
852 W. B. Int'l pf.....	28	27 1/2	27 1/2	+ 1/2
44 W. B. Int'l pf.....	25	25	25	+ 1/2
100 Wickwire Steel.....	15	15	15	—1

BONDS

\$17,000 Am. Tel. 4s.....	78 1/2	78 1/2	78 1/2	+ 1/2
19,000 A. G. & W. L. 5s.....	53	52 1/2	53	+1
7,000 Chicago Junction 5s.....	77 1/2	77 1/2	77 1/2	—2
4,000 Chicago Junction 4s.....	66	66	66	—
4,000 Carson Hill 7s.....	98 1/2	98	98 1/2	—
2,000 K. C. M. & B. 5s.....	68	68	68	—
1,000 Miss. Gas 4 1/2s.....	84 1/2	84 1/2	84 1/2	+ 1/2
19,000 Miss. R. P. 5s.....	74 1/2	74	74	—
8,000 New Eng. Tel. 5s.....	84 1/2	84 1/2	84 1/2	—
3,000 Pond Creek C. 6s.....	14 1/2	14 1/2	14 1/2	—
8,000 Swift & Co. 5s.....	87	87	87	—
3,000 West. Tel. 5s.....	82	82	82	—

ADVERTISEMENTS

Open Security Market

INDUSTRIAL AND MISCELLANEOUS—Continued

Bid	Offer
Brunswick-Balke-Cot. Co. 7% pf.....	84 1/2
Buycus Co. 7% pf.....	85 1/2
Canadian Explosives pf.....	46 1/2
Childs Co. 7% pf.....	93 1/2
Cleveland Automobile Co. 8%.....	65 1/2
Cleveland Discount Units.....	83 1/2
Cling Cutlery.....	8 1/2
Cling Cutlery Corp.....	10
Commonwealth Finance Corp pf.....	46
Continental Can Co.....	52 1/2
Continental Clay Works.....	100
Congoleum Co. 7% pf.....	77 1/2
Continental Motors Co. 7% pf.....	80 1/2
Crane Ice Cream pf. of Pa. (30 shares).....	92
Daxton Rubber pf.....	20
Do com.....	65 1/2
Dearborn Truck Units.....	35 1/2
Paul Delaney Canning Co.....	45 1/2
De Lion Tire & Rubber pf.....	6
Defiance Machine pf.....	80 1/2
Davis Coal & Coke Co.....	50
Del. Lick & West. Coal.....	85
R. L. Tollings of Ohio pf.....	50
Do pf. of Sales.....	94
Douglas Shoe Co. conv. 7% pf.....	83 1/2
E. G. Budd Mfg. Co. 8% pf.....	83 1/2
Eagle Rolling Mills pf.....	87 1/2
Eastern Steel.....	60
Do pf. of Steel.....	60
Edmunds Oil & Refining.....	85
Do.....	1 1/2
Eiseman Magneto Co. 7% pf.....	50
Elgin Motors.....	35 1/2
85 Lake Copper.....	40 1/2
85 Lake Copper.....	92 1/2
Elwood, Myers pf.....	25 1/2
Empire Steel & Iron.....	60
Do pf. of Rubber.....	70
Eric Tire & Rubber.....	20
Falls Motor.....	2 1/2
Farrell, Wm. & Son 7% pf.....	60
Farrell Tire & Rub. Co. 7% pf.....	73 1/2
Fisk Rubber Co. 1st 7% pf.....	77 1/2
Fisher Body Ohio Co. 8% pf.....	64
Frick-Ried Supply Co. 8% pf.....	90 1/2
H. H. Franklin Mfg. Co.....	43 1/2
Gaylor Stores Co.....	12
Geiger-Jones.....	45
Do.....	68
Gilpin Four Min. Co. of Denver.....	1
Godchaux Sugar Co. 7% pf.....	70 1/2
Goodyear Tire & Rub. Co. 7% pf.....	36 1/2
Do pf. of Knit.....	81 1/2
Great Atl. & Pac. Tea 7% pf.....	93 1/2
Grant Motors.....	3 1/2
Great Western Sugar Co. 7% pf.....	100
Greif Wheel Co. 4% pf.....	83 1/2
Gulf Am. Oil & Ref.....	W 9
Hart Oil.....	1 1/2
Do.....	1 1/2
Holly Sugar Co. 7% pf.....	70 1/2
Hupp Motors Co. conv. 7s.....	90 1/2
Hydraulic Steel pf.....	95
Do conv. 7s pf.....	70
Indiana & Illinois Coal Co. 7s.....	54
Do com.....	12 1/2
Interstate Gold Min. Co. of Ariz.....	90
Jacob Gold Paving pf.....	11
Kansas & Gulf.....	11 1/2
Do.....	11 1/2
Knox Tire & Rubber com.....	4 1/2
Do pf.....	42
Lehigh Coal.....	40
Libbey-Owens Sheet Glass 7s pf.....	96
Lima Locomotive Co.....	90 1/2
Do.....	130
L. R. Steel units.....	125
Layton Petroleum.....	38 1/2
Moberly Paving Brick com.....	50
Massen Tire & Rubber pf.....	38
Massillon Rolling Mills pf.....	58
McSherry Mfg. Co. 7% pf.....	1 1/2
Do pf.....	40
Mercer & Co. 8s pf.....	86
Do com.....	15
Do pf.....	42
Metropolitan Fuel Stores.....	15
Do pf. of T. C.....	7
Do com.....	15
Do pf.....	42
Do T. C. & Co.....	7 1/2
Do com.....	15
Do pf.....	43
Metropolitan Credit units.....	68
Do.....	72
Middle West Petroleum Corp.....	24
Moline Plow Co. 1st 7s pf.....	28
National Automatic Mfg.....	10 1/2
New England Fuel Co.....	12
New Jersey Zinc.....	125
New Mexico & Ariz. Land Co.....	15 1/2
Osage Oil Refining.....	20
Packard Motor Car Co. pf.....	70
Palmer Detroit Mfg. 7s pf.....	68
Peters Home Building.....	95
Do.....	97
Do units.....	90
Penn. J. C. Co. 7s pf.....	85
Pine & Granite.....	96
Do 6% pf.....	120
Do 8% pf.....	83
Ralston Street Car pf.....	73
Rauch & Lang units.....	70
R. S. Saunders pf.....	83
Do.....	14
Republic Motor Truck Co.....	54
Rolls-Royce Co. 7s pf.....	33
Royal Oil & Ref. Co.....	73
Sav. Sugar Ref. Co. conv.....	57
Steel & Tube Co. of Am. 7s pf.....	76
Smith Rubber & Tire.....	1 1/2
Standard Car & Seal pf.....	64
Stearns.....	14
Stevens-Duryea units.....	63
Do pf.....	55
Stevens-Duryea.....	62
Transatlantic Coal.....	20
Trumbull Steel.....	20 1/2
Do pf.....	95
Troy Wagon Works pf.....	30
United Automotive.....	88
United Auto Stores.....	14
Do pf.....	18
U. S. Worsteds Co. 1st 7% pf.....	15
United Cigars of Canada pf.....	13 1/2
Utah-Idaho Sugar.....	5 1/2
U. S. Automotive unit.....	82
Do.....	85</

ADVERTISEMENTS.

ADVERTISEMENTS.

ADVERTISEMENTS.

SURGEON GENERAL



UNITED STATES ARMY

Two and One-half Million Dollars Worth of Wanted Drugs In One Gigantic Sale

*Of
Commanding
Interest to:*

Dealers
Jobbers
Wholesalers
Chemical Companies
Physicians
Staff and House
Physicians
Hospitals
Governing Boards
of Hospitals, Clinics,
Public Institutions

(Special Consideration
given bids from Hospi-
tals, Clinics and Public
Institutions.)

The small buyer is taken
care of by a buying-
group plan, bids being
submitted through a
single, representative
bidder.

**Sale by
Informal Bid**

To be submitted to Office
of Surgeon General, Sur-
plus Property Section,
Munitions Building,
Washington, D. C.

(Send coupon for bulletin.)

**Closing
May 19, 1921.**



WAR DEPARTMENT

"Surplus Property Sales"

THIS newest and latest sale is not only another extraordinary offering but presents opportunities that eclipse those of all former War Department Surplus Drug Sales.

The wide range of drugs and medicinal chemicals included in this huge surplus, the certain quality assured, the prompt deliveries possible and the adequate inspection privileges allowed, all combine to rivet the attention of every drug buyer in America.

Send for bulletin listing the entire lot with terms of sale and complete information. Prompt action is advised. Requests for bulletins and all bids should be addressed to

Surplus Property Section
Office of Surgeon General U. S. Army
Munitions Building, Washington, D. C.

Talks To Investors

6

THE INVESTOR who makes use of our rating system is protected in the selection of his investments and greatly minimizes his risks. But the quality of the different securities changes from time to time just as the credit of business men increases or declines.

CONSEQUENTLY, intelligent investing includes not only wise selection, but continuous supervision. To properly protect his capital, the investor must conform to changes in fundamental conditions as well as detect deterioration or improvement in the quality of the investment itself.

NO INVESTOR, unless himself a specialist, can safely do this without expert aid and advice. And any aid or advice which he relies on must be disinterested and independent. Sellers of securities are not disinterested, and while their opinions may be entirely honest, they cannot be fully detached opinions.

TO SUPPLY THE DEMAND IN THE INVESTMENT FIELD for an expert organization of investment supervision, we have developed this Service during the past dozen years. It has been built up to fill an urgent need in the investment world and today supplies service of wide and varied scope to many thousands of clients located in all parts of the world. Let us tell you more about this service and our rating system. We feel sure that you will be interested.

Moody's Investors Service

JOHN MOODY, President

35 Nassau Street New York, N. Y.
BOSTON PHILADELPHIA CHICAGO

Tax Experts and Advisers of Corporations

in case of possible disagreement with the Bureau of Internal Revenue as to tax returns will find

Federal Corporate Income Taxes

By

E. E. Rossmore
C. P. A. (N. Y.)

Formerly Chief of the Special Audit Section, Bureau of Internal Revenue; Chief of Consolidated Returns Section; Lecturer on Income and Profits Taxes, Washington, D. C.

a veritable mine of practical information. It is stated in Washington that the Treasury Department may collect a billion dollars in additional taxes in 1921 as a result of the understatement of income and profits tax liability on returns already filed.

Order the book from any bookseller or from the publishers.
Price \$7.50

Circular on request.

Dodd, Mead & Company
449 Fourth Avenue, New York

Switching Losses Into Profits

Some stocks are in deep depression, selling lower than for years, with few prospects of early recovery. Other stocks, thoroughly liquidated by post-war readjustment, are in a healthy position—their prospects point to speedy price recovery.

Which Do You Hold?

During the past six months we have turned many losses into profits by the Switching Suggestions given in our Daily Market Review and 3 P. M. Traders Bulletin, or personally if required.

Send for FREE sample A. B. letter still, send \$10 for month's trial subscription, as market is in most important position.

TOWN TOPICS FINANCIAL BUREAU
Est. 1889
44 Broad Street New York

